

## SACHIN CHAUDHARY Contact: +91-9716325821

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***Professional Summary***

* **Nearly 5 years of experience** as an IT Professional in **Development and Implementation of Enterprise applications.**
* **Salesforce CPQ Specialist ,401 Certified Developer, Salesforce Certified Administrator, Platform Developer 1.**
* Extensive experience over creating **Price Rules, Product Rule, workflows, Approval processes, Validation Rules and Sharing & Security Rules.**
* Team player with good interpersonal skills, strong understanding of fundamental business.
* Having good knowledge in writing **Test Classes** before deploying into production.
* Proficient in developing **Apex Classes, Visual force pages, Complex Triggers.**
* Excellent work experience in developing user interface using **Visualforce Pages** and **Components.**
* Hands on experience with data migration **tools Import Wizard, Apex Data Loader.**
* Strong experience in **Salesforce Development, Design & Admin.**
* Proficiency in **Apex Classes, Visualforce, Migration Tool** and other programs in Salesforce developer toolkit.

# Work Experience:

* Three Months Training on Salesforce at Almamate Info Tech Pvt. Ltd.
* At present working with **Girikon LLC, Noida** as Salesforce Consultant since Oct 2015.

# Academic Qualification:

B-Tech from Lord Krishna Engineering College.

# Project Experience

**Girikon, Noida, India Oct’15 – Till Date**

**Role: Sr. CPQ Developer**

* + ***Exhibition Portal:***

**Description:** This project is to standardize systems and processes across all verticals for the business. It was intending to streamline all verticals to single one. The scope of project was limited to Sales & without change in existing Billing, Entitlement, and Marketing systems for each business, Data migration, Lightning transition along with acquired business process setup into Salesforce org.

This project involves:

* + - Understanding Business Logic & implementing **CPQ** for Salesforce.
    - Overcome the limitation of CPQ on Quote Line Editor page
    - Implemented the custom functionality around the CPQ
    - Automation for the Product pricing structure
    - Implemented the Price Rules, Product Rules, Summary variables, JSQCP

**Key Responsibilities:**

* Defining structure for the CPQ implementation and cater the Business requirement.  
  + ***Convert Legacy Quote calculator to Advance Quote calculator:***

**Description:** This Project aims to convert the system from legacy quote calculator to Advanced quote calculator. Earlier it was maintaining all the custom development through apex class an apex trigger but that was not compatible with advanced quote calculator and that was so time taking to.

This project involves:

* + - Setting up some new **Price Rules**.
    - Convert all apex classes into the **JSQCP**.
    - Convert all apex triggers into the **JSQCP**.

**Key Responsibilities:**

* Implement the Skeleton of JSQCP.
* Convert all apex classes and triggers into the JSQCP.
  + ***Price Calculation System:***

**Description:** This Project aims to manage the price calculation for different products. Earlier it was maintaining through the Excel but that was so complex and time taking task for sales representatives.

This project involves:

* + - Setting up Sub-products for a main product as a Bundle.
    - Designing price calculation which includes product rates and process rates as well.
    - Forecast the price calculation for next few years.

**Key Responsibilities:**

* Implement Guiding selling.
* Developed Price rule, Product Rules, Custom Actions, Summary Variables.
* Designed Product Configuration Page on product Based.
* Developed custom Lightning Page.
* Developed custom Quotes.
  + ***Exhibition Portal:***

**Description:** This Project aims at creating a Customer portal for customers of a multinational booth selling company. This portal acts as an after sales help for customers, who after buying booth for exhibitions, now want to

* + - Buy additional booths for exhibition
    - Make pending Payments
    - Submit necessary forms required to exhibit
    - Apply for entry badges
    - Access details like venue, freight etc.
    - Upload necessary documentation.

This project involves:

* Setting up Salesforce Community cloud for customers
* Designing User interfaces for users with Customer community, Company community license
* Development of custom Skuid Pages

**Key Responsibilities:**

* Designed, developed and deployed Apex Classes, Triggers, Visualforce Controller and Extensions for various functional needs
* Set up Salesforce Community cloud for customers
* Designed User interfaces for users with Customer community, Company community license
* Developed custom Skuid Pages.

## Travel Website:

**Description*:*** This is e-commerce adventures activity site developed on salesforce. This site will be used by three types of user as end user, vendor, restaurant user. Our team created some advance and exited functionality in this site like chatting functionality of users/vendors to each other, advance filter search of activities, social media, discussion forum, blog creation, private and public wall, activity booking with three type of PayPal integration, send notifications to the user/vendor on events and points and badges system for the users/vendors. This site has the coupon system functionality like create coupon, redeem coupon and provide discount on the basis of coupon.

**Key Responsibilities:**

* Designed, developed and deployed Apex Classes, Triggers, Visualforce Controller and Extensions for various functional needs.
  + - Involved in Salesforce.com Application Setup activities and customization to match the functional needs of the organization.
    - Created email templates, page layouts, search layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages.
    - Implemented pick lists, dependent pick lists and formula fields.
    - Created workflow rules and defined related tasks, time-triggered tasks, email alerts, field updates to implement business logic.
    - Created field sets, permission sets, login sessions for customer community portal and for different users.
    - Created defined lookup, master-detail relationships on the objects and created junction objects to establish many-to-many relationship among objects.
    - Created workflow rules, defined related tasks, email alerts, and field updates.
    - Created page layouts, search layouts to organize fields, custom links, related lists, and other components on record pages.
* ***Hospital Recruitment Application using Force.com:***

**Description:** Sales force based custom-designed healthcare staffing solution. The solution has been developed on Force.com platform and comprises of a complex mix of standard & custom Salesforce development, Visual Force development, intricate API & system integrations, voluminous data mappings & Migrations, triggers, workflows, schedulers & reporting.

**Key Responsibilities:**

* Designed, developed and deployed Apex Classes, Triggers, Visual force and Extensions for various functional needs.
* Rchilli integration with sales force,

## Healthcare Staffing System:

**Description:** Worked with the client to zero-into a frequently-used, must have feature set. we designed a much simpler, easy-to-use and highly automated Force.com based solution for Staffing orders, pay related negotiations & order.

**Key Responsibilities:**

* Designed, setup and maintained Salesforce standard objects, custom objects and junction Objects, while also structuring user roles, security profiles and workflow rules.
* Configured page layouts, workflows, document templates, record types & data fields.
* Created custom objects, fields and triggers.
* Managed multiple sandbox environments.