



# Nimit Babel

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## Summary

A qualified MBA (Finance & Marketing) with 9+ years of experience in RPA ,AI, ML and Management Consulting, Digital Transformation, Project/Product/Program management, BPM, Planning & Analysis

- Proficient in handling project, business planning, inside sales, pre-sales, consulting and involved in Robotics Process Automation,Business Process Management (BPM), Data Science,Artificial Intelligence and Machine Learning as well designing and implementing new tools to achieve Digital Transformation efficiency and cost optimization
- Proficient in creating the Product Roadmap, Overall strategy and Blueprint for implementing Emerging Technologies
- Demonstrated skills in preparing detailed Financial reports and presentations, spend analysis, Developing Revenue Models, making business recommendations, forecasting, trend analysis, requirement gathering, platform evaluation, vendor and scope finalization, blueprint and design, leading development and testing, user engagements, managing go-live, post go-live support, Delivery, Implementation and Change Management
- Expertise in performing business analysis and dexterous in problem solving, trouble shooting and proposing solutions tailored to customer needs
- 5G and Edge Computing enthusiasts
- Have US B1 VISA and Japan Business Visa

Expertise: Hyperion Essbase , Bluework, Wireframe, MS Project, Blueprism, UI Path, Intellibot, Automation Anywhere, Workfusion, Pega, Softomotive, Kryon Systems, Python, Chatbot, Blackline, Celonis, Minit, Decision Engines, Live Objects, Tableau, Looker, Power BI

## Experience



### Digital Transformation Lead - RPA, AI, ML

DynPro, Inc.

Apr 2019 - Present (1 year 4 months +)

I'm currently working as Automation Practice Manager for DynPro Inc. across all geographies and responsible for driving end-to-end RPA, AI, ML implementations. Below are some of my responsibilities:

- Subject Matter Expert (SME): Work with Business and Technology teams to create right, timely and business focused solutions
- Advising various client to kick-off their Digital Transformation journey and scaling innovation and new initiatives across organization
- Consulting and providing in-depth study on existing landscape and problem faced
- Creating Strategy for clients to go level beyond their existing framework or helping them in creating value driven team from scratch
- Manager CXO , VP, Directors level engagement for RFP and implementations

- End to End Delivery: Managing and working as Solution Architect for customers Digital Transformation journey in Robotics Process Automation, Machine Learning and Artificial Intelligence
- Actively managing C-Suite Stakeholders, steering committee and change control board
- Innovation: Providing innovative product development and specification development for customers
- Deep Dive Workshop: Bringing technology flavor to business by engaging with C-suite executives to drive business transformation
- Analytics and Program Management for large enterprise customers
- Product Management : Driving innovative ideas across organization to incubate products - Decision Engines and Live Objects (funded by Hive)

Decision Engine - Intelligent Process Automation Tool to solve the unstructured data problem. Defining the features, rollout, roadmap while working with platform and Engineering team.

Live Objects - Self Healing and Self Optimization Process Mining Tool (Patent Pending) to remove the process bottlenecks from large ERP or operations ecosystem which can work on both structured and unstructured data



### **Lead Product Manager - Digital Automation (RPA, AI)**

Nissan Digital India LLP

Sep 2018 - Apr 2019 (8 months)

Responsible for driving end-to-end RPA implementations for the all businesses & all geographies for Nissan Motors.

- It includes initial discussions, deep dive workshops, business requirements gathering, platform evaluation, vendor and scope finalization, blueprint and design, leading development and testing, user engagements, managing go-live and post go-live support and stabilization.
- Delivered multiple bots and saved 1.5 Million\$, managing a pipeline of 20 Million\$ Processes.
- Created the RPA Strategy for evaluating the Global process across business for automation opportunities – RPA vs Software Engineering
- Created the Ramp up and Ramp down strategies to engage and deliver the solution with the continuous improvements/change management
- Setup operational model , governance, delivery, resourcing and support model for Nissan RPA CoE
- Inside Sales of RPA capabilities to Business Leadership and enabling business to identify automation opportunities
- Leading the CoE of 28 RPA developers & testers to engage, develop and support the automation activities across the globe
- Responsible for creating framework for Qualification, Pre-Prioritization, Prioritization Matrix
- Working towards creating the governance model & budgetary approval model for RPA
- Following the Agile CoP (Community of Practice) and spearheading all the RPA projects into agile mode
- Creating reusable components, libraries, packages, innovation in RPA across domains



### **Program Manager and Principal Consultant ( Finance and RPA)**

Thoucentric

Jun 2017 - Sep 2018 (1 year 4 months)

Working as NAME (North Africa & Middle East) ,MCL (Myanmar Cambodia and Laos) & LATAM (Latin America) Cluster Project and Automation lead for Unilever.

RPA: Process automation for interfaces between SAP ( source) and Hyperion(Target), Reporting and real time Dashboard Automation, scheduling of data movements, access control, security and login control using Intellibot and Blue Prism

Hyperion : Manage PBCS project implementations, drive in-house logic developments and customization and configurations in source system (SAP) module to new Interface development for standardization

- BPM Workflows: Drive implementation of the complete P&L and calculated measures/ratios on workflow platform

- BW, ECC, & APO interface : Responsible for managing and modifying SAP module for Finance planning and Analytics (Cash Up ) along different variables : Sales Volume, List prices, Historical Actuals, Budgets, Turnover, Brand and Marketing Investment, Product cost, Supply chain, transfer pricing, logistics and allocated charges

- Working across different Product, Category and Customer Hierarchy and automating the FP&A process with different versions Actuals, Forecast, What if and ad-hoc scenarios

I- finance: Consolidation of cluster results into a single tool for global and external submission. Managing functional and delivery of the project which includes business requirements gathering, scope finalization, leading development and testing, user engagements, managing go-live and post go-live support.



