



SRIPAD TELKAR



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Objective

As a Salesforce Techno-functional professional, I am seeking to make a long-term career with an organisation, where I can utilize my learning and skills to enhance my professional growth along with the organisational growth.

Certifications

Salesforce Certified Administrator	Issued Credential ID - 18029353
Salesforce Certified Platform Developer I	Issued Credential ID - 18593639
Salesforce Certified CPQ Specialist	Issued Credential ID - 20942599
Salesforce Certified Pardot Specialist	Issued Credential ID - 21307192.

Domain Knowledge

- Understand Business requirements, document the BRD by participating in the Business requirements gathering sessions, also understand and document various risks/limitations associated with the help of PFD, Wireframes etc.
- Collaborate with the Solution team/tech lead and convert the functional requirements into technical solutions, also create and manage the User stories.
- Good experience in creating sharing rules for user groups and assign corresponding permissions to the user or user groups.
- Worked with standard Salesforce objects like Accounts, Contacts, Leads, Products, Opportunities, Quotes, Orders, Cases, Entitlements, Milestones etc.
- Created different types of Reports and designed Dashboards used for the different user groups and management teams.
- Created Roles, Public Groups (and Queues) to loosen the data security so that the data can be shared among users when needed.
- Worked with Dynamic Apex to access sObjects and Field describe information, execute dynamic SOQL, SOSL and DML queries.
- Developed Lightning Web Components as a part of customization similar to Add or Edit Products of the Sales Cloud.
- Designed Custom Objects and developed and deployed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
- Created page layouts, search layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages including Lightning App Builder and assign them based on Profiles, Org wide etc.
- Extensive exposure on Validation Rules, Workflows, Process Builder and Approval Processes.
- Excellent understanding of Workbench, VS Code for Salesforce and Postman.

Professional Skills

- Customer driven and loves to create value and purpose.
- Ability to handle multiple tasks simultaneously, manage conflicting priorities and to complete assignments under aggressive time constraints independently.
- Communicate and cooperate with clients on an ongoing basis, to maintain and develop the business relationship, ensure satisfaction with service provided and identify opportunities for further growth.
- Certified Copado Administrator and have exposure to work in Dev-Ops environments including working on multiple sandbox.
- Coding/programming skills added with language skills, management skills, business skills and system thinking.
- Provide Quick Response and Impulse solutions to the clients.
- In a continuous effort in building vertical knowledge and industry knowledge in sectors like Financial Services, Retail, Manufacturing, Education, Health etc.,
- Updating myself by attending useful webinars conducted globally by various Salesforce Community User Groups.
- Good at utilizing resources available online at trailblazer community portal and Partner community portal.

Education and Training

- B. Tech. in Computer Science & Engg. from P D A College of Engineering Gulbarga - KA. GPA : 8.59
2007 - 2011
- 4x Salesforce Certified and actively learning on Trailhead by completing the challenges and attained the Expeditioner Badge including 5 Superbadges.
Feb 2017 - Till now

Project (Role : Developer + Associate Business Analyst)

Client Name : Utopus Insights Inc.

Team Size : 2

- Apart from developing Standard functionality of SF Service Cloud, have worked on DocuSign (AppExchange Product) where the requirement was to send bulk documents(Contracts) to Accounts for getting e-Signature from multiple signatories and saving the documents into SF.

Client Name : Gulbrandsen Chemicals Inc.

Team Size : 7

- We have implemented standard SF Sales Cloud along with customization in Accounts, Products, Pricebook, Quote and Orders. My role was to customize Accounts to store different type of accounts like Customer, Competitor, Agent, Distributor, Supplier and different level of hierarchy as per Clients requirement.

Client Name : Milltec Machinery Ltd.

Team Size : 6

- MML is a major manufacturing organisation and experts in Agriculture related machinery manufacturing spread across the globe, Venerate Solutions have delivered the complete custom Sales and Aftersales modules built on Salesforce Sales Cloud and CPQ platform, have worked as Associate Business Analyst, beginning from Kick-off meeting my role was to create Business Requirements Document, create and manage User Stories, assess Test Cases and Results with the Team including Developers, QA.

Client Name : Netcore Solutions (Pardot Implementation)

Team Size : 5

- Having worked on Analysing requirements and transforming them into technical requirements to the developers with respect to Salesforce Pardot (B2B Marketing automation platform), successfully implemented ABM strategies on Pardot including customization with SF sales cloud and integrated other third-party connectors making Pardot as powerful Lead Generation space. Also worked on Einstein Analytics Dashboards building using data sets and recipes.

Experience

- Placed at Infosys Limited as a System Engineer , in a campus selection drive conducted in our college. Was trained in Java J2EE Stream, and worked for Sears Holdings Llc USA Client.

Sept 2011 - Mar 2013

- Have actively managed family run Logistics Business where major role was handling key accounts and their serve them by providing quotations, procurements and billing.

May 2013 - Jan 2017

- Worked as a freelancer on SF projects involving a team of 4 members for a Taxi aggregator company.

Sep 2017 - Mar 2018

- Being joined as Salesforce Developer at Venerate Solutions Pvt. Ltd. Bengaluru, currently Working as Associative Business Analyst and have worked on various projects.

May 2018 - Present

Personal Information

Trailhead profile URL : <https://trailblazer.me/id/sripadtelkar>

Linked In profile URL : www.linkedin.com/in/sripad-telkar-014177ab

Date of Birth : 30-Sept-1989.

Passport Number : J6532682

Marital Status : Married.

Available Status : 2 Month

(Sripad Telkar)