

Lakshay Singh

Software Engineer



Certified Salesforce professional with diverse experience in the IT Industry. Excellent reputation for resolving issues, improving customer satisfaction, and driving overall operational improvements. Eager to learn and contribute to team success, with attention to detail, and excellent organizational skills. Possess a good understanding of Salesforce Sales Cloud. Motivated to learn, grow, and utilize my skills efficiently for organizational growth.



Contact

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Skills

Salesforce



Lightning

Experience

Salesforce



Administration

Data



Management & SOQL

Business



Process



Certifications

2020-08

Salesforce Administrator

2020-05

Oracle Cloud Infrastructure Foundations Associate

2020-07

Oracle Cloud Infrastructure Architect Associate



Work History

2019-02 -
Current

Software Engineer (Salesforce Dev/Admin)

LTI, Mumbai, Maharashtra

Working as a Software Engineer for French leading Manufacturer, using Sales Cloud in which my responsibilities include:

- Responsible for creating new functionalities and enhancing the existing ones as per the user stories.
- Performed Bulk Data Operations using Data Loader.
- Implement Business logic by creating Workflow Rules, Validation Rules, and Process Builders.
- Handle end-to-end User Management and setting up profiles, roles, and permission sets.
- Create Email templates and set up email alerts for business communication.
- Create reports and dashboards to improve data insights for the Sales leadership which helps them in understanding their team's sales pipeline and develop plans to close opportunities strategically.

Automation

Apex Programming	<div><div></div><div></div><div></div><div></div><div></div></div>
Report & Dashboards	<div><div></div><div></div><div></div><div></div><div></div></div>
Microsoft Excel	<div><div></div><div></div><div></div><div></div><div></div></div>
Microsoft SQL Server	<div><div></div><div></div><div></div><div></div><div></div></div>
Peoplesoft	<div><div></div><div></div><div></div><div></div><div></div></div>
SOQL/SOSL	<div><div></div><div></div><div></div><div></div><div></div></div>
Apex Triggers	<div><div></div><div></div><div></div><div></div><div></div></div>
Visual-force	<div><div></div><div></div><div></div><div></div><div></div></div>

2018-06 -
2018-12

- Analyze data and work with the managers to optimize processes in order to improve Sales output by saving their time and increasing their efficiency.
- Performed unit testing on the newly created functionalities.
- Created custom visualforce pages as per user requirements to enhance accessibility of data.
- Developed custom business logics using Apex, wrote test classes and leveraged other standard salesforce.com features maintain Code coverage.

Software Engineer

LTI, Mumbai , Maharashtra

Worked as a Peoplesoft Administrator and a Microsoft SQL server DBA for French Leading Hydraulics chain and managing the upkeep and implementations on the application and Databases. During the tenure of my Project my responsibilities included-:

- Automation with the windows batch scripting to reduce day to day manual efforts.
- As a SQL server DBA was responsible to upkeep the databases for Production and Non-Prod environments.
- Performing Archival activities and implementing and designing SQL server Jobs for Client as per requirement.
- Worked with business users and operations teams to understand business needs and address production questions.

2017-12 -
2018-05

Graduate Engineer Trainee

LTI, Mumbai, Maharashtra

Worked on Internal Project for LTI which was integrated with several months of Training in Java, During which my responsibilities include:

- Team Leader for designing the database architecture and data-flow between the Application and the database.
- Building execution plan and project Milestones for

smooth development and implementation in given time frame.

- Handled Back-end development of Application and UI Integration developed in Java using Spring MVC architecture.
- Appreciation for Implementing Innovative ideas to the project which was awarded by the Training Head at LTI.

Education

**2013-08 -
2017-08**

Bachelors of Technology : Computer Science

Amity University - Uttar Pradesh - Noida