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**SFDC Lightning Developer** [**venkatr2424@gmail.com**](mailto:venkatr2424@gmail.com)

**Professional Summary:**

* Over 9+ **years** of IT experience in various stages of Software Development which includes **6+ years** of experience as **Salesforce CRM Developer** which involves **Administrator, Development, Integration, communities** andlightning like **classic to lightning migration and lightning component development.** 3 Years of experience on Java.
* Good Knowledge and experience with **Salesforce CRM** projects using **Salesforce.com, Force.com.**
* Experienced in **LWC components** and Aura Coexistence that enables Lightning web components and Aura components to work together in an app.
* Experience in working with **Visualforce pages, Apex language**.
* Extensive work experience in complete software development life cycle **Agile methodology** including Business interaction, Requirement Analysis, Software Architecture, Design, Development, Testing and Documentation phases.
* Have good experience in **i**mplementing **Apex classes** and **Apex Triggers, APIs, Visual Force, S-controls, SOQL, and SOSL.**
* Involved in developing **Salesforce Lightning Apps, Components**.
* Experience working on **Apex Batch Jobs, Scheduled Jobs.**
* Worked on Enabling **Aura Framework**, by adding Aura Attributes and Aura Handlers.
* Expertise in **APIs, REST API, SOAP API** and **BULK API.**
* Worked on CRM Platform environment of **SFDC Sales Cloud, Service Cloud modules**.
* Hands on experience on creating **Custom Objects, Tabs, Custom Fields, Validation Rules and Field-Level Dependencies.**
* Have experience on creating and using **Process Builder, Workflows, Approval Processes and Flows**.
* Have experience on generating **Reports** and **Dashboard** in Sales Force.
* Ability to write complex **SOQL, SOSL** quiries across multiple objects within the SFDC database.
* Experience in data migration and integration using **Apex Data Loader**, **Jitterbit Data Loader** and **Lexiloader.**
* Excellent knowledge and experience at administrative tasks such as Creating **Profiles, Roles and Permission** **Sets**, Creating Relationships, Tasks and Events, Email Templates.
* Have performed **page layout customization, page layout assignment** based on profiles and created custom links based on user requirement.
* Experience working with **Force.com IDE Eclipse, Sublime**.
* Good Experience on Salesforce Lightning. Experience in third party integration with ERP, SAP, PI, Azure
* Exploring **App exchange applications** and integrating them with Salesforce.
* Created Web Services for handling requests and API based applications using **REST or SOAP**-based web services (SOA)
* Good at migrations and deployment of code from one environment to other using **Autorabit** tool, **Force.com** IDE deployment wizard, **Mavens mate** and **Workbench** Deployment Wizard also have hands on experience in **ANT** Migration.
* Extensively worked on web technologies like **HTML, XML, CSS, JSP**, JavaScript, WSDL, J-query, Tool tip & Auto Complete widget, SOAP, REST, BULK and METADATA API.
* Good understanding of **Java/J2EE** design patterns. Worked on creating **database Tables, Views, Procedures, Triggers, Functions** and Sequences.
* Excellent communication and presentation skills.
* Have Knowledge on Control which CRM fields are displayed in **JIRA** Display data from multiple CRM records.

**Education:**

* Bachelors from JNTUH (Jawaharlal Nehru Technological University Hyderabad) in Computer Science in 2011.

**Certifications:**

* Certified Salesforce Administrator.
* Certified Platform Developer -1.