## **Senior Business Financial Analyst**

Citi

Oct 2015 - Feb 2017 (1 year 5 months)

FRO- Integrated Closed-Global Accounting

- Perform monthly, quarter and year-closing activities for Trade & Treasury Services -EMEA
- Revenue & Expense recognition & Accrual Entries for TTS-EMEA
- Monthly GL review to ensure accuracy of posting & to reconcile where required
- Daily variance analysis of expenses and highlighting daily to FP&A and Regional Controller till the GL is closed
- Investigating and understanding key business issues behind the numbers and providing clear, concise and timely analysis & recommendations viz., reporting.
- Apply subject matter expertise to identify, develop, and implement new techniques for process improvement
- Daily Reporting for TTS-All regions after Month end close. Intercompany reconciliation as per Inter company service agreement. Monitoring the cost allocation part to support functions
- Providing support to Business create GOC/PUG(s)- Requirement gathering and converting into the GOC attributes. Supports Global and Indian Finance Directors on pricing and development of location specific and client specific rate cards

# Client reporting and weekly sales pipeline reporting and analysis

Implementation of Hyperion Essbase and Smartview for 7 African countries



## **Financial Business Analyst**

Citi

Sep 2013 - Sep 2015 (2 years 1 month)

FP&A – Trade and Treasury Services

- Assessing the financial data & trends, thereby identifying key issues
- Performing analytical review of the process wherein interpreting financial data for determining past financial performance
- Investigating and understanding key business issues behind the numbers and providing clear, concise and timely analysis & recommendations viz., reporting, forecasting & budgeting
- Analysing business processes & financial planning; conducting Gap Analysis, Benchmarking Study/Trend Analysis and using various business tools
- Using UAT & Production of tools CHAT, Microstrategy, ELR to meet automation requirement for various processes, and standardising the reports, dashboards across organisation
- Analysing Charge-out process; Identifying and using drivers to do cost allocations in-region and cross region for different business in accordance with Legal Entity Concept

- End-to-end devising of an optimized business plan using normalization, trending and computing of cost savings using different matrices
  - Compiling & calculating quarterly estimates (Outlook) based on closed actuals scenario and submitting the business to look forward
- Implementation of Hyperion Essbase and Smartview for 4 Middle East countries



## **Summer Internship**

Tata Consultancy Services

Apr 2012 - Jun 2012 (3 months)

Summer Internship on Khajane-II [Karnataka Integrated Financial Management Services(IFMS)]



## **Team Lead**

AIESEC

Aug 2008 - Dec 2010 (2 years 5 months)

Working with 13 NGOs that were addressing issues on Child Literacy, Welfare and Women Empowerment :

- Raising funds for NGOs
- Raising funds to sponsor AIESEC development program - Smiles, Chill Out-kids etc.
- Exchange development for International Students with NGOs- Internship, Study, Education and Research Opportunities
- Creating media publicity for NGOs

## **Education**



### **Massachusetts Institute of Technology**

Executive Education, Digital Transformation - From AI and IoT to Cloud, Blockchain and Cybersecurity

2019 - 2019

Program Modules:

Module 1: Blockchain Foundations

Module 2: Blockchain Applications

Module 3: Cloud

Module 4: Artificial Intelligence and the Future of the Work

Module 5: The Internet of Things

Module 6: Cybersecurity

Grade : 120/120



### **Institute of Management, Nirma University**

Master of Business Administration (MBA), Finance, Marketing

2011 - 2013

MBA:Major-Finance, Minor-Marketing



### **Jaipur Engineering College & Research Center**

B.Tech, Electrical, Electronics and Communications Engineering

2007 - 2011

## **Licenses & Certifications**



**Certified Blockchain Expert** - Blockchain Council



**Visualizing Automations with an Agile Mindset** - Pegasystems

-  **Blockchain Technology Course : For Managers and Techies** - Udemy
-  **IoT Foundations: Fundamentals** - LinkedIn
-  **Cloud Architecture: Advanced Concepts** - LinkedIn
-  **RPA Program Manager** - Automation Anywhere  
14413256
-  **Business Analyst** - Automation Anywhere  
14563374
-  **Business Process Automation in SAP S/4HANA with SAP Intelligent RPA** - SAP  
enom-zulel-keget-hezob-guzov
-  **Creative Problem Solving** - Coursera  
RKJRS599A26Z
-  **IT Project Management** - Indian School of Business  
N3GEZPGWYY7D
-  **Digital Transformation** - Boston Consulting Group (BCG)  
76ZMUX7HWRLV
-  **Enterprise Design Thinking Practitioner** - IBM
-  **RPA Implementation Manager Foundation** - UiPath
-  **Digital Transformation in Financial Services Specialization** - Copenhagen Business School  
8EGC93Q8LGGG
-  **Machine Learning by Andrew Ng** - Coursera
-  **Introduction to Internet of Things** - Stanford Center for Professional Development

## **Skills**

Leadership • Management Consulting • Team Management • Business Analysis • Financial Analysis • Business Strategy • Analytical Skills • Data Analysis • Competitive Analysis • Project Management