

**KARTHIK ADMALA**

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##### **Summary of Qualifications:**

* 5+ years of overall IT experience that includes around **2+ years** of experience in **Salesforce.com Platform** and **3years** of experience in **web application like Asp.Net,C#.Net, Java script**
* 1+ years’ experience in administration of a Salesforce instance
* Involved in various projects in end-to-end implementations with multiple roles as an Administrator, Developer
* Involved in various stages of **Software Development Life Cycle (SDLC)**  requirement engineering, design, development, enhancements, testing, deployment and maintenance of enterprise applications.
* Administer **Salesforce.com** SFA setup, which involves, modifying roles and profiles, creating/modifying dashboards/reports and managing users.
* Excelled in working with various salesforce.com standard objects **like Accounts, Contacts, Opportunities, Products, Cases, Leads, Campaigns, Forecasts, Reports** and **Dashboards.** Experience in designing of **custom objects, custom fields, custom formula fields, validation rules, custom reports, work flows and approval processes** for automated alerts, field updates and Email generation according to the application requirements.
* Experience in **Creating Roles, Profiles, Page Layouts, Record Types, Workflow rules,** and **Approval Processes.**
* Ability to work Independently and part of team
* Proficient in analyzing business requirements, Entity Relationship diagram (**ERD**) and implementing them to Salesforce objects, master-detail relationships, lookup relationships.
* Worked with **SOQL, SOSL**, Visualforce, APEX, Force.com.
* Experience with tools **like Apex Data Loader**
* Experience to develop rich user interface and better interaction of pages.
* Have a very good experience in working with Client team.
* Good experience in understanding the master test plan and project plan

##### **Computer Skills**

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| **Salesforce Technologies** | Salesforce CRM, Lightning Application, Workflow & Approvals, Reports, Dashboards, Custom Objects, Roles, Profiles, Permission Sets, Flows, Sites, Change sets, Apex and Visualforce. |
| **Salesforce Tools and Integration Tools** | Apex Data Loader, Force.com Platform (Sandbox, and Production). |
| **Programming Languages** | C#.Net, Asp.NetMVC, Asp.Net Core MVC, jQuery, Java Script, HTML, Bootstrap, CSS, Microsoft SQL Server |

**Work Experience**

***Project Name:*** Integrated Service Request System.

***Client :*** Avineonics Inc.

***Role:*** Salesforce Administrator & Developer

**Project Description:**

Integrated Service Request System is the Web Based Application. ISRS is a computerized asset management system that enables different divisions to maintain repair and support the operation/issues of their divisions. ISRS stores and maintains data about requests and inventory. You can use ISRS to track request status, manage inventory and resource, respond to requests for support, manage purchasing, and analyze cost

**Environment:** Service Cloud,Force.com Platform, Standard Objects, Custom Objects, SOQL, SOSL, Report Types, Dashboards, Apex Data Loader, Eclipse, Flows, Validation Rules, Record Types, List Views, Page Layouts, Tabs, Apps, Workflows & Approvals, Permission Sets, Profiles, Public Groups, Sharing Rules, Queues, Developer Console, Data Import/Export.

**Responsibilities:**

* Interacted with various business users to gather the requirements, documented the requirements, and developed design documents to suit business needs.
* Created custom applications on Force.com Platform for multiple business requirements.
* Created a user interface for custom applications using the Custom Objects, Custom Tabs, Page Layouts, Record Types and Customization options.
* Created Custom Fields, Custom Reports, Triggers, Custom Formulas and Field History Tracking.
* Used Master-Detail relationship, Lookup relationship, Lookup filters, Roll-Up Summary in master detail relationships.
* Developed Custom List Views and assigned them to respective public groups based on the criteria.
* Created Workflows rules, process builder and approval processes based on business requirements
* Created complex Validation rules based on business requirements.
* Created Profiles, Permission Sets, sharing rules, public groups and Apex Managed Sharing.
* Worked on Salesforce1 Platform to build Mobile App by enabling Lightning Components for use in Salesforce1 mobile platform to make Lightning Application mobile.
* Written SOQL and SOSL statements
* Using Data Loader for insert, update, and bulk import or export of data from Salesforce Objects.
* Packaged and Deployed customizations from Sandbox to other environments using Eclipse and Change Sets.
* Created Custom Report Types, Reports and Dashboards as per user requirements.
* Provide remote training through creating training materials and running training sessions to users
* Excelled in resolving end-user issues and assisting with training

***Project Name:*** Integrated Management System (IMS).

***Client:*** Avineonics Inc.

**Environment:** Force.com Platform, Standard Objects, Custom Objects, Custom Reports, Report Types, Dashboards, Apex Data Loader, Validation Rules, Record Types, List Views, Page Layouts, Tabs, Apps, Workflows & Approvals, Developer Console

**Project Description:**

An integrated management system (IMS) combines all related components of a business into one system for easier management and operations. Quality, Environmental, and Safety management systems are often combined and managed as an IMS.  The processes required in each standard for document control, internal audits, dealing with nonconformities, corrective actions, or management review can be shared so that the requirements of each standard are met without duplicating effort. It benefit the organization through increased efficiency and effectiveness, and cost reductions while minimizing the disruption caused by several external audits. It also shows your commitment to increased performance, employee and customer satisfaction, and continuous improvement.