**Technical Skills:**

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| Salesforce Technologies | Apex Language, Apex Classes/Controllers, Test Classes, Apex Triggers, Visual Force (Pages, Component & Controllers), Standard objects, Workflow & Approvals, Sales Cloud, Apex Data Loader, AppExchange, Web Services, Reports, Dashboards, Force.com IDE, SOAP, POSTMAN, Eclipse, SOQL, SOSL, Custom objects, S-Controls, Analytic Snapshots, Sandbox development and Testing. |
| Salesforce Tools | Force.com Eclipse IDE Plug-in, Force.com Explorer, Offline Edition, Force.com Platform (Sandbox and Production), Data Loader, |
| Programming Languages | Apex, Java, JavaScript, PL/SQL, SOQL, SOSL. |
| Web Technologies | HTML, XHTML, CSS, XML |
| Operating Systems | Windows 7/2003/XP, UNIX |
| Databases | SQL Server, MYSQL, Oracle 10g/9i, MS Access |
| Methodologies | SDLC, Agile, Waterfall |
| Tools | Eclipse, Apache Tomcat, MS Visio |
| Service Cloud | Cases, Solutions, Ideas, Customer Portal, Customer Self Service portal, web to case, email to case |

**Professional Experience:**

**Client: Beckman Coulter, Brea, CA Feb 2018 – Present Role: Salesforce Lightning Developer**

Beckman Coulter Inc. is a Danaher Corporation company that develops, manufactures and markets products that simplify, automate and innovate complex biomedical testing. It is operating in two industries: Diagnostics and Life Sciences. With a history of more than 80 years the company helps healthcare and laboratory professionals, pharmaceutical and biotechnology companies, universities, medical schools, and research institutions worldwide. Beckman Coulter develops, manufactures and markets innovative products to simplify and automate complex biomedical testing. The company’s leading-edge diagnostic systems, found in hospitals and other critical care settings around the world, help physicians diagnose disease, make treatment decisions and monitor patient health.

**Responsibilities:**

* Worked on various salesforce.com standard objects like **Accounts, Contacts, Cases, Opportunities, Products, Opportunity Line Items, Leads, Campaigns, Reports and Dashboards, Work Orders, Cases, Installed Products**
* Designed the solutions for business and technical requirements by customizing various standard and custom objects of SalesForce.com (SFDC).
* Designed, and deployed the **Custom objects, Custom tabs**, Entity-Relationship data model, validation rules, **Workflow Rules, Auto-Response Rules, Page layouts,** Components, **Apex Classes**, Visual Force Pages to suit to the needs of the application.
* Worked as Salesforce Admin support governing user Account Creation, personal information **Setup, Password Reset**, **Roles & Profile creation, User group** creation, updating company **Profile** and **Network access setup**.
* Experienced as lead SFDC developer and coordinate between customer and **offshore team** and Technical peer review to assign the workand validate work done by offshore team**.**
* Worked on the **Einstein Analytics** to accomplish different source data in to one dashboard and Used SAQL(salesforce Analytics query language) to manipulate data in Dataset.
* Involved in creation dataset from **data flow or Recipes** to visualize the data and creation of story from dataset in Einstein Discovery.
* Involved in the **Data Transformation** and **Data Cleaning** activities while transferring the data to the external system using **Informatics** on Demand.
* Defined **Lookup** and **Master-Detail Relationships** on the objects and created junction objects to establish connectivity among objects.
* Involved in **Field** & **page layout** customization for the standard objects like **Account, Contact, and Leads.**
* **API/Web Service** design and developing technical specifications for **Salesforce.com** (SFDC) application.
* Involved in project technical design plan, conversions, Mapping, configuration of portions of SFDC application.
* Interface Designing using **Visualforce Page** and their supportive Controller Classes.
* Automate the functionality by writing **Triggers** and **Apex Classes**.
* Reengineered **APEX** code already in production to optimize **trigger-based** transactions for performance and speed as well as to work seamlessly with **Governor Limits**.
* Involved in The **Lightning Component framework** is built on the open source Aura framework. It enables to build apps completely independent of data in Salesforce.
* Created and **Debugged Lightning Components, building with Lightning App Builder** and Visual force with the new Lightning Design System.
* Experienced in **Lightning Web Components** and use platform features like Lightning Data Service, Lightning Locker, and Lightning Out.
* Responsible for all managed **Package Deployments** and **unlocked package** management on the engagement.
* Assisted in merging of data between the applications for initial synchronization mapping and conversion of every **Salesforce.com** account to business objects. Developed **Training Material** for end users.
* Developed **Lightning apps** using **Lightning Components**, testing and made them compatible with salesforce1 mobile app
* Developed **Lightning Component Framework** and built **Lightning component** using aura framework
* Used **Lightning** **framework** to integrate with legacy systems like **SAP**, **Microsoft and oracle**
* Used **SOQL**&**SOSL** for data manipulation needs of the application using platform database (object level).
* Implemented web-based case management automation – **Web-to-Case and Email-to-Case** (on Case Object) to track and solve customer’s issues.

