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| **Sunil Kumar Singh**  Mobile: +91- 8384008026, 8285688387  Email: [sunilsingh9839@gmail.com](mailto:sunilsingh9839@gmail.com)  LinkedIn: linkedin.com/in/sunil-singh-07003841 | **logoAdmin.PNG flosum.PNG** |
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## Professional Objective

To learn and function effectively in an organization and be able to deliver. To constantly upgrade my knowledge and skills, add to the company and my professional development.

## Summary

* More than **2.0 Years** Professional experience as a Salesforce Developer/Admin.
* Knowledge of Configuration & Customizing standard Accounts, Contacts, Opportunities, Cases, Leads, Reports and Dashboards and custom objects.
* Configure the data and fields security,
* Created Custom Formula Fields, Field Dependencies, Record Type, Validation Rules, Workflows, Approval Processes, and Process Builder for automation alert, Customizing & Implementing Page layout, Security and Sharing rule at different level.
* Involved in the different level of SDLC including, Analyzing, Design, Development with Coding, Testing and Deployment.
* Preparing for the Salesforce Platform Developer 1.

## ACHEIVEMENTS

* Flosum developer Tool certified.
* Salesforce Administrator certified.
* Received Excellence award for employee of the year from Agenty.

## Experience

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| **2018 – Now**  **(May – Current)** | **Agenty Analytics Pvt. Ltd**, Gurgaon  **http://www.agenty.com/**  ***Software Engineer***   * Designed and implementing various application related to Salesforce. * Working on Sales Automation Application. * Multiple times got appreciation from Client and Project Manager for good work. * Most of the time client directly made conversation for the requirements, and appreciated my work. * There I found, how the data handling and maintaining with report and dashboard. |

## Technical Skills

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| Technologies | Salesforce [Configuration and Customisation] |
| Salesforce Technologies | Sync & Asynchronous Apex, SOQL/SOSL/DML operations, VisualForce, Triggers, Batch Class, Test Class, Collections, Sales cloud. |
| **Salesforce API Tools** | Workbench, SOAP UI |
| **Web Technologies** | HTML,CSS |
| **Languages** | Apex, C# |
| **Operating Systems** | Windows XP/ 7/8/10 |
| **Development Tool** | Visual Studio Code, Data Loader, SandBox(Development Org), Corp Jira, Flosum |

## PROJECTS

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| **Project #1** | **Salesforce CRM implementation** |
| **Team Size** | 5 |
| **Duration** | Start on June 2018 – August ‘2019 |
| **Environment** | Force.com IDE |
| Client is Pharmacy Company dealing in Medicines and Medical related products and they want to utilize the Salesforce.com to help better enable sales performance through a 360 degree view of the customer.  Salesforce CRM implementation is to enable the Sales Process (i.e. Accounts, Opportunities, Leads and Contacts) for the client. Developments of Application have to occur in multiple phases with four different tracks:-   * Application Development * Data Migration * Testing * Integration | |
| **Responsibilities** | Working closely with Team Lead on requirement discussion.  **Involved in developing technical documents.**  Involved in configuring the application.  Responsible for writing Triggers, creating custom fields, Pick lists, dependent pick lists, lookup & Master-Detail relationships ,Roll up Summary, Record types, and Formula fields.  Created workflows, Approval Process.  Involved in data migration using Data Loader. |

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| **Project #2** | Raimon Land |
| **Team Size** | 4 |
| **Duration** | October 2019 – Till Now |
| **Environment** | Force.com IDE |
| Client is a real estate developer in Thailand, And they want to utilize the Salesforce.com to help better enable sales performance through a 360 degree view of the customer.    Client want use sales Force for maintain their sales process (Accounts ,Contacts, application booking , Offer , Projects etc) Developments of Application have to occur in multiple phases with four different tracks:-   * Application Development * Data Migration * Testing * Integration | |
| **Responsibilities** | Working closely with Team Lead on requirement discussion.  Involved in configuring the application.  Responsible for writing Triggers, creating custom fields, Pick lists, dependent pick lists, lookup & Master-Detail relationships ,Roll up Summary, Record types, and Formula fields, Test Classes.  Created workflows, Approval Process.  Involved in data migration using Data Loader. |

## Educational Details

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| **DEGREE** | **SPECIALIZATION** | **UNIVERSITY / COLLEGE** | **YEAR** | **PERCENTAGE** |
| B.Tech | Computer Science and Engineering | Uttar Pradesh Technical University | 2012 | 66.74% |
| Intermediate | Science | Pd. Vishwambhar Nath inter college.(UP Board) | 2006 | 73.20% |
| High School | Eng., Hindi, Maths,  Science, Social Science | Pd. Vishwambhar Nath inter college.(UP Board) | 2004 | 65.16% |

## Personal Details

**Date of Birth** **:** July 16, 1989

**Father’s Name** **:** Mr. Amar Singh

**Marital Status** **:** Single

**Address :** 132, Villege-Sukhrali, Sector-17C, Gurgaon(HR).

**Permanent Address :**  I-block 606, Gujaini, Kanpur, 208022(UP).

## Personality Traits

* Believe in Punctuality, Systematic Approach, Observation and Attention to details.
* Highly passionate about learning and sharing of knowledge.
* Listening to music, Chess.

## Declaration

I hereby declare that the information that I have furnished is authentic, and true to the best of my knowledge.

**Sunil Kumar Singh**