

HARSHAVARDHAN KODALI

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OBJECTIVE:

A proactive and fast learning individual seeking an opportunity to work as a dynamic data analyst utilizing analytical & methodical skills and relevant expertise to help the company achieve business goals while sticking to vision, mission, and values.

WORK EXPERIENCE:

Working as a Data Analyst at Guru & Jana Chartered Accountants:

- Utilized RStudio and SQL statistical software to track and analyse data.
- Optimized data collection procedures and generated reports on a monthly and quarterly basis.
- Used advanced MS Excel to create pivot tables and pivot reporting as well as use VLOOKUP functions.
- Presented data and conclusions to team in order to improve strategies and operations.
- Proposed solutions to improve system efficiencies and reduce total expenses.
- Investigate and conduct studies on the forecasts, demand and capital of the products.
- Worked for Treebo, ID Fresh, Lakme, Big Basket, Storeking.

Worked as a Management Trainee at Kotak Mahindra Life Insurance Ltd: (29 May 2017 to 12 Aug 2018)

This position is responsible for the Monitoring the performance and daily activities of fast tracking of the advisors. Monitoring their morale in order to retain the performing advisors and giving special attention to average performers and provide those need-based training.

- Primarily responsible for management and development of channel network to promote insurance and consequently accountable for revenue generation and achievement of business targets.
- Ensure effective Design, Development, Validation and Support activities in line with client needs and architectural requirements.
- Communicating insights and findings in a simplified manner.
- Assessing the effectiveness and accuracy of new data sources and gathering techniques and providing timely communications on significant issues and developments.

INTERNSHIP:

Organization 1: Worked as an Associate Card-Sales Intern at HSBC Bank. (19 Jan 2017 to 26 May 2017)

Organization 2: Worked as a Marketing intern at ZIPPR Pvt Ltd. (11 Apr 2016 to 11 June 2016)

EDUCATIONAL QUALIFICATIONS:

- PG Diploma in Business Analytics from IIDT, Tirupati. (2019)
- MBA/PGDM in Marketing and Operations (2017) from Vignana Jyothi Institute of Management, Hyderabad with 6.6 CGPA
- B. Tech in Mechanical Engineering (2015) from Bapatla Engineering College, Bapatla with 6.6 CGPA.
- 10+2 with Math's, Physics, Chemistry (2011) from Sri Chaitanya Jr. College, Guntur with 72.9%.
- High School (2009) from Bhashyam High School, Guntur with 82%.

SKILLSET:

- **Programming Languages:** Python and R
- **Database:** Excel, SQL
- **Tools:** MS Office, Tableau, PowerBI and AutoCAD.
- **Soft skills:** Team player, Quick learner & Sense of ownership

AWARDS/ACHIEVEMENTS:

- Qualifying in “Launch Pad” Championship Award 100% in First and Second Quarter 2017.
- Achieved “Recruitment Gem-Silver” Certificate from State Head.
- Best Employee Award for Design, Distribution and servicing of Life Insurance products.

EXTRA-CURRICULAR ACTIVITIES AND ACHIEVEMENT:

- Worked on a documentary related to women issue and assisted for another short film.
- Short plays of educational value and skits of entertainment value, for Anganwadi schools - in Telugu.
- Short shows for annual day programs at School and college level Celebrations.
- Acted in Short films as a main lead and artist.

PERSONAL STRENGTHS:

- Flexible to the changes and advancements within technology domain.
- Ability to take up responsibilities.
- Willingness to learn new things and a smart worker.
- Planning & Executing Tasks in a team to get desired output.

PERSONAL PROFILE:

Father Name	: K.Subbarao
Mother Name	: K.Padmaja
Date of Birth	: 25-July-1993
Nationality	: Indian
Languages Known	: English, Hindi and Telugu
LinkedIn	: https://www.linkedin.com/in/kodali-harshavardhan/

I hereby that the above particulars furnished by me are to the best of my knowledge.

(Harshavardan Kodali)