**Environment:** Salesforce.com, Force.com, Data Loader, Apex Classes, Controllers, Triggers, Visualforce, Sales Cloud, Marketing Cloud, Service Cloud, Data Migration, Rest API, Soap API, Informatica, SOQL, SOSL, **Workflow & Approvals**, Java Ant, Custom Reports, Dashboards, Oracle, Windows.

**Client:** **Clayton Homes, Maryville, TN**

**Role: Salesforce Developer Dec 2016 – Jan 2018**

Clayton Homes is the largest builder of manufactured housing and modular homes in the United States. Clayton Homes builds one- and two-story site-built, modular, and manufactured houses, college dormitories, military barracks, and apartments. Its manufactured homes are built at more than 35 plants and distributed across the US through a network of independent and company-owned retailers. The builder produced more than 34,000 homes for sale across the US in 2015. Clayton's homes often contain products from fellow Berkshire Hathaway companies such as Shaw flooring, Johns Manville insulation, and MiTek fasteners. Clayton Homes also offers home financing, loan-servicing, and insurance through subsidiaries.

**Responsibilities:**

* Developed Lightning component framework include an **out-of-the-box** set of components, **event-driven architecture**, and a framework optimized for performance.
* Involved in various stages of **Software Development Life Cycle** (SDLC) in agile methodology. Strong implementation and rollout experience with salesforce.com CRM (Sales cloud, Service cloud, Marketing cloud), Communities, Sites, and Force.com platform.
* Building of **custom lightning components** to display the list view of orders and an order detail page to handle the business logic.
* Using Community Builder create community pages for Dealers and used the SLDS for styles and apex classes for DML operations.
* Worked on custom implementations of **community builder lightning components, java script buttons, lightning compatible VF pages, lightning components.**
* Designed and developed SFA based Application on Force.com Platform in Salesforce.com environment with Apex programming language at backend, **Visual Force pages and Salesforce Lightning Experience as user interface**.
* Configured **Sales Force Automation** (SFA) for Campaign management, Opportunity Management, Account and Contact Management, Data Quality Management.
* Worked on **sales cloud, service cloud and marketing cloud**.
* Developed various **Visualforce Pages, Apex Triggers** to include extra functionality and wrote **Apex Classes and Controller** to provide functionality to the visual pages.
* Created Custom Objects and fields for transactional and contractual information.
* Worked on **customer portals and communities' administration**. Created Custom Dashboards for community managers and recruiters home page and gave accessibility to dashboards for authorized people.
* Pick lists, dependent pick lists, lookups, master detail relationships, validation and formula fields to custom objects.
* Created page layouts, search layouts to organize fields, custom links, related lists and other components on a record detail and edit pages. **Created workflow rules and defined related tasks, time triggered tasks, email alerts, filed updates** to implement business logic.
* Developed **complex workflows and approval processes** for automating business logic.
* Created various Reports (summary reports, matrix reports, pie charts, dashboards and graphics) and Report Folders to assist managers to better utilize Salesforce as a sales tool and configured various Reports and for different user profiles based on the need in the organization.
* Developed **Apex Classes, Controller Classes and Apex Triggers** for various functional needs in the application.
* Used **SOQL & SOSL** for data manipulation needs of the application using platform database objects.
* Worked with admin team to create profiles and **implemented Object and field level security** to hide critical information on the profile users.
* Used Force.com developer toolkit including **Apex Classes, Apex Triggers and Visualforce pages** to develop custom business logic.
* Created Executive and other Dashboards using **wave Analytics.**
* Implemented Wave analytics and designed Wave dashboards, lenses and datasets.
* Implemented Salesforce Development Cycle covering **Sales Cloud, Service Cloud, Marketing Cloud, Call Center, Chatter & App-exchange applications.**

**Environment:** Salesforce.com, Force.com, Data Loader, Apex Classes, Controllers, Triggers, Visualforce, Sales Cloud, Marketing Cloud, Service Cloud, Data Migration, Rest API, Soap API, Informatica, SOQL, SOSL, Communities, lightning compatible VF pages, Lightning (Components), Workflow & Approvals, Java Ant, Custom Reports, Dashboards, Oracle, Windows.

