**Hari**

**E-Mail:harikranthi421430@gmail.com**

**Mobile: 8790787266**

**PROFILE SUMMARY**

* 3 years of experience in Salesforce.com CRM Platform both as Administrator and Developer in Salesforce.com
* Having good Experience in activities related to SFDC Saleforce.com Setup, Configuration, Customization, Data Migration, Unit Testing and deployment to production of applications to Force.com platform.
* Developed Custom objects and created Page-Layouts, and Record-types to meet the various requirements.
* Experience in implementing the Master-Detail, Look-up, Many-to-many and Hierarchical relationships and Automate the business Process using Workflow rules, Approval Process, Auto-Response Rules and Escalation Rules.
* Experience on SalesForce.com developer toolkit (force.com IDE) and developed **Trigger, Apex classes, Controllers, SOSL & SOQL, Metadata.**
* Configured **Security** settings at **Object & Field level** and **SharingRules** at **Record level**.
* Expertise in controlling the data access across the Application using **Field-level security** and **Organization-wide Defaults**, creating Profiles, Queues, **setting up Role Hierarchy**, Company profile and writing the **Sharing Rules** as per the Requirements.
* Worked with various Salesforce.com objects like Accounts, Contacts, Leads, Campaigns and Opportunities.
* Proficient in **Data Migration** from Traditional Applications and Legacy Systems, as well as within Salesforce Orgs using tools like **Data loader**, Salesforce Import, Export Wizard and Dataloader.io.
* Good Understanding and Knowledge in designing **Report**, **Dashboards**, and Analytic Snapshots.
* Experience in development of **Visualforce Page**, **Apex Controllers**, **and Test classes**, **Apex Schedulers**, **Batch Apex**, **Triggers**.
* Expertise in Standard **Web service API integrations** using WSDL, **Apex Web service development, Callouts implementation (SOAP & REST), REST Apex Class** implementation.
* Extensive experience in all phases of **Software Development Life Cycle (SDLC)** and**Quality Management process.**
* Experience in Meta data deployment using Change Sets, Eclipse Force.com IDE and ANT Tool.

Extensive experience with expertise in **Design, Development, Code Merge, Deployment, Testing, Go-live, Pilot Support, Post Production Support**

* Extensive experience in **DevOps** tools, like **GIT Hub, Bit Bucket, Source Tree, sublime Text, mavensmate.**
* Extensive experience in version controlling.
* Having good knowledge on Agile Methodology Process.
* Good Experience with production Support and enhancements.
* Good Experience in lightning

**EDUCATION QUALIFICATION**

Completed Bachelor of Technology (B- Tech) in (ECE) with first division from JNTU, Kakinada from (2013-2017).

**WORK EXPERIENCE**

* Working as software Developer in **Livemindz Inc** from Nov 2017.

**TECHNICAL SKILLS**

**TECHNICA**

|  |  |
| --- | --- |
| **Salesforce Technologies** | **Apex** Class, Apex Trigger, SOQL, SOSL,Integration, Workflow& Approvals |
| **Programming Languages** | APEX (Salesforce),opps concepts |
| **Web Technologies** | Visual Force (Salesforce), Java Script, HTML |
| **CRM** | Salesforce CRM. |
| **IDE/ Utilities** | Eclipse, Force.com IDE and Apex Data Loader |
| **Operating Systems** | Windows XP/ Vista/Windows 7 |
| **Version Controls** | GIT Hub, Bit Bucket,Source Tree, sublime Text |

**PROJECT DETAILS**

**Project #1**

**Customer** : **AlternaCare**

**Sector : HealthCare &Lifesciences**

**Role : Salesforce** **Mid-Level Developer**

**Environment** : Windows 7, Salesforce CRM.

**Technologies** : Salesforce CRM, Force.com, Apex Classes, Visual Force, Data Loader,Eclipse IDE, HTML, Version controls

**Project Description:**

Formula: Sales Cloud, Service Cloud, Integrations

**Overview:**

Patients state that AlternaCare is completely different than anything else that they have experienced before.

We analyze over 37 parts of your body to help point us in the direction of finding the underlying cause to your slow metabolism, major health problem or difficulties with losing weight. Here’s the awesome thing, it can be done in office or it can be done from the comfort of your own home.

Salesforce.com (SFDC) is the CRM tool used by Alternacare for Health & Lifesciences Management. The primary objective here is to manage the processes around creation and management of account and related contacts, tasks and activities. Account planning and Product qualifications processes have also been handled as part of this project. Account planning helps in quick formulation of business plan while promoting team concept and product qualification process will help marketing Sales team to qualify specific product and enlarge the available market.

**Responsibilities:**

* Involved in **Design, Analysis, Development** and **Deployment** of salesforce.com application.
* Designed, developed and deployed Apex Classes, Visual Force page, Apex Trigger, Force.com Site and Java Script for various functional needs in the application.
* Implemented Salesforce for Outlook functionality and installed outlook integration with different user systems
* Involved in the **Rollout**, **and Service** and **Integration** functionalities.
* Customized **Record Types**, **Page layouts** for **Opportunities** and **Accounts.**
* Designed the **Data model** and created **Custom Objects** and its relationships.
* Involved in requirements gathering and analysis for Account, Contact and lead management with the onsite team.
* Involved in Technical solution proposal and Technical document preparation.
* Implemented custom Account Merge functionality.
* Built Custom multi dependent pick lists in VF page i.e., pick list value population based on multiple parents/fields.
* Done Data loader command line automation to pull data from SQL Server and to push to SFDC as part of integration.
* Worked with **Constraint rules, attribute rules, etc.,**
* Done Web Service Call-Out for **CCRP integration**.
* Worked with **NPS** Integration with **REST API.**
* Worked with Service cloud console for case management system
* Worked with Articles and entitlements as part of the Service releases.
* Developed test classes for test code coverage for the custom code that has been developed for the application.