

Anish Gaonkar

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Career objective

Seeking job in finance sector that will allow me to use my education, skills & knowledge in a way mutually beneficial to both myself & my employer and work pragmatically in your organization.

Education

Bachelors Degree in Management Studies (BMS in Finance), Mumbai University – 2018.

Academic Project

A Study on “Business Analysis of Tata Steel LTD.”

Duration: 9 weeks assignment

- Dig into current and historical financial statements from internet.
- Formulate ratios using records from the current and historical financial statements.

Evaluated the performance and financial health of Tata Steel LTD.

PERSONAL TRAITS

1. Constructive attitude towards my career.
2. Highly motivated and enthusiastic to learn new things.
3. Competent to evaluate pros and cons of a given circumstance.
4. Ability to produce best result in demanding situation.
5. Adept to work as an individual as well as in a group.

WORK EXPERIENCE

Research Analyst in Agile Intel Research (Oct 2018 – June 2020)

Projects worked on -

1. Led a three-man team for creating, updating, maintaining Ecom Database (ecommercedb.com) for Statista. (Duration 10 months).
 - Conducting relevance test on ecom webshops.(whether they are eligible to be included in ecom database.)
 - Categorizing products sold on ecom webshops and country wise allocation of revenue share of ecom webshops according to their selling activities in other countries.
 - Collection of KPI's of ecom webshops. (Accepted payment method, distribution channels, shipping providers, acquiring contact details of CMO.)
2. Finding revenue and further bifurcating it in miscellaneous segments. (Business segment, Operating segments, Geographic regions, Type of work, etc).
3. Data Mining on various international companies as well as domestic companies. Performing secondary research on various sectors in Asia-Pacific Region for obtaining statistical information.
4. Limited experience in SWOT Analysis and Ratio Analysis.
5. Compiled a survey of work culture of 125 countries to compose a Business Culture survey magazine.
6. Sales Intelligence and Lead Generation for domestic and international companies by using tools such as LinkedIn Sales Navigator.
7. Familiar with database such as FactSet, Hoovers, Bloomberg, Crunchbase, Statista's ecommercedb.com, LinkedIn, ZoomInfo, Rocketreach.
8. Worked on tools such as RiskRecon, Jira, Excel, SQL, Powerpoint.

AREAS OF FAMILIARITY

- Ratio Analysis
- Segmentation of revenue
- Business Analysis
- Leverages

