

# SIMPI ARORA *Salesforce Developer*

✉ arorasimpi3@gmail.com

☎ +91-9462066296

in LinkedIn

📌 Trailhead



## 📄 PROFILE

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A result-oriented IT professional with 2+ years in IT Project Development. A Salesforce Certified Professional. A people-oriented person with strong suit in building high-performing applications and managing IT transformations for customers.

## 📁 WORK EXPERIENCE

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**ACCENTURE**, *Software Engineer*

05/2018 – present | Pune, Maharashtra

- Contributed in the movement from SMB to Enterprise market for telecommunication client in Waterfall-Agile (Hybrid Model) Project.
- Started with admin tasks of data migration using data loader and upgraded to developing standalone LWC applications for calculation of Profit and Loss Reports.
- Got awarded as "Fastest Junior Developer" in the Team.

**CELEBAL TECH**, *Associate Data Scientist Intern*

05/2017 – 11/2017 | Jaipur, Rajasthan

- Worked on data integration with MuleSoft and data manipulation using Power BI from Microsoft.
- Using DataWeave ,Mule ESB ,RAML,Anypoint Studio and Raspberry Pi , created a small smart home device to regulate camera,lights and other smart electronic devices.

**NEARBUY**, *Marketing Intern*

09/2016 – 10/2016 | Jaipur, Rajasthan

- Created several digital templates for marketing.
- Handled a team of 30 associate interns to handle sub divisions for better reach.
- Got awarded as "Most Efficient Chief".

**CAMP K-12**, *Web Development Intern*

03/2016 – 05/2016 | Jaipur, Rajasthan

- Designed, implemented and monitored web pages and sites for continuous improvement.
- Trained and supervised team members for ongoing projects.
- Developed user-oriented visuals and features using front-end languages, including HTML, CSS , JS and Bootstrap.

## 🧠 SKILLS

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|-------------------|-----------------------|----------------------------|------------------|
| • Salesforce CPQ  | • Salesforce Einstein | • Lightning Web Components | • CloudSense CPQ |
| • Apex            | • VisualForce         | • SOQL                     | • MuleSoft       |
| • Anypoint Studio | • Java                | • Python                   | • HTML,CSS,SQL   |
| • GitHub          | • Javascript          |                            |                  |

## PROJECTS

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### Global Connectivity

06/2019 – 02/2020

- This project aimed towards selling of products used for setup of communication over international site locations.
- Team Size - 11
- Technology used - JavaScript, jQuery, Lightning component, Apex, VisualForce, SOQL, Apex Testing, CloudSense Solution Console, Heroku.
- Role - Configured products on CloudSense Solution Console to handle 1000+ line items purchase in one go. Used JavaScript to create several product and price rules. Created a discounting module using lightning components.

### Digital Workplace

12/2018 – 05/2019

- The overall solution objective was to introduce the CloudSense CPQ for enterprise Digital Workplace selling (Lead to Quote only). This removed a lot of the manual processes required in completing a deal.
- Technology used - Apex, VisualForce, Javascript, Lightning Design System, Apex testing, Apex batch, Cloudsense CPQ.
- Team Size-6
- Role - Created dynamic VisualForce Page for generation of Profit and Loss report in the run time fetching data from product configured by Sales Rep. Created batch process to update prices in multiple currencies using the current date exchange rates.

### Movement from SMB to Enterprise

08/2018 – 12/2018

Using Cloudsense CPQ we provided solution for the customer to handle sales of Enterprise customers. This involved installation of third party managed packages , using several API for payment and invoice generation

## EDUCATION

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**Jaipur Engineering College and Research Center,**  
*Bachelor's of Technology (B.Tech)* 71.31%

08/2014 – 05/2018 | Jaipur, Rajasthan

**Kendriya Vidyalaya No. 1, Class XII**  
86.20%

04/2013 – 03/2014 | Jaipur, Rajasthan

**Kendriya Vidyalaya No.1, Class X**  
9.8 CGPA

04/2011 – 03/2012 | Jaipur, Rajasthan

## CERTIFICATE

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- Salesforce Certified Admin (ADM 201)
- Salesforce CPQ Specialist
- Copado Certified Administrator
- Flosum Certified Professional
- Mulesoft API Design Associate

## AWARDS AND ACHIEVEMENTS

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**Accenture Celebrates Excellence Award,** *Accenture*

08/2019

**Star of the Month,** *Accenture*

06/2019