**Responsibilities:**

* Work with team members to identify project tasks, estimated work effort and timelines; escalate any changes to project scope
* Created a user interface for custom applications using the Custom Objects, Custom Tabs, Page Layouts, Record Types and Customization options
* Created Custom Fields, Custom Reports, Triggers, Formulas and Field History Tracking.
* Developed Custom List Views and assigned them to respective public groups based on the criteria.
* Created Workflows rules with field actions and validations.
* Created Visualforce, email templates to send emails to the appropriate users.
* Created Profiles, Permission Sets, Sharing rules and public groups
* Using Data Loader for insert, update, and bulk import or export of data from Salesforce Objects.
* Created Custom Report Types, Reports and Dashboards as per user requirements.
* Developed the pending design for “Program Enrollment” custom application in SFDC.

***Project Name*:**  Quality Inspection (QI).

**Client:** Avineonics Inc.

**Role:** Developer

**Project Description:**

Quality Assurance application is used by QA Team to enter generic check points along with project specific check points and create check list. These checklists is used while creating Inspection and errors were marked. They will configure the acceptance criteria for each requirement and based on the errors marked application must show whether that delivery is PASS/Fail.

**Environment:** C#.Net, ASP.Net, MVC4, jQuery, Java Script, HTML, Bootstrap, CSS and SQL Server 2008.

**Role and Responsibilities:**

* Web forms designing.
* Worked on business logic for the forms.
* Backend programming (Creating Tables & Stored Procedures).
* Involved in framing complex queries using LINQ.
* Setting up environment such as deploying application.
* Attended meetings for discussion on database design.
* Involved in meeting with clients for customizing the project specific reports.

***Project Name:*** AIRS (Avineon Issue Resolution System)

**Client:** Avineonics Inc.

**Role:** Developer

**Environment:** ASP.NET MVC, Web API, Entity Framework, LINQ, jQuery, Java Script, HTML, Bootstrap, CSS and SQL Server

**Project Description:**

Avineon Issue resolution system is the application mainly developed to get clarifications for the questions raised by the employees during production between different organizations, group and levels. This application helps in configuring the projects with different input fields which describes the issue raised and the users to be involved in different levels. This is developed for mobile version also so that the users has flexible to Escalate/reassign or clarify the issues. Different graphs were created in home page to know the status of the issues for the projects which the logged in user got assigned. various reports developed to get the details of Issues.

**Role and Responsibilities:**

* Web forms designing.
* Worked on business logic for the forms.
* Backend programming (Creating Tables & Stored Procedures).
* Involved in framing complex queries using LINQ.
* Setting up environment such as deploying application.
* Attended meetings for discussion on database design.
* Involved in meeting with clients for customizing the project specific reports.

***Project Name:*** Management Objective Tracker (MOT).

**Client:** Avineonics Inc.

**Role:** Developer

**Project Description:**

Management Objective Tracker (MOT) is a web based application intended for performance of an organization. It would make for examine the organization objectives is Met/Not Met in every month. The objectives like, Project efficiency, Test case failures, Customer satisfaction rating, etc... Project Manager/ Lead will enter the inputs and the application is developed in such a way that on comparing the inputs provided and the Objectives the result of Met/Not Met is populated. Mail alerts were developed for reminding the pending inputs not provided for the period. Various reports were developed along with the charts to easily analyze the projects which were not met the objective during the period

**Environment:** C#,ASP.Net MVC4,Entity Framework,LINQ, Bootstrap,CSS, jQuery, Java Script,HTML and SQL Server 2008.

**Role and Responsibilities:**

* Web forms designing.
* Worked on business logic for the forms.
* Backend programming (Creating Tables & Stored Procedures).
* Involved in framing complex queries using LINQ.
* Setting up environment such as deploying application.
* Attended meetings for discussion on database design.
* Involved in meeting with clients for customizing the project specific reports.

##### **Education Qualifications**

* B-Tech in **EEE**–ELECTRICAL AND ELECTRONICS ENGINEERING in JNTUH with 68% Hyderabad India
* SSC from Sri Chaitanya High School in 2006 with 75% from Jagitial, Karimanagar.

##### **Certification**

* Salesforce Certified Platform Developer 1