

SUMIT SANJAY BHAIYA

SALESFORCE DEVELOPER

Accomplished **Salesforce Developer** with a demonstrated history of working in the information technology and services industry. Skilled in Salesforce, Team management, Leadership, Project management, Customer Relationship Management (CRM), Business Analysis. Adapt at developing CRM solutions for client businesses and identifying opportunities to improve the user experience. Followed Agile Methodology to achieve high performance.

PROFILE SUMMARY

Skilled in collaborating with Team lead to build and configure Salesforce solutions, including Apex Classes, Triggers and Batch Classes.

Expertise in following Agile Methodology to achieve high performance. Collaborated with Team lead to build and configure Salesforce solutions, including Apex Classes, Triggers and Batch Classes. Involving in Batch classes and Salesforce OOTB functionalities.

WORK EXPERIENCE

Salesforce Consultant

Kaara Info System Pvt. Ltd.

06/2023 - Current,

Remote

Achievements/Tasks

- Working on the setup, configuration and deployment of Update Client Details App as per client requirement
- Deployed components from Sandbox to Production environment using Changeset
- Developing and customizing Salesforce applications using Apex, Triggers
- Participating in daily stand-ups, sprint planning, and retrospective meetings as part of an Agile development team.
- Developing custom reports and dashboards. Involvement in design and development of different views and page layouts for different profiles.

Salesforce Developer

Amazon Development Center (India) Pvt. Ltd.

05/2022 - 02/2023,

Remote

Achievements/Tasks

- Worked on a Salesforce Service Cloud designed to provide efficient support process for Amazon US employees
- Set up auto case creation process via email to case, created custom fields, record types, page layouts, profiles, permission sets according to business requirements
- Created workflow rules, process builder and flows to automate the business process
- Set up email-to-cases, case assignment rules, creating queues, set up auto-responses rules to make case management process efficient
- Used Data Loader to mass insert, update and delete data.



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Pune



SKILLS

Salesforce Service Cloud

Product Management

Project Management

Team Management

Client Relationship Management

Business Development

Data Analysis

Budget Analysis

Market Research

Interpersonal Skill

Problem Solving Skill

Creative Thinker



TECHNICAL SKILLS

SDLC methodologies: Agile

SFDC: Objects, Workflow Rules, Approvals, Process Builder, Lightning Flows, Apex Classes/Controllers, Apex Triggers, Data Loader, Reports, Dashboards, SOQL, SOSL, Changeset

Programming Languages: Apex, HTML

Salesforce Developer

Intelogik Solutions

05/2021 - 05/2022,

Pune

Achievements/Tasks

- Created custom application, objects, tabs, fields with the custom functionality to efficiently meet the business requirement. Experienced in using declarative features like validation rules, workflow rules, approval process, process builder for satisfying complex business process automations
- Worked on SFDC Administrative tasks like creating custom object, Profiles, Roles, Users, Permission sets, setting up Security (Sharing Rules, Organization Wide Defaults, Field Level Security)
- Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects. Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com objects. Used it to read, extract and load data from comma separated values (.CSV) files
- Involved in creating record types based on organization requirements and for the ease of business users. Involved in design and development of different views and page layouts for different profiles
- Worked on Reports and Dashboards. Worked on development using Apex classes and Triggers, SOQL, SOSL Worked on Synchronous and Asynchronous Apex and involved in implementing Batch Class, Schedule Class for inserting and deleting bulk records from the objects.

WORK EXPERIENCE

Salesforce Analyst

Sunrays Power Solutions Pvt. Ltd.

09/2018 - 05/2021,

Ahmedabad

Achievements/Tasks

- Created custom application, objects, tabs, fields with the custom functionality to efficiently meet the business requirement
- Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com objects. Used it to read, extract and load data from comma separated values (.CSV) files
- Involved in creating record types based on organization requirements and for the ease of business users. Involved in design and development of different views and page layouts for different profiles
- Worked on Reports and Dashboards. Verification of the Invoice copy and cross check the material / tax value with PO
- Verification and claims of expenses received from Site Engineers.

EARLIER WORK EXPERIENCE

Process Analyst

Amazon Development Center (India) Pvt. Ltd.

08/2017 - 08/2018

Pune



TECHNICAL SKILLS

Tools: Data Loader, Process Builder, Flows



EDUCATION

Bachelor of Engineering - Computer Technology

Rajiv Gandhi College Of Engineering and Technology

Diploma - Computer Engineering

G.H. Rasoni College



CERTIFICATES

Salesforce Certified PD1
Salesforce

Salesforce Certified Administrator
Salesforce

Salesforce Certified Associate
Salesforce



LANGUAGES

English
Full Professional Proficiency

Hindi
Full Professional Proficiency