

# Asif Khan

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## Objective

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Seeking a challenging career in Salesforce as a Salesforce Administrator/Functional, with an emphasis on learning new technologies and implementing them in the development of the organization.

## Employment

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### **Senior Software Engineer | SENIOR SALESFORCE CONSULTANT**

CompuCom CSI | Pune | 16<sup>th</sup> May 2019 – Present

### **Application Development Senior Analyst | SENIOR SALESFORCE CONSULTANT**

Accenture Solutions Pvt. Ltd | Pune | [www.accenture.com](http://www.accenture.com)

7th October 2015 – 10<sup>th</sup> May 2019

## Professional Overview

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- 5+ years of experience in Salesforce CRM as Administrator/Functional in sales cloud domain which includes requirement gathering, analysis, refinement, design, implementation, System testing and maintenance.
- Significant exposure on client communication to finalize the brief of the project.
- Training new team members and bringing them up to speed for new projects.
- Have worked in Agile and Waterfall methodology
- Worked on implementation of General Data Protection Regulation (GDPR)
- Worked on Shield Implementation for the Org Data Security
- Used to work in a very fast paced environment where client focus is very high.

## Technical Skills

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- Configuration (workflows, Process Builder, Reports, Custom objects, Roles, Users, Profiles etc.)
- Data Loader Activity (includes insertion, deletion, updating of records)
- Salesforce Administration
- Apex Batches/Triggers
- Test Classes
- Snowflake
- Ansible Tower

# Project Summary

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## 1. Title of the Project: Office Depot (Current project)

**Duration:** May 2019 - Current

**Description:** working on the Office Depot project of retail sector and is related to enhancing the org where business users can perform various actions like creating Accounts, Leads, Contacts etc. to maintain their daily business needs.

### **Responsibilities:**

- Perform administrative tasks such as setting up users, creating or updating fields, custom objects, page layout, workflows rules, process builder, reports
- creation and update of roles, profiles, sharing rules, permission sets and field level security according to the business requirement
- Worked on writing Snowflake queries to create tables like salesforce object and to transfer data from salesforce to snowflake and vice versa
- Worked on creating views, stored procedures in snowflake
- Worked on Ansible tower to schedule the jobs to transfer data from snowflake to Salesforce and vice versa
- Analyzed business requirements to identify gaps and translate requirements into functional user stories
- Involved in writing and refining the user stories along with Business Analysts so that the user stories are meaningful for the team
- Worked with UAT stakeholders to make sure the requirements get the sign off from the End users
- Worked on writing scenarios as acceptance criteria based on the user story
- Worked on controller and VF Pages
- Worked on data migration activity using data loader and workbench
- Worked closely with business leadership to respond to, and proactively identify, challenges that can be solved with system and/or process improvements
- Worked on the documentation of the Transition KT sessions, so that we can have the active Runbook of the topics covered in the KT session
- Actively interacted with stakeholders to understand Salesforce requirements

## 2. Title of the Project: Vodafone 1SF (Vodafone)

**Duration:** March 2016 – May 2019

**Description:** This project comes under Sales cloud and CMT domain. Project is related to building a management tool where client can perform various actions like creating Accounts, Leads, Opportunities, Contacts.

### **Responsibilities:**

- Perform administrative tasks such as setting up users, creating or updating fields, custom objects, page layout, workflows rules, process builder, reports
- creation and update of roles, profiles, sharing rules, permission sets and field level security according to the business requirement
- Involved in all stages of Testing like System testing, Shakeout, Regression, System stabilization testing to assure the quality of the delivery
- Worked with UAT stakeholders to make sure the requirements gets the sign off from the End users
- Have created Scenarios and Scripts based on the Business and Technical requirement details
- Actively used Defect Management process till closure
- Customization like Apex classes and triggers
- Apex Batches
- Have Worked on implementation of General Data Protection Regulation (GDPR)
- Work closely with business leadership to respond to, and proactively identify, challenges that can be solved with system and/or process improvements
- Work with team members to identify project tasks, estimated work effort and timelines; escalate any changes to project scope
- Actively involved in increasing code coverage and fixing Test Classes
- Performed Data Loader Activities
- Created reports to monitor the execution status and defect closure process
- Provide walkthrough, overview sessions to BAs and team on features
- Actively interacted with stakeholders to understand Salesforce requirements
- Worked on Shield Implementation for the Org Data Security
- Involved in project level documentation tasks
- Exposure to use Third Party Apps like :
  - NVM
  - Sumo
  - Data.com
  - DocuSign
  - Improved Apps
  - declarative-lookup-rollup-summaries tool

## Certifications

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- Salesforce Certified platform App Builder
- Salesforce Certified Administration
- Salesforce Sales Cloud Consultant
- Salesforce Service Cloud Consultant
- Salesforce Certified Platform Developer1

## Educational Qualification

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Course	Institute	Board/University	Year	Performance
M.C.A	Vivekanand Education Society's Institute Of Technology	Mumbai University	Mar -2015	8.06

## Extra-Curricular Activities

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- Professional Carom player (State Level)
- Organized and lead multiple carom and cricket tournaments at college and corporate level
- Won many Inter collegiate Carom and Cricket tournaments
- Was member of Accenture's "My Passion Club" as My Passion Lead for Pune for Carom game
- Was captain of the Accenture's carom and tennis ball cricket team
- Represented and won many Cricket and Carom tournament at corporate level in Pune
- Participated in the Inter Zonal Rally of Road Safety Patrol (R.S.P) in Jan-2001.

## Personal Profile

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- **Name** : Asif Khan
- **Father's Name** : Faiz Ahmed
- **Date of Birth** : 14-09-1987
- **Nationality** : Indian
- **Gender** : Male
- **Hobbies** : Playing carom, cricket and watching movies
- **Languages Known** : English, Hindi