**Client: Wells Fargo, Des Moines, IA Jan 2016 – Nov 2016**

**Role: Salesforce Developer**

Wells Fargo & Company is an American multinational financial services company headquartered in San Francisco, California, with managerial offices throughout the United States and overseas. It is the world's fourth-largest bank by market capitalization and the fourth largest bank in the US by total assets. Wells Fargo is ranked number 26 on the 2018 Fortune 500 rankings of the largest US corporations by total revenue and is a diversified, community-based financial services company. It is engaged in the provision of banking, insurance, investments, mortgage, and consumer and commercial finance.

**Responsibilities:**

* Analyzed customer requirements, performed detailed analysis of business and technical requirements and designed the solution by customizing various standard and custom objects of Salesforce.com like accounts, contacts, properties, discounts, **reports, and dashboards in sales cloud**.
* Developed customer portal to implement **web-to-lead functionality** and enable lead capturing in real time.
* Maintained and improved existing salesforce implementation. Created **record types** and page layouts, updated validation rules, and improvised page layouts.
* Involved in building **Lightning components, pages and apps.**
* Involved in the **Lightning App Builder** empowers to build apps visually, without code, quicker than ever before using off-the-shelf and custom-built Lightning components.
* Building of **custom lightning components** to display the list view of Cases and a case detail page to handle the business logic.
* Developed Lightning component framework include an **out-of-the-box** set of components, **event-driven architecture**, and a framework optimized for performance.
* Created Lightning Component tabs and visual force tabs.
* Modified access and sharing rules, added custom objects and **workflows, and approval processes** to assign various requests from users to administration based on their roles.
* Operated on major enhancements to the **client's sales processes in salesforce**.
* Integrated Salesforce with other internal applications using **SOAP and REST services**.
* Collaborated with teams to **design and** **implement salesforce integration, And Apttus CPQ** is used for creating quote and quote line items for order management system.
* Worked onsalesforce.com standard objects like **accounts, leads, contacts, opportunities**, reports, and dashboards.
* Requirement analysis, **configuration, customization, workflows, validations, security** and profile settings, community’s setup, data load**, Apex classes, JavaScript, visual force pages, REST API services**,
* Developed reports and dashboards in the communities.
* Made new feature enhancements on Service cloud console view and developed some Visual force components.
* Designed and developed **Apex classes, Apex triggers, visual force pages**, and components as per requirements.
* Written **SOQL, SOSL query language** necessary for the application in Apex classes and triggers.
* Involved in data migration from traditional apps to salesforce using **data loader** utility.
* Worked on **sales, lead management, opportunity management, account planning, and contact management**.
* Created workflow rules and assigned related **tasks, email alerts, field updates** as per the business scenario.
* Developed visual pages to include extra functionality and wrote Apex classes to provide functionality to the visual pages
* Configured user **accounts, roles, profiles, and sharing settings** by implementing role hierarchies to provide shared access among various users.

**Environment:** Salesforce CRM, Force.com, Apex, Visualforce Pages, Components and Controllers, JavaScript, Eclipse, Data Loader, Import Wizard, Email Services, Sandbox data loading.

**Client: Principal Global Services, Pune, India Oct 2014 – Nov 2015**

**Role: Salesforce Developer**

The Principal is a global investment management leader offering retirement services, insurance solutions and asset management. Four segments comprise the company: Retirement and Income Solutions, Principal Global Investors, Principal International, and U.S. Insurance Solutions.

