Venkatesh 

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**Professional Summary**

* Over all **4+ Years of experience** in Sales force Development.
* Experienced in **Configuration, Customization**, Implementation and Support of Sales force CRM.
* Expertise in understanding business requirement to design the required entities like custom objects, creating the relationships and junction objects.
* Experience in creating various Reports (summary reports, matrix reports, pie charts, dashboards and graphics) and Report Folders.
* Proficient Knowledge in Sales force Development.
* Good understanding in **Lightning UI, Aura framework** programming.
* Developed Apex classes using other platform based technologies like **Visual force**.
* Created various Lightning Apps combining Lightning Design System, **Lightning App Builder and Lightning Component features**.
* Experience in use of **Standard and Custom controllers of Visual force** in development of custom Sales force pages as expected by business requirements.
* Primary level experience in working on web services and giving solutions by **REST integration**.
* Proficient knowledge of Governor limits. Experience in optimization of existing code in accordance to the governor limits.
* Participated in all stages of Software Development Life Cycle (SDFC).
* Strong Knowledge of SFDC standard Data structures and familiarity with designing Custom Objects and Force.com platform and Force.com Sites.
* Experience in using declarative features like **validation rules, workflows, Process Builder, approval process, dynamic approval process, sharing rules** automation for satisfying complex business process automations.

**Education Summary:**

B-TECH From Bapatla engineering college.

**Certifications:**

 Admin and PD1.

**Technical Skills:**

**Languages:** APEX, Visual force, HTML, JAVA SCRIPT

**Technologies:** Aura Components Programming, Apex Classes/Controllers, Apex Triggers, Visual force Pages, Workflow & Approvals , Process Builder, Data Loader, Reports, Dashboards, Standard objects.

**Work Experience:**

* Worked with **Accenture.**

**Projects Handled:**

**Project # 1**

**Client: BCBS**

 **Client Details:** BCBS is a million-dollar business serving many customers across the globe, is using Sales force platform to maintain its huge health insurance business.

**Roles and Responsibilities:**

* Involved in gathering and analysis of business requirements.
* Designed and deployed Custom tabs, validation rules, Approval Processes and AutoResponse Rules for automating business logic.
* Implemented pick lists, dependent pick lists, lookups, master detail relationships, validation and formula fields to the custom objects.
* Created workflow rules and defined related tasks, time triggered tasks, email alerts, filed updates to implement business logic.
* Involved in converting Visual force pages to lightning components.
* Implemented Lighting components in visual force pages.
* Developed Apex Classes, Controller Classes, Apex Triggers for various functional needs in the application and Visual force pages to develop custom business logic.

**Project#2**

 **Project:** Case Management System.

**Description:** It is a Banking sector where they provide Loans/Lease/Rental on the vehicles. Part of the application Customers interact with Agents through Call Center to get information regarding the Loans/Lease/Rental details. The application is designed to track the every support case raised by the Customers. Application is integrated with a Legacy system, where the Customers data sits on. Roles and Responsibilities:

* Designed and developed Apex Triggers for various functional needs in the application.
* Created the Validation Rules, Approval Process, and Workflows.
* Migrating visual force pages to Lightning.
* Implementing security and sharing rules.
* Field, record level for different users at different levels of organization
* Implemented data migration using Data loader, import wizard.
* Developing controller classes and visual force pages.
* Writing code for database related operations such as SOQL, SOSL.

**Venkatesh P.**