

**Raghunadh Gunnam**

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Salesforce Developer

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**Profile Summary:**

- **6.9 years** of professional experience in **Salesforce.com** as a **Administrator and Developer**.
- Involved in various phases of software development including system analysis, design, development, unit testing and implementation.
- Expert Level understanding of **Salesforce.com CRM and its Development Life Cycle**.
- Experience in **customizing and configuration** of the applications on Force.com platform - as Administrator and Developer.
- Proficiency in administrative tasks: like **Creating Roles, Profiles and Users User Interface, Tabs, Custom fields, Custom objects, Triggers, Flows** etc.
- Configuring **Page Layouts, Validation Rules, Workflows and Approvals, Triggers**. etc
- Good at **APEX Programming, Visual force programming**.
- Hands on experience in developing **Apex Classes, Standard and Custom Controllers, Controller Extensions, and Test Classes**.
- Experience working with **Salesforce.com sandbox and production environments, also with changesets**
- Maintain and develop **Custom Objects and Tabs to build new application functionality in SFDC**.
- Core strengths in Sales force CRM, APEX,LWC and Visual force.
- Good Knowledge in OOPs concepts
- Implemented various security settings and sharing security models at the record level, object- level, field level and organizational level.
- Developed modules using dynamic apex, Lightning Web Components and Visual force
- Hands- on in **SOQL and SOSL**
- Having Knowledge on **Rest API and providing Rest Service**.
- Having experience in Production Support & Maintenance environment.

**Work Experience:**

- Worked as Software Developer in Forsys Pvt Ltd, Form June 6 2016 to October 10th 2018.
- Working as salesforce developer in Quantity Business solution, from November 2018 to till date.

**Certification:**

- PD1 certified

## Educational Qualifications:

B.Tech (CSE) GIET, JNTUK-2015

## Technical Skills:

**Languages** : Apex Programming, LWC, Visual force and Apex Triggers.

**Tools** : Eclipse ,Workbench,Postman,Visual Studio Code, Apex Data loader.

## Project Experience:

### Project #1

**Project Name** : Nucleus Commercial Finance –Info Required

**Client** : Infinity Funding, UK

**Project role** : Salesforce Developer & Data Integration.

**Environment** : Salesforce.com Platform, Apex, Triggers, Lightning web components, Custom Objects, Custom Fields

**Project Description** : At Nucleus, While we are processing a lead we will get sometimes incomplete data, then we will raise IR to Brokers, SalesOps and Dev team.

### Role and Responsibilities:

- Created Info Required Criteria Object and records which will define the criteria to raise IR.
- Enhancing the Apex Classes and Apex Triggers for developing the Requirement.
- Have written test classes to increase the code coverage and to unit test the functionality.
- Created custom objects and also worked with various salesforce.com standard objects.
- Created custom pick lists and created field dependencies on those fields.
- Once IR got raised will send Email to respective teams and until all the raised IR's are closed lead will not get converted.

### Project #2

**Project Name** : Infinity Funding Portal

**Client** : Infinity Funding, UK

**Project role** : Salesforce Developer & Data Integration.

**Environment** : Salesforce.com Platform, Apex, Visualforce, Triggers, Custom Objects, Dashboards, Report, Workflows, validation Rules AND REST API

**Project Description** : At Nucleus, we combine the stability of bank finance with the flexibility and speed of alternative lending platforms. Our use of technology ensures delivery of the best experience for you and our relationship managers will make sure that you are well looked after once your finance is in place

Whether you require, cash flow finance, invoice finance, property finance, asset funding or construction finance, we'll find the best bespoke solution.

**Role and Responsibilities:**

- Experience in REST API to integrate other systems to pull required financial, property, Company house and post code details
- Enhancing the Apex Classes, Extensions and Apex Triggers for developing the application.
- Have written test classes to increase the code coverage and to unit test the functionality.
- Logged in as users of specific profiles and have done the testing of the application.
- Created custom objects and also worked with various salesforce.com standard objects.
- Created custom pick lists and created field dependencies on those fields.
- Created workflow rules and related them to tasks, email alerts and field updates.

