Name : Sanket U. Mandhare

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Mob. No. : <u>+91 9960215164</u>

Profile : in



Summary

- 3+ years of professional I.T. experience on Salesforce CRM platform as a Salesforce Developer.
- Experience in working through all phases of **development lifecycle** from requirement gathering, demos, implementation, testing, deployments and maintenance.
- Sound knowledge and development experience on Salesforce platform and understanding of **CRM concepts**, sales cloud & service cloud lifecycles, community cloud, sandboxes.
- Experience in configuring and customizing standard/custom objects, custom fields, picklists, page layouts, validation rules, record types, custom tabs, etc. as well as workflow rules/actions, approval processes, email templates, process builders, flows, etc. and also reports, dashboards, report & dashboard folders.
- Proficiency in developing the user interface using visualforce, aura component framework, html, javascript, slds, css and implementation of business logic in apex using apex classes, standard controllers, custom controllers, controller extensions, batch/schedulable/queueable/web service classes, programming using SOQL, SOSL along with executing and implementing unit testing using test cases to prove system conforms to specifications of business requirements as well as quality requirements.
- Excellent understanding and implementation of Salesforce Security Model including profiles, permission sets, roles and sharing settings.
- Client facing experience along with **designing roadmaps** for all possible solutions. Excellent communication and interpersonal skills, analytical skills, technical documentation and reporting skills.
- Ability to **meet deadlines** and **resolve problems** at all levels of organization both internally and externally. Accustomed to work in both **large and small team** environments and also coordination with cross-functional teams.
- Overall: flexible, organized and dedicated professional, eager to take on challenging tasks that utilize my knowledge & skill to grow, develop & excel at professional level and contribute my best to the organization for its overall growth.

Professional Experience

- Senior System Executive at Eternus Solutions Private Limited (Oct. 2019 Present)
 - Job Description: Senior Salesforce Developer
- System Executive at Eternus Solutions Private Limited (Jul. 2017 Oct. 2019)
 - Job Description: Salesforce Developer

Technical Skills

- Salesforce Platform:
 - o Sales cloud, Community cloud implementations including
 - Workflow Rules, Process Builders, Flows
 - Platform Events, Data Capture Events
 - Reports & Dashboards
 - Salesforce Development using
 - Visualforce pages, Visualforce components, Aura Components
 - Apex Classes, Apex Triggers, Integrations using REST APIs
 - Apex Batch classes, Queueable classes, Schedulable classes
- Web Technologies:
 - HTML / JavaScript / CSS
- Applications & Tools:
 - Workbench / Salesforce CLI / VS Code
 - Dataloader
 - o Git / SVN / BitBucket

Certifications

- Salesforce Platform Developer II (Issued by Salesforce on Nov. 2019)
- Salesforce Platform Developer I (Issued by Salesforce on Apr. 2019)
- Salesforce Platform App Builder (Issued by Salesforce on Feb. 2018)

Accomplishments

- Stellar Performer Award: A yearly award in recognition of outstanding contributions towards the growth of the organization won at Eternus Solutions Pvt. Ltd.
- Hot Stepper Award: A monthly award in recognition of outstanding performance won at Eternus Solutions Pvt. Ltd.
- Winner of Vidyuth Hackathon at Deloitte Consulting India Pvt. Ltd.
- Trailhead Rank: Ranger.
- Counter Strike gaming competition winner at Eternus Solutions Pvt. Ltd.

Management Responsibilities

- Conducted **technical training sessions** on Sales force technologies for the fresher's.
- Part of mentorship program of the fresher's.
- Part of **technical interview panel** for the talent acquisition team for both fresher's as well as laterals.

Projects

• Sales Cloud Implementation

- o Role: Senior Sales force Developer / Technical Lead
- o Project Description: Automated Sales process for U.S. based de-addiction center to streamline patient intake, verification of benefits, pre-admission, quote management, alumni management processes
- o Responsibilities:
 - Interacted with various business team members to understand the business processes, gather requirements and providing various feasible solutions as well as worked on live tickets to resolve live issues.
 - Implemented **person accounts** to fulfill the needs of B2C nature of the business and **DocuSign Gen / E-Signature** integration & customizations for quote / consent form / admission form generation.
 - Designed & implemented interactive and user friendly aura component for task management along with a location based search engine to find nearby business development partners, as a part of real time integration with Call Tracking Matrix CTI.
 - Designed & Implemented complex **revenue estimator engine** using apex using a layered architecture comprising of presentation layer, service layer and DAO layer.
 - Implemented **data migration utility** to import records from the production Salesforce org to new / refreshed sandbox using Sandbox Post Copy Interface.
 - Implemented Salesforce Shield Event Monitoring as a part of security model to keep track of various Salesforce platform events
- o Environment: Force.com Platform, Person Accounts, DocuSign, Queueable Classes, SFDX, VS Code, SVN, Kanboard, MS DevOps, Samanage Help Desk.

• Salesforce Community Cloud Implementation

- o Role: Senior Salesforce Developer
- o Project Description: Implementation of Sales force Sales Cloud & Community Cloud for Sales force Consultancy
- Responsibilities:
 - Interacted with various business team members on daily basis to gather requirements and implemented on Sales cloud as well as community cloud along with bug fixing for various clients.
 - Designed & implemented integration with **Okta Identity Provider** using SAML, where Salesforce Administrators can set up users and provide them access to various web applications using custom pages.
 - Resolved various test class issues and performed deployments between the Salesforce instances
 - Overhauled the existing **security model** to more flexible, configurable and user friendly architecture.
 - Implemented a generic record sharing to dynamically share records of various objects from apex trigger as well as dynamically assigning public groups and permission sets to the users based on various criteria.
 - Performed data migration activities which involved migration the legacy data.
- Environment: Force.com Platform, Customer Community, Aura Components, Lightning Pages, SLDS, JavaScript, Future Method, Schedulable Classes, REST API, Mavensmate, Sublime, JIRA, BitBucket.

• Salesforce Utilities Development:

- o Role: Salesforce Developer
- o Project Description: Development of various Salesforce utilities for U.S. based higher education advisor's Salesforce instance as well as unmanaged packaged products
- Responsibilities:
 - Coordinated with a large team in understanding the existing products and implemented utilities using unmanaged packages.
 - Implemented visualforce pages to display more than 10k records using server side pagination for long running process of migrating external ids to custom object records.
 - Implemented a dedupe utility using a file upload functionality which allows users to upload a csv file which is read in apex and deletes the duplicate records.
 - Implemented various process builders, flows, workflow rules and approval processes as well as email templates as per the business requirements.
 - Set up various reports and dashboards for analytics as per the business requirements.
- Environment: Force.com Platform, Visualforce Pages, HTML, JavaScript, CSS, Custom Controller Classes, Controller Extension Classes, Batch Classes, Mayensmate, Atom, Github, Mantis.

Education

Bachelor of Engineering in Information Technology from University of Pune graduated on May 2017.

Personal Information

• Local & Permanent Address : 482/C, Shaniwar Peth, Pune, Maharashtra, India - 411030.

Birth Date / Nationality
Gender / Marital Status
Languages
31st Mar. 1993 / Indian.
Male / Unmarried.
Marathi, English, Hindi.

• Hobbies : Watching football / cricket, playing counter strike / chess /carom / mobile games.

Declaration

I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Signature: Sanket U. Mandhare