**PADARAPAKA KRUPA SUMANTH**

**+91-7893631761**

**Email: krupa.sumanth@gmail.com**

##### Experience Summary

* 5+ Years of experience in Functional Consulting and Development Experience in **Salesforce** and **Force.com.**
* 4X Certified Salesforce Admin/ Developer
* Decent knowledge on Customisation, Configuration, Deployment and Release Management.
* Involved in **Salesforce.com** application setup activities and customized the applications to match the functional needs of the organization.
* Decent Knowledge on Customization and configuration..
* Team Lead for TR Deployments team of size 8 at offshore.
* Good Exposure to Agile Methodology.
* Part of Sprint planning calls to ensure all the required stories are part of a sprint and also ensure the delivery is done as per timelines.
* Involved in LLD and HLD documentation
* Expertise Knowledge on **Copado Change Management** and **Github.**
* Involved in Design authority meetings and Environment Planning meetings to increase the ease of code development and movement.
* Expertise knowledge in Vlocity Cpq which Involves complete orchestration module.

##### Educational Qualification:

|  |
| --- |
| * Bachelor of Engineering in Computer Science Engineering from Sir C R Reddy college of Engineering, Eluru in the Year 2015 with Aggregate of 7.92 CGPA |
| * Intermediate Education from Sri Chaitanya IIT Academy, Rajahmundry in the year 2011 with 87% |
| * SSC from Sri Sidhartha English medium high school in the year 2009 with 89 % |

##### Certifications:

**SFDC/Vlocity:**

|  |
| --- |
| **Certified Platform Developer 1** |
| **Certified Einstein Analytics and Discovery Consultant** |
| **Certified App Builder** |
| **Certified Salesforce Administrator** |
| **Certified Platform Developer II** |
| **Vlocity Certified Platform Developer** |

**Deployment Certifications:**

|  |
| --- |
| **Certified Copado Admin** |
| **Certified Copado Developer** |
| **Certified Copado Consultant** |
| **Flosum certified professional** |

##### Achievements

|  |
| --- |
| **Star Performer** award from the client |
| Achieved **Beyond Excellence** award 3 times and **On the Spot award** 5 times |

##### Professional Experience

|  |  |
| --- | --- |
| **Organization** | **Designation** |
| Tata Consultancy Services | Salesforce/Vlocity Admin/Developer – March 2019 – Till date |
| Innova Solutions, Bangalore | Deployment Team Lead– April 2018- March2019 |
| Mphasis, Bangalore | Salesforce Admin/Developer - Nov 2015– April 2018 |

##### Technical Skills

|  |  |
| --- | --- |
| **CRM Tools** | Salesforce CRM, Force.com |
| **Languages Known** | Apex |
| **Tools** | Data Loader, Copado |

##### Projects Profile:

|  |  |
| --- | --- |
| 1. Project name | **Visible** |

|  |  |
| --- | --- |
| **Client** | Verizon |
| **Role** | Developer |
| **Organization** | Tata Consultancy Services |
| **Duration** | August 2020 – Till Date |
| **Languages :** Apex  **Tools :** Servicenow, JIRA, Github, Workbench  **CPQ :** Vlocity Cpq | |

##### Description:

Requirement was to build an End to End Journey on Communications and Media Vertical for Customer as well as partners using Vlocity Tools and components.

Utilised Vlocity CPQ for rapid development which also provides a complete life cycle from purchase of SIM/Service/Plan/Voucher/Bundle to Order Placement and order Management to Order Completion.

##### Responsibilities:

* Building Complex and Reusable components in Vlocity
* Meeting timelines and Business expectations.
* Periodically check code quality and share the feedback with the area where code optimisation is required.
* Configure Payment Automation along with Recursive payment options of Daily/Weekly/Monthly/Yearly etc...
* Develop Apex classes, controller classes and Apex Triggers for various functional needs in the application.
* Design and develop Visualforce pages based on the business requirement.
* Ensure the code is effective by following all the best practices and also ensure the coverage is more than 75%
* End to end testing of the functionality developed.
* Complete support during Dry Run and Production deployment to ensure validation is successfully done and no issues are reported during deployment.
* Adhere to Agile methodology and ensure all the phases (Dev, testing, deployment) are done as per the timelines.
* End to End product configuration in Device Launch Module.
* Built on Card Framework and Vlocity Rules Engines using Vlocity Order Capture.
* Apply promotions to the products and also use context rules to make those available only to the qualified customers.
* Effectively use Context rules and advanced rules to determine which products can be displayed in the Products list.
* Leverage Vlocity Interaction framework for Guided Selling capabilities.

|  |  |
| --- | --- |
| 2. Project name | **CXD Renewals Findlaw** |

|  |  |
| --- | --- |
| **Client** | Thomson Reuters |
| **Role** | Developer |
| **Organization** | Tata Consultancy Services |
| **Duration** | March 2019 – August 2020 |
| **Languages :** Apex  **Tools :** Copado, Servicenow, JIRA, Github, Workbench | |

##### Project Description:

CX Digital deals with the Sales process/Quote Automation. The Digital Subscriptions in TR comes under the program cxd. There are various Verticals in CXD including Renewals, New Sales, TR Store and Findlaw. Automation of Proposal creation and the order of execution comes with flow of Apex Class execution.

