

Objective

I wish to pursue a career in a challenging and creative environment to achieve career goals and contribute towards organizational success and achieving my key responsible areas and move up in corporate world with practical experience and management skills. Outstanding leadership and management style, strategic partnering with key clients. Always have a unique way of thinking and relative way to exhibit any product or situation. Experienced at meeting tough deadlines and challenging objectives

Experience

- **A&B SOLUTIONS** March, 2020 - November, 2020
Corporate leader
 - Direct meeting with clients for corporate deal
 - Exceeded sales goals and improved profitability by developing sales strategies and business plans according to market trend
 - Training freshers and guiding them
 - Team handling
 - Blended business's goals, mission and values with learning development initiatives to deliver high quality training to employees
 - Establishing strategy in a team for improving sales
- **Fab hotels** May 2019 - August 2019
Regional manager
 - Negotiated market consolidation to improve customer satisfaction and dealer profits
 - Professional meet up with clients and resolving problems
 - Direct and indirect sales

Education

- **Presidency university** 2020 (completed)
Master of business administration (Hr and marketing)
- **Andhra University** 2018
Bachelor of business administration
- **Sri chaitanya college** 2013
Intermediate

Skills

- Sales expert • Human resources • Recruitment • Public relations • Advertising • Employee training • Brand promotion • Sales planning • Excels in team leadership • Strong interpersonal skills • Excellent communication skills • Can handle risk management • Excellent work ethic • Motivational leadership style • Business development • Unique ways of getting into market • Event planning and execution • Presentations and proposals

Achievements & Awards

- 1. Achieved best team management in A&b solutions 2. Head coordinator for cerebrum fest 2018-2019 3. Head coordinator of Meraki 2018-2019 4. Organizing events 5. Build up new business plans

Language

- 1.English 2.telugu 3.Hindi

Interests

- Event management , advertising, travelling,riding cars and bikes,photography ,fashion freak