**Responsibilities:**

* Configured and gathered requirement for the application to meet business requirements.
* Created **accounts, tab, fields, and schema builders** to define relationships.
* Implemented app-exchange applications.
* Designed and customized visual force pages using **extension controllers, custom controllers** and standard controllers.
* Designed and deployed **custom tabs, validation rules, approval processes and auto-response rules** for automating business logic.
* Integrated **Apex with External services** by making callouts that used SOAP and WSDL
* Used **Apex Data types, Variables, Expressions**, Assignment statements, **Conditional statements, Loops**, **SOSL an SOQL queries**, locking statements, Transactional control and Exception statements to invoke **Apex triggers**
* Used **Batch Apex** to build an archiving solution that ran on a nightly basis, looking for records past a certain date and added them to the archive.
* Designed Visual Force pages for the **reports and dashboards to grant access for specific group of users.**
* Implemented Service Cloud solutions including **Service Console, Customer Portal, Case Feed and Knowledge base.**
* Involved in designing approval processes and creating **visual workflows** to automate field updates and new record creation.
* Expertise in working with **case management; configured web to case**; implemented e-mail to case to convert incoming **customer e-mail into cases in salesforce, configured the case assignment rule**.
* Involve in creation of custom Web to lead forms and Campaign to lead forms.
* Create applications for **payroll management in salesforce**
* Responsible for **Visual force pages** that could be rendered as PDF's, build **dashboard components** and define email templates.
* Created **case escalation rules** to escalate cases automatically if they are not resolved within a certain period of time.
* Worked with **Approval processes that used Email Approvals and Parallel Approval steps.**
* Created Salesforce communities for customers and partners.
* Used **Process Visualizer to study Approval steps**.
* Implemented minor enhancements on standard objects including **Campaigns, Leads, Accounts, Contacts, Opportunities, Quotes, and Activities.**
* Worked with data migration using Salesforce **data loader and import wizard**.
* Worked with Developer **Sandbox and Force.com IDE to migrate written classes.**
* Implemented Salesforce Chatter for internal users to share the deal information and status updated on various activities.

**Tools & Technologies:**

Salesforce.com, Visual force, Security Controls, Escalation rules, Assignment rules, Record types, Custom objects and Fields, Time based triggers, Triggers, Workflows, Rules, Data loader, SOQL, SOSL, Apex Schema Builders, App Exchange, Advanced use of Excel.

**Client: YASH Technologies, Hyderabad, India Oct 2011 – Sep 2014**

**Role: Java Developer**

YASH Technologies is a leading Information Technology Company offers business consulting, IT outsourcing and software consulting services. YASH is a well-regarded, global IT service provider, with customers in a number of industries. YASH provides a comprehensive portfolio of services and solutions that not only solve today’s IT challenges, but also address tomorrow’s business priorities with steady and planned growth, YASH’s vision went global in the year 2000, with introduction of offshore operations in Indore, India. Named as of one of the “Fast 500 companies”, YASH has grown organically through strategic acquisitions.

**Responsibilities:**

* Responsible from requirement gathering to **design, development, testing and release**.
* Responsible for creating the presentation logic which was implemented in JSP, CSS.
* **Used Bugzilla for Task/issue tracking**.
* Responsible for quality and fix of issues/bugs.
* JQuery was used for the **client-side validations**.
* Used **EJB as the entry point of the service** and also handles the transactions.
* Implemented **Ajax calls in some places start background functionality**, while user enters data.
* Responsible for creating tags for each release.
* Written **procedures, functions, triggers** and views.
* Used MVC framework for the development of multitier J2EE application.
* Used **Web services (SOAP)** for transmission of large blocks of XML data over HTTP.
* Design and Modify UI and adding functionality using **HTML, JSP, JQuery, JavaScript**.
* Used tiles framework to design the JSP pages.
* Database design and **SQL** creation as needed in project development.

**Environment:** JSP, Servlets, EJB, Webservices, HTML, XML Beans, Java script, Maven, XMLSchemas, Weblogic 10.3, JUnit, Spring DAO SQL and Oracle