**Project #3**

**Project Name** : Nucleus Commercial Finance

**Client** : NCF, UK

**Project role** : Salesforce Developer & Data Integration.

**Environment** : Salesforce.com Platform, Apex, Visualforce, Triggers, Eclipse IDE, Custom Objects, Dashboards, Report, Workflows, validation Rules ,REST API

**Project Description** : At Nucleus, we combine the stability of bank finance with the flexibility and speed of alternative lending platforms. Our use of technology ensures delivery of the best experience for you and our relationship managers will make sure that you are well looked after once your finance is in place

Whether you require, cash flow finance, invoice finance, property finance, asset funding or construction finance, we'll find the best bespoke solution.

**Role and Responsibilities:**

- Experience in REST API to integrate other systems to pull required financial, property, Company house and post code details
- Enhancing the Apex Classes, Extensions and Apex Triggers for developing the application.
- Have written test classes to increase the code coverage and to unit test the functionality.
- Logged in as users of specific profiles and have done the testing of the application.
- Created custom objects and also worked with various salesforce.com standard objects.
- Created custom pick lists and created field dependencies on those fields.
- Created workflow rules and related them to tasks, email alerts and field updates.

#### **Project #4**

**Project Name** : Onfido Id verification.

**Client** : NCF, UK

**Project role** : Salesforce Developer & Data Integration.

**Environment** : Salesforce.com Platform, Apex, Visualforce, Process Builders, Custom Objects, Dashboards, Report, Workflows, validation Rules AND REST API

**Project Description** : To do Id verification like Watchlist(KYC), Document and Facial similarity before providing the loan.

#### **Role and Responsibilities:**

- Experience in REST API to integrate other systems to pull required financial, property, Company house and post code details
- Enhancing the Apex Classes, Extensions and Process builder for developing the application.
- Have written test classes to increase the code coverage and to unit test the functionality.
- Logged in as users of specific profiles and have done the testing of the application.
- Created custom objects and also worked with various salesforce.com standard objects.
- Created custom pick lists and created field dependencies on those fields.
- Created workflow rules and related them to tasks, email alerts and field updates.
- Created Process Builder to trigger the journey.

#### **Project # 5:**

**Project Name** : Email Checker

**Client** : Nucleus Commercial Finance

**Technologies** : Force.com Platform, Apex, Triggers.

**Other Tools** : Force.com IDE, Apex Data Loader Tool, Data Import Wizard

#### **Description:**

The purpose of this project is to identify the risk based on Email id on contact object and raise an alert when there is any risk involved with lead contacts.

This project outcome helps Risk department to take decision whether they can proceed further or not to lend the money to the customers.

#### **Role and Responsibilities:**

- Understanding and analysing the requirements, and mapping them to Salesforce functionality.
- Involved in Creating Custom Objects, fields, page layouts, record types, custom tabs and applications.
- Created the API connection between Salesforce and Email Age using Named Credential method.
- Creating Apex Classes and Triggers, Visual force Pages, Controllers, Involved in writing Test Cases for Classes and Triggers.

### **Project #6**

**Project Name** : SysConnect

**Role** : Developer

**Environment** : Salesforce.com

**Details** : SysConnect app is exclusively designed for ecommerce vertical to reduce installation of multiple apps from the AppExchange by providing a single app to the ecommerce customer.

It integrates all the three core service providers for B2B and B2C ecommerce like:

- Payment Gateway(Cybersource, Paypal)
- Tax Calculation(Cybersource, Avalara)
- Shipping(fedex)

### **Project #7**

**Project Name** : Watch Guard

**Role** : Developer

**Environment** : Salesforce.com

**Domain** : Ecommerce

#### **Details:**

Implemented Ecommerce application using apttus on Salesforce.com platform. This application doesn't need logins and will help users to select the products and add to cart.

Based on location, Tax will be calculated using avalara and payment will be processed through cybersource.

We have used Angular JS for rich UI and Apttus which provides the standard process to configure products and custom objects to store order, cart and line items information.

This application has integrated with Avalara 16 for tax calculation and Cybersource for payment process.

**(Raghunadh)**