



## JUNAID KHADER

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### PROFESSIONAL SUMMARY

- Certified Senior Salesforce Developer with around 6 years of strong experience in Analysis, Design, Development and Deployment of Salesforce CRM.
- Holding ten salesforce certifications including the below main ones:
  - Salesforce Certified Application Architect
  - Salesforce Certified Platform Developer II
  - Salesforce Certified Einstein Analytics And Discovery Consultant
  - Salesforce Certified Sales Cloud Consultant
  - Salesforce Certified Community Cloud Consultant
  - Salesforce Certified Administrator
- Experience in Lightning Platform with 4+ years of experience in Aura Component Framework and building lightning applications.
- Strong experience in Einstein (Wave) Analytics and Lightning Web Components.
- Expert in custom development in Sales, Service and Community Cloud.
- Expert in the development of Apex triggers using trigger factory design.
- Good experience in Process Builder, Flow, Workflow rules and other tools.
- Copado Certified Developer and Administrator..
- Experience with SFDX, Gearset, Force.com IDE, Data Loader, ANT Migration tool.
- Experience in using code repositories like GIT, Bitbucket etc.

### PROFESSIONAL EXPERIENCE

#### ❑ PwC Middle East

- Period : November 2019 - To Present

#### ❑ UST Global

- Period : February 2018 - November 2019

#### ❑ QBurst Technologies

- Period : October 2014 - February 2018



## KEY PROJECTS

### ❖ **Development for British American Tobacco**

Worked on the B2B commerce portal of the second-biggest cigarette maker in the world.

#### **Roles and Responsibilities:**

- Worked on the Salesforce B2B Commerce Cloud in displaying the products and other ecommerce functionalities.
- Incorporating Einstein Analytics Dashboards to show order details to the portal users
- Implemented custom calendar in the portal to show the significant dates and events.

### ❖ **MODON Properties**

Worked on the salesforce implementation of the Sales of Real Estate like villas, plots.

#### **Roles and Responsibilities:**

- Build custom screen which caters the entire flow of sales of villas and plots
- SMS service integration.
- Custom site for prequalification of prospects.

### ❖ **Development for World's Largest Container Shipping Company**

Involved in the development for the world's largest container shipping company.

**Technology Used:** Lightning Component Framework, Apex, Wave Analytics.

#### **Roles and Responsibilities:**

- Automate the business processes.
- Build reports using Einstein (Wave) Analytics and custom dataflows.
- Enterprise Territory Management (Standard and Custom).
- Integrations with external systems like Informatica.

### ❖ **Sales Forecasting and Predictive Analytics App in Lightning**

Developed Sales Forecasting app using Lightning components. The app provides predictive analytics which is used by the sales management team in an organization. The application is published in the Salesforce Appexchange.

**Technology Used:** Lightning Component Framework, Salesforce apex, JavaScript.

#### **Roles and Responsibilities:**

- Learned Sales Forecast in detail and implemented forecasting with lightning components.
- Implemented highcharts to show forecast analytics with Lightning Components.
- Tested, packaged and released application.

### ❖ **Salesforce migration for Ametek Zygo**

The project is to migrate data and metadata from the corporate instance to a new instance.

#### **Roles and Responsibilities:**

- Implementing a calendar to show resource events.
- Fixing compatibility issues in lightning.
- Finding alternatives for incompatible items.



❖ **Salesforce implementation and support for Ametek**

The project is to provide Salesforce admin support for Ametek

**Roles and Responsibilities:**

- Automation using Process Builder and Data migration

❖ **Salesforce Web to Contact Integration**

The project is developing a site for learning the holy book Torah.

**Roles and Responsibilities:**

- Researched on various SMS Apps in the app-exchange.
- Developed registration page with lots of functionalities.
- Email to contact creation and Web to lead functionality.
- Testing, deployment and handling post deployment issues.

**ACADEMIC RECORD**

Qualification	Institution	Year	University / Board	Aggregate (%)
BTech (ECE)	KMEA Engg College,, Kerala, India	2010-2014	Mahatma Gandhi University, Kerala	75

**PERSONAL DETAILS**

Nationality : Indian

Date of Birth : 15 April 1991

Languages Known : English, Hindi, Malayalam, Tamil

Passport Number : M7673350 (Valid until 29/03/2025)

UAE Visa : Valid until November 2021

Membership : Salesforce Dubai Developer Group, Salesforce Kerala Developer Group

**DECLARATION**

I, hereby declare that all the above information is true according to the best of my knowledge and belief.

Date:

Place: Dubai, UAE

Junaid P Khader