Sayali Bagde

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OBJECTIVE :

Seeking a position with a dynamic organization, where I can learn as well as contribute to the growth of the organization with my skills. Learn new skills and increase my abilities for the organizational goals as well as myself.

WORK EXPERIENCE :

- WISSEN INFOTECH PVT. LTD.
  Working as Sales force Developer   from 14-July-2021

PROFESSIONAL EXPERIENCE :

- 2 Years 9 Months of Total IT Experience in managing each responsibility of gathering project information from clients, documentation, designing.

- Salesforce CPQ experience includes – Products, Bundles, Price Books, Product Rules and Pricing Rules, Features, Discount Schedules, Summary variables, Quote & Order Management, Advanced Approvals, Docusign Integration with SF.

- Experience in sales cloud.

- Proficiency in SFDC Administrative tasks including but not limited to creating Profiles, Roles, Users, Page Layouts, Email Services, Approvals, Validation rules, Reports, Dashboards, Tasks and actions.

- Lightning Experience to build Different Aura Component & LWC Components

- Platform Developer I and Salesforce Administrator Certified.

- Worked on various salesforce.com standard objects like Accounts, Contacts, Leads, Campaigns, Opportunities, Quotes, Activities, Dashboards and Reports.

- Worked on Salesforce Analytics like Report & Dashboard & Visualize in to a UI Hands of experience in configuring and Customizing the applications on Salesforce platform.

- Hands on Experience working with Data Loader & Dataloader.io & Import wizard.
- Product Development experience using Apex.
- Involved in Developing and good knowledge on Salesforce object Query Language (SOQL) and Salesforce Search Language (SOSL).
- Performing database operations using Apex Data Loader to maintain the data quality and migration.
- Create some Usecases and flowchart on BA role.

- Designed Custom Formula Fields, Field Dependencies, Validation Rules, Workflows, and Approval Processes for automated alerts, field updates, and Email generation according to application requirements.
- Worked on Visual Force Page & Controllers.

CERTIFICATIONS :

- **Platform Developer 1**
- **Salesforce Certified Administrator**
- **Salesforce Associate Certification**

EDUCATION :
- B.E in Information Technology from Nagpur University.
- Diploma in Information Technology from MSBTE
- MBA Final Year.

Project Work on:

Project Title : **VMWare**
Role : Salesforce Devloper

DESCRIPTION:
Experienced finance project with expertise in financial management, budgeting, and forecasting. Skilled in cross-functional communication, leadership, and team development. Develop and improve the system through analysing and reviewing business, functional, and technical requirements. Provide guidance and recommendations to clients and prospects on Salesforce and CPQ best practices.

RESPONSIBILITIES:
- Designed and mapped CPQ objects to Salesforce custom objects and involved in Flows,Advanced Approvals.
- Worked with native Salesforce quote to cash functionality such as Opportunities, Products, Price books, Quotes, Orders and contracts.
- Coordinated with Legal, Business Operations, Orders and Finance teams to execute customer agreements, process purchase orders and renewal opportunities.
- Developed workflow rules and defined related tasks, time triggered tasks, email alerts, field updates to implement business logic.
- Worked with Sales and Marketing teams to understand the business process to elicit requirements for the Salesforce customization.
- Performed testing and customization of objects, fields, record types, page layouts, workflow and validation rules.
- Managed salesforce application user profiles, roles, permissions, generating security tokens, validation

Project Work on:

Project Title **: Order Management**
Role   : Salesforce Admin/Devloper

DESCRIPTION:
   Working for a company called E-Zone as a Salesforce Developer and I have been
   assigned too project where the task is to develop a new digital experience for their
   customers.The end result should be a digital experience built on top of the
   Salesforce Platform where users can perform the below tasks.

RESPONSIBILITIES:

- Creating and manage Users, Roles, Profiles, permissions, mass updates and
  renaming records.
- Created Aura Component for Login Page, Candidate Registration Page
  Implementing complete Salesforce CRM application based onthe
  business requirements.
- Implemented Apex Triggers, Apex controllers, Visual force pages and Email
  templates.
- Involved in code migrating from one sandbox to another sandboxusingForce.com.

Project Work on:

Project Title :Mass Approval, Rejection And Recall
Role   : Salesforce Devloper /BA

DESCRIPTION:
       Created Approval processes, Validation rules and Managed users, Public Groups, Profiles, and Roles within the
CRM this involved designating access the applicable user within the user hierarchy Created lightning web component
Involved in the Development of Apex Class.

RESPONSIBILITIES:

- Flow diagrams, Usecases and technical document.
  Triggers, Apex controllers, Visual force pages and Email templates.
- Creation of Users, Queue, Email alert, Validation rules, Workflow and Formulas.
- Developed an application for users when they are facing any errors in the org.

I hereby declare that the above written are true to the best of my knowledge & belief. If you give an opportunity to
work in your Reputed Company, I will assure you that I will strain myself to enhance theImage of our company
further.

 Place: Nagpur

                                                                    Yours Sincerely
                                                                    (Sayali V. Bagde)