

Kolli Bhanu Prakash Reddy

Salesforce Solution Architect

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- 7+ years of experience on managing discovery phase and the full SLDC for projects that included on configuration, customization & deploying of Salesforce Applications.
- Work closely with business systems analysts and developers as part of an Agile team to design, build, and deliver solutions.
- Performed functional and technical system activities, including business process configuration, coordinate testing, work with offshore team and Onshore team and vendor on development activities, manage project queue and scheduled releases, etc.
- Provide a good technical foundation to guide customers on the best way to design and implement these applications.
- Implementation on provide end to end delivery of salesforce projects which involve planning, design, assessment, developing, integration, testing and deploying on salesforce platform of client implementations.
- Participate in workforce management and involved in employee scheduling, internal employee rotations/cross-training efforts, and performance management
- Worked on Design and developing, Application model, Lightning components, lightning events, Lightning pages and configure it using Lightning App Builder.
- Worked on **Solution designing**, providing **estimation** on requirements to client and tracking progress of peer developers.

EMPLOYMENT HISTORY

Salesforce Solution Architect ► Teksystems Global Services, Hyderabad

Dec 2021 - Present

- Designed Salesforce solutions to demonstrate concepts visually and writing solutions based on stakeholders demand.
- Worked on Vlocity, for 360-degree customer views, customer history feed, and complete policy information in simple, card-based formats, driving new business and renewals, and tracking producer credentials. Coordinated and transferred knowledge to the offshore team.
- Identify solutions and help build services offerings to support rapid time to value for Salesforce implementations
- Work with management in analyzing problems, providing solutions, or recommending corrective action and implementing solutions
- Manage the requirements gathering, code review and development of updates to and the creation of pages using aura in working with developer and SMEs
- Managing new hires and assigns allocation of projects with dedicated channels and keeping abreast with new Salesforce features and functionality and providing recommendations for process improvements

Technical Lead ► Shell India Markets Private Limited, Bangalore

Jul 2019 - Dec 2021

- Will have ownership of the architectural strategy and solution design of our client's Salesforce platform
- Quickly learned new skills and applied them to daily tasks, improving efficiency and productivity.
- Managed team of 10 employees, overseeing hiring, training, and professional growth of employees.
- Conducted workload assessments and devised new operational processes that led to a 40% increase in productivity.
- Develop Lightning Components, CSS Styling and UI Design to enhance look and feel of the Lightning apps and Leveraged Server-side apex Controllers to retrieve data from various API's and display on the Lightning Components.

Senior Consultant ► Larsen & Toubro Infotech Ltd, Bangalore

Aug 2018 - Jun 2019

- Worked on Migration of visual force pages into lightning using Aura framework
- Design new lightning components based on client requirements.
- Knowledge on copado tool to continuous deployment and migration

Business Technology Analyst ► dQuotient Acquired by Brillio, Bangalore

Jan 2018 - Aug 2018

- Involved in daily scrum and sprint planning meetings and ran daily agile
- status calls with the project manager and development team.
- Designed POC on Implementing Einstein Bot to communities.
- Responsible for coding, code Review, debugging and Involving in business, end users to understand requirements and deployment team.

Senior Process Executive ► Infosys BPM Limited, Bangalore**Jul 2016 - Jan 2018**

- Experienced Salesforce.com Developer and Administrator in the organization. Also Participated in translating and documentation of business requirements into functional requirements.
- Analyzed the business requirements and customize standard CRM functionality, and developed new custom functionality.
- Exported data from legacy system and imported into SFDC through Apex data loader for data migration.

EDUCATION**Master of Business Administration ► Jawaharlal Nehru Technological University****May 2013 - May 2015****Bachelor of Science in Computer Science ► Sri Krishnadevaraya University****Jun 2010 - Apr 2013****WEBSITES & SOCIAL LINKS**[Forcelearn](#)**SKILLS**

Salesforce | Lightning Web Components | Solution Architecture | Project Management | Team Building | Critical Thinking | Team Management | Client Requirements | Requirements Gathering | Data Architecture

Certifications**Salesforce Certified Field Service Consultant****Salesforce Platform Developer II****Salesforce Certified Service Cloud Consultant****Salesforce Certified Einstein Analytics and Discovery Consultant****Salesforce Certified Platform Developer I****Salesforce Certified Administrator****Tech Talks****Google Chrome extensions for Salesforce Developers at BLRDEVX 19****Demystifying Lightning Web Components & Intro to LWC Open Source****HOBBIES**

Writing Technical Blogs, Reading Books