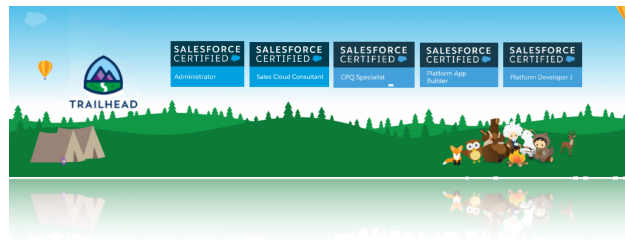# ABHISHEK PURI

Phone: (M) +91 7838545152 **Email:** abhishekpuri081@gmail.com

PROFESSIONAL SUMMARY

- 3+ years of experience in Salesforce.com Security Access,Data Validation, Sales Cycle, Customer Service and Support.
- Have handled projects involving client calls and requirement gathering, providing the solution for the same.
- Have delivered training sessions on key automation areas in salesforce classic as well as lightning. Also provided training to Birlasoft group of employees.
- Proficiency in SFDC Administrative tasks like creating Profiles, Roles, Users, Formula Fields, Page Layouts, Approval Process, Process Builder, Workflows Rules, Validation Rules, Email Alert, Email Template – Text & HTML, Reports, Dashboards, Tasks and Actions.
- Experience in managing team of IC's.
- Experience in data exporting and importing using Import Wizard, dataloader.io, Apex Data Loader.
- Proficiency in implementation of Permission sets, sharing rules, sharing settings, profiles, public groups, custom settings, Email alerts and templates
- Experience in differentiating requirement based on declarative and programmatic approach.
- Have Migrated conga server for clients and worked on conga templates and queries.
- Created end-to-end user guide for every above given project including Salesforce integration with outlook, salesforce integrations with Gmail, salesforce integrations with Badger App, DocuSign – Salesforce AppExchange product, Order creation process in salesforce.
- Worked on building lightning components and migrating custom buttons to lightning components and visualforce pages.
- Functional knowledge on CPQ projects.
- Worked on JIRA,Confluence & Source tree.
- Developed SFDC Customized Reports(Trending & Historical), Custom Report Types, Dashboards and Processes to continuously monitor data quality and integrity.
- Have good working knowledge using complex SOQL queries using Workbench and Developer Console.
- Have used a programmatic approach to deliver functionality wherever necessary.
- Proficient in Working in Salesforce Lightning Experience.

CERTIFICATIONS:

- Salesforce certified Administrator.
- Salesforce certified Sales cloud consultant.
- Salesforce certified Platform App builder.
- Salesforce certified CPQ Specialist.
- Salesforce certified Platform Developer I.

TECHNICAL SKILLS

Programming Language : Apex, VisualForce, Lightning, CSS, HTML
Apex Module : Apex Class, Trigger, Lightning Components, VisualForce Pages, Batch Class.
Salesforce: Workflows, Process Builder, Validation rules, Formula Fields, Web to Lead/Case, Email to Lead/Case, Reports and Dashboards, Two factor Authentication, Visual Flow.
SFDC Clouds: Sales, CPQ, Community.
Tools Used : Force.com, Workbench, Data Loader, Salesforce CRM, JIRA, Github, CPQ,
IDE : Salesforce Dev Console, Eclipse, VS Code, Sublime.

WORK EXPERIENCE

Make Positive Software Solutions Pvt Ltd (January 2018 - Present)
Role: Implementation Consultant

PROJECTS UNDERTAKEN

• Frank Recruitment Group
Frank Recruitment Group is an award-winning, multi-brand specialist global recruitment firm. From our 12 offices across Europe, the USA, Asia, and Australia, we deliver permanent and freelance niche technology experts to vendor channel partners, SME, and Enterprise organizations worldwide.

• Calor
Since Calor Gas Ltd was formed in 1935 we have experienced a meteoric rise: from humble beginnings providing a new versatile fuel for rural homes to our current position as the UK's leading supplier of LPG – and now part of SHV Energy, a global family of LPG companies.

