



Supriya Biswas

Business Development Manager
4 + YEARS EXPERIENCE.

Introduction

Highly skilled Sales Professional with a superb record of customer satisfaction and successful sales. Address multiple customer and company tasks with the highest degree of professionalism and accuracy.

Work Expertise

- Arsnz Edutech , Nagpur.
 - Jul 2017 to present. | Team Leader
 - Sr. BDM , Nagpur.
 - Responsible for Business Generation.
- Biswas Learning Co. -
 - May 2016- Jun 2017
 - Outbound & Inbound B2C management.
 - Client Servicing Management
 - Executive Manager

Core Skills

- Advise student/ parents for their learning needs through structured Counseling Sessions
- Expert in Online Remote Presentation.
- Create need for Smart Learning and advise student-parent Subscription as a solution.
- Experience in Cold Calling
- Good knowledge academic Curriculum.
- Target Achievement & Like Incentive.
- Excellent Sales communication skills.

Education

- Bachelor of science ,
 - RTM University Nagpur . 2018
 - Studying and Doing part time job.
- Higher Secondary Education
 - Somalwar Jr. college Nagpur , 86% 2015
 - Studied 2 yr Full Time.
- Secondary education, Maharashtra Board
 - Hindu Dnyanpeth Convent, Nagpur 93%, 2013

Thank You
Supriya Biswas

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