##### Responsibilities:

* Involved in Sprint Planning and create stories for the business requirements
* Once the sprint starts, all the assigned stories need to worked on to ensure there is no delay in timelines for delivery
* Worked on LWC.
* Understand the requirement correctly and accordingly work on customization and configuration to ensure that no functionality breaks
* Main Aim is to ensure there is no bug raised during QA and UAT Testing for the functionality.
* Enhancing the existing Apex classes for the extended functionality as per the business requirement
* Creating VF pages for better UI
* Handled complete Order process using Vlocity Cpq
* Once the Code is developed in Dev boxes, Migrate the code to environments which are included in the deployment flow.
* Ensure the code is deployed correctly using Copado (Deployment Tool)
* If any incident is raised by business, ensure it is fixed based on the priority and moved to production by raising change request in Servicenow

|  |  |
| --- | --- |
| 3. Project name | **LTGC TR** |

|  |  |
| --- | --- |
| **Client** | Thomson Reuters |
| **Role** | Deployment Team Lead |
| **Organization** | Innova Solutions, Bangalore |
| **Duration** | April 2018- March 2019 |
| **Tools :** Copado, Servicenow, JIRA, Github, Workbench, ANT | |

##### Project Description:

LTGC deals with Legal related Enhancement and Support activities. There are five applications in Thomson reuters. Whenever salesforce updates the recent critical

changes the applications in TR will be monitored and necessary enhancements are

done. After the enhancements the components are deployed using Copado deployment

tool.

##### Responsibilities:

* All the critical updates by salesforce are successfully modified in the TRenvironment.
* Implementation of new process in the account to ensure the code Merge is proper and no functionality breaks after successful release.
* The rate of P1, P2 issues during the ELS phase of the Project is reduced in a large scale and trying for 100% success rate.
* Creation of user stories in Stream sandboxes and tagging the metadata to the userstory.
* Decent Knowledge on Copado DX.
* Promoting stories to PPE upon sign offs and coordinating with Developers andEnvironment team to arrive at a single (preferably)’ validated’ package for therelease.
* Back promotion of user stories to keep codebase in sync.
* Fixing deployment errors.
* Post refresh in Dev boxes / stream boxes.
* Develop and maintain new and existing solutions.
* Provided Support for QA & UAT.
* Assigning tasks to all the team members who work in deployment.
* Creating CR tickets for release which is planned every month (Offcycle/Monthly) through Servicenow.
* Enhancing the existing code based on the customers requirement to get the functionality.
* Closely monitor the code merge during deployment to ensure that functionality doesn’t break.
* Resolving all the issues we face while deploying from one environment to another and re-deploying the changes.
* Implementing the security model for the applications.
* Creating the reports and dashboards based on the business requirements and providing the clients the exact number of user stories that are deployed in particular package.
* Monitoring the package capacity based on the components that are involved in particular user stories so as to avoid memory exceeded error.
* Segregating all the components based on the copado limits and placing them in particular user story.
* Complete knowledge on Github and resolving Conflicts for the code.

|  |  |
| --- | --- |
| 4. Project name | **Meridian Investors** |

|  |  |
| --- | --- |
| **Client** | **Meridian Investors, USA** |
| **Role** | Admin/Developer |
| **Organization** | Mphasis, Bangalore |
| **Duration** | Jan 2016 – March 2018 |
| Tools : Salesforce.com, Import Wizard, Data loader, JIRA, Servicenow | |

##### Client Description:

Meridian Investors have been making successful real estate deals in the United States marketplace with buyers and sellers at all levels for over a decade. Their business continues to grow and flourish despite the challenges the real estate market has experienced. Their clients can consistently count on them to find the best deals, close on those deals and get the property ready to rent or resell, i.e. making return on their investment.

##### Project Description:

Meridian Real Estate project is responsible of maintaining all the sellers and buyers information. This also maintains the properties they are selling or buying throughout USA. Sales agents can access the investors and property information in a click. He also can search for the suitable investors for a specific properties based on their county of some other parameters. It also tracks the communication between the investors and sales agents all the way. Sales agents also have an option to log/track a call on a property and send investors the detailed information of the property. Right from entering investor and property related data, till the property successfully sold or bought, sales agent can track through this application.

##### Responsibilities:

* Responsible for creation of **custom objects, fields, profiles, roles**.
* Worked on **data migration** from databases to **SFDC** using **Data Loader**.
* Created **Workflows, Page layouts, Approval Processes, Tasks, Email Alerts, Field Updates and Outbound messages** to manage the **workflows** and **approvals**
* Responsible for creation of **record types and page layout assignments**.
* Responsible for the development of **work flow rules, validation rules, assignment rules, sharing rules.**
* VF Page development to override the Standard functionalities of a standard button.
* Created multiple profiles based on the requirement and Provided the access to require
* Involved in test case scenario preparation.
* Testing and bug fixing.

**Declaration**  
  
I consider myself familiar with all above-mentioned aspects. I am also confident of my ability to work in a team. I hereby declare that the information furnished above is true to the best of my knowledge.

Date :  
Location: Hyderabad Sumanth Padarapaka