• Gamma
Gamma is a leading supplier of voice, data and mobile products and services in the UK.

•Aston Martin
Aston Martin Lagonda Global Holdings plc is a British independent manufacturer of luxury sports cars and grand tourers.

• Haymarket Media Group
Haymarket Media Group is a privately held media company headquartered in London. It has publications in the consumer, business and customer sectors, both print and online. It operates exhibitions allied to its own publications, and previously on behalf of organizations such as the BBC.

• Majenta Solutions
Majenta Solutions provide expertise to help those who work in design, engineering, manufacturing, and those looking to integrate their suppliers into their processes and projects.

• Fujifilm
Fujifilm UK Ltd. provides photographic and imaging products. The Company offers a wide variety of products including digital cameras, photo printing services, diagnostic imaging products, recording media, and optical devices.

• Network space
Network Space has been buying, building and managing commercial property since 1982.

Key Deliverables:

- Involved in requirement gathering & resolving stories as well as end-to-end testing.

- Worked on sharing sets for customer community.
- Restructured whole org's approval process as per client's need.
- Did conga server migration for all of our clients.
- User records migration due to GDPR Compliance.
- Lead extensive requirement gathering client calls and solution designing.
- Worked on complex process builders (including invocable ones) and visual flows, formula fields.
- Lightning Migration, Org Optimization.
- Worked on areas like Configuration, Product Rules, Price Rules, Quote Template through CPQ stories.
- Worked on Confluence as well as deployment tools like Source tree.
- Worked on JIRA & Visual Studio.
- Handled interaction with clients to keep them up to date with project(s) on a weekly basis.
- Worked on customization using Apex triggers, Apex Classes, VisualForce pages, Batch Class, Scheduler, Lightning Components.

Cloud Vandana Software Solutions Pvt Ltd (Oct'16 - Dec'18)
Role: Associate Developer

PROJECTS UNDERTAKEN

- **D&L Communication systems.**
  D&L Communication Systems is a nationwide provider of display solutions for the healthcare market. Solutions include televisions, pillow speakers, monitors, digital signs, menu boards, nurse call systems and system design, as well as installation and other in-field services delivered by our nationwide team of installers and service provider

- **Triple Helix Technology**
Triple Helix Technology LLC is a professional software development and consulting firm based in South Florida. We have completed projects with clients ranging from the US Navy, Higher Education and Small Businesses with equal passion and dedication.

- **Maradyne Corp.**
Maradyne primarily provides add on products and componentry for large diesel engine installations, including air and hydraulic alternate start systems, heavy duty air cleaner assemblies and air intake pre-cleaners, hydraulic system filtration equipment, and industrial mufflers and spark arrestors.

Key Deliverables

- Involved in Requirement gathering and analysis, end-to-end documentation of all projects.
- Involved in using declarative approach to resolve clients issues as well as Testing of whole scenario
- Gained good experience across Salesforce Administrative tasks such as Reports & Dashboards, Process Builders, Workflow Rules, Sharing Model, Approval Process.
- Gained good exposure and knowledge around Sales Cloud.

App-Exchange Submissions

- Published on AppExchange - **Suggestions Box**

Academics

- Pursuing Masters of Computer Application from I.G.N.O.U (final semester).
- Completed Post graduate Diploma in Business Administration, Annamalai University.
- Bachelor of Arts (History hons.) from P.G.D.A.V college , Delhi university.
- Completed school education from D.A.V public school, Faridabad.

Strengths

- Committed to excellence, self-motivator, quick-learner with strong problem-solving, analytical skills and communication skills.
- Hard working personality with calm approach, adaptable nature and Good team player as well as equipped to take the ownership / complete the assigned task at individual level.

Extramural Activities

- Founder of Theatre Society, have performed more than 50 stage plays.
- Done Voice Over for Corporates and cartoons.
- Always part of cultural activities and fun activities.
- Traveller and food lover.

Personal Minutiae

Date of Birth: 03 November, 1993
Linguistic Proficiency: English and Hindi
Interests: Playing TT, Reading Books.