 SREENU RAVILLA

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**Professional Summary:**

* Having 4+ years of IT experience in **Salesforce.com CRM** with various stages of software Development Life Cycle (SDLC).
* Experience in **Administration,Configuration,Implementation**, **Lightning,** and **support** experience with Salesforce platform.
* Experience in developing applications on force.com platform using both **customization** and **configuration**.
* Implemented **security** and **sharing** **rules** at object, field, and record level for different users.
* Worked on the creating of **custom objects, custom fields, page layouts, custom Tabs, custom reports, Email Templates, report folders**.
* Created the **Validation Rules, Approval Process, workflows and Process Builder.**
* Writing the **SOQL** and **SOSL**.
* Developed **Apex Classes, Controller Classes and Apex Triggers** for various functional needs in the application.
* Involved in Unit **Testing, Test Coverage**.
* Involved in **Deployment**, deployment from one environment to different environments.
* Experience Used Data migration tools such as **Apex Data Loader** andSalesfroce **Import and Export Wizard**
* Developed **Visual force Pages, VF Components** as per the client and application requirements.
* Hands on experience on client side technologies **HTML, CSS** and **Java Script**.
* Good Knowledge on **Lightning components**

**Work Experience:**

* Worked as a Consultant at **Capgemini**, Hyderabad from **Mar 2020 to Sep 2020.**
* Worked as a Software Engineer at **TCS**, Hyderabad from **July 2017 to May 2019.**
* Worked as a Associate Engineer at **Positive Edge,** Bangalore from **Aug 2015 to June 2017.**

**Education:**

**B-TECH** From **Jawaharlal Nehru Technological University** in **Hyderabad**

**Technical Skills:**

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| --- | --- |
| Salesforce Technologies | Salesforce CRM, Apex Language, Apex Classes/Controllers, ApexTriggers, SOQL, SOSL, Visual Force Pages / Components, Apex WebServices, Workflows& Approvals, Dashboards, Custom Objects, EmailTemplates, Standard & Custom reports. |
| Salesforce Tools  | Force.com Eclipse IDE Plug-in, Force.com Data Loader,Force.com Platform (Sandbox and Production). |
| Languages  | Apex, Core Java. |
| Operating Systems | Windows 2000 / 07/ Vista.  |
| Documentation Tools  | MS Office.  |
| Web Technologies  | Visualforce, HTML, CSS, Java Script.  |

**Project #4:**

Organization : Capgemini

Client : National Grid

Role : Team Member

Duration : Mar 2020 to Sep 2020

**Description:**

National Grid is an energy company operating in the UK and US. We deliver electricity and gas safely, reliably and efficiently to the customers and communities we serve – all while working towards a clean energy future.

**Roles & Responsibilities:**

* Worked on Lightning Process builder flows, Connect API, Chatter and quick Action.
* Creating Custom Apps, Custom fields, Profiles, Applying Sharing Rules, Handling Page Layouts, Search Layouts, and Related List and defining Field Dependencies, custom buttons, Validation Rules, workflows, approval processes.
* Created the Custom fields i.e. Formula fields, Number fields, Text fields and Date fields.
* Created pick lists, dependent picklists, lookup relationships.
* Developed Apex Classes, Controllers, test classes and visual force pages.
* Created Custom List buttons.
* Worked on Salesforce.com standard objects like Account, Contact, Campaign,Opportunity Lead and Task.

**Project #3:**

Organization : TCS

Client : CenturyLink

Role : Team Member

Duration : July 2017 to May 2019

**Description:**

CenturyLink’s platform enables Thales e-Security to extend our industry leading data protection solutions to clients in CenturyLink Cloud, Dedicated hosted and Colocation environments. Working closely with CenturyLink we provide clients with a comprehensive suite of data security solutions that protects them from breaches and reduces their scope of compliance for regulatory requirements.

**Roles & Responsibilities:**

* Created the Custom Objects and Worked on Standard Objects.
* Created custom labels, Custom settings and list views.
* Created the Custom fields i.e. Formula fields, Number fields, Text fields and Date fields.
* Created pick lists, dependent picklists, lookup relationships.
* Developed Apex Classes, Controllers, test classes and visual force pages.
* Created Custom List buttons.
* Worked on Salesforce.com standard objects like Account, Contact, Campaign,Opportunity Lead and Task.
* Perform unit Testing.
* Creating Assigment Rules, AutoResponse Rules,Escalation Rules in Lead&Case object.
* Build Lightning Components

**Project #2:**

Organization : Positive Edge

Client Name : AstraZeneca Pharma India Ltd

Role : Team Member

Duration : March 2016 to June 2017

**Description:**

AstraZeneca health is Life Science solution customized for medical devices and diagnostics wing of AstraZeneca health. The solution mainly to improve the service process for USA. A fully fledged development, Support Cloud.

The Project is mainly deals with “Accounts, Account Area Plan, Case, Solution. This will mainly focus on setup the calls with HCPs’ based on assigned territory accounts. Along with that they have to fulfill the targeted account and Objectives.

**Role and Responsibilities:**

* Understanding Requirements of Business users.
* Prepare Knowledge base based upon Knowledge transition.
* Enhancement using Customization and Configuration using Visual force and Apex Classes.
* Creating the Custom Objects and Worked on Standard Objects.
* Creating the Custom fields, Formula fields, Number fields, Text fields and Date fields.
* Developing Apex Triggers and SOQL Queries.
* Performing unit Testing .
* Creating the Custom Buttons, Workflow Rules, Approval process and Validation Rules.

**Project#1:**

Organization : Positive Edge

Client : Pricol

Role : Team Member

Duration : Aug 2015 to Feb 2016

**Description:**

Pricol is a Global Supplier of automotive products, automobile components, auto instruments and auto accessories. They implemented salesforce.com CRM solution for increases sale steam productivity. SFDC was used for targeted sales and high level customer service; SFDC stores all customer interactions alongside customer records to ensure that no information is disregarded and no opportunity missed, and to increase sales team productivity.

**Roles & Responsibilities:**

* Designed and developed Apex Classes, Controller Classes, extensions and Apex Triggers for various functional needs in the application.
* Worked on various Salesforce.com standard objects like Accounts, Contacts, Products, Leads, Reports and Dashboards.
* Customized page layouts for Opportunity, Contacts and Accounts depending upon user Roles and Profiles
* Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com objects.
* Designed and deployed the Custom objects, Custom tabs, Validation rules, Workflow Rules, Email Alerts,Page layouts,Components,Visual Force Pages to the needs of the application.