Ashok kumar Signam  

Mobile no: +91-8464848610

Email: **ashok.sf93@gmail.com**

**PROFESSIONAL SUMMARY:**

* Having a total of **6.8 years** of IT experience with Having 5 years as Salesforce developer in technical and functional aspects of Salesforce.com
* Experience in SFDC development using **Apex classes and Triggers, Visual Force, Force.com IDE, SOQL, SOSL, REST Web services**.
* Good Experience in Development, Configuration, solutions evaluations and validation.
* Worked on different salesforce environments such as sandbox and production environments for deploying between production and sandboxes.
* Created Apex Classes, Web services, Batch Apex, Scheduled Apex.
* Experienced in web technologies like **HTML, XML, CSS, JSP, AJAX, JQUERY, JSON, JavaScript, REST and Soap.**
* **Assisted client with their issues and resolved on time.**
* Certified Platform **Developer I and Admin 201.**
* Experienced in analyzing business requirements, Entity Relationship diagram and implementing them to **Salesforce custom objects, Junction objects, master-detail relationships and lookup and Master detail relationships.**
* Developed Custom Web Services for handling inbound requests and outbound calls.
* Experience in Force.com, Apex Class, Apex Triggers, Batch Apex, SOQL, SOSL, Visual Force, Aura, LWC, Lightning Flows
* Strong knowledge on Salesforce Configuration.
* Excellent experience in creating Custom Object, Fields, button, links, Record Types, Page layouts, User Profile, workflow approvals, validation rules, change sets.
* Knowledge on working with Force.com in VS Code
* Knowledge on working on DevOps Process.
* Worked in Agile Technology used in Green Field Projects.
* Have good experience on client communication, presentations, giving demo.
* Good exposure to LWC Framework.
* Experience in using and developing **Web Services** to integrate external applications to Sales force using **REST** API and SOAP.
* Experience in **integration of Salesforce.com** Applications with Other applications with an emphasis of the Web Services/XML**.**
* Well versed working within SCRUM teams under AGILE methodology.
* Hands on Experience in Lightning.
* Hands on experience in LWC
* Knowledge in CTI Five9
* Excellent team player, self-motivated, quick learner with good communication skills and trouble-shooting capabilities...

**EDUCATIONAL QUALIFICATION:**

* MTECH from **JNTU (Hyderabad).**

**TECHNICAL SKILLS:**

|  |  |
| --- | --- |
| Salesforce Technologies | Apex Language, Apex Trigger, Apex Scheduler, Batch Apex, Apex Class & Apex Web Service, Visual Force (Page, Component & Controllers), SOQL, SOSL, Visual Force Pages / Components, LWC, Apex Web Services, AJAX, Workflow & Approvals, Reports, Dashboards, Analytic Snapshots, Case Management Automation, Custom Objects. |
| Salesforce Tools and Integration Tools | Eclipse, Force.com Eclipse IDE Plug-in, Apex Data Loader, Force.com Platform (Sandbox, and Production) , Changesets, Workbench |
| Programming languages | Apex |
| Web Technologies | Html, Visualforce, Java Script, XML, CSS |
| Operating Systems | Microsoft Window XP/Vista/7/10 |
| IDE | Eclipse and Force.com Eclipse IDE plug-in, vs-code |
| Deployment tools | Git Hub, Jenkins, ANT Migration Tool, Auto Rabbit |

**PROFESSIONAL EXPERIENCE:**

Currently working as a **consultant** for **Wipro** from July **2022** to **till** **date.**

Worked as an **Engineer Lead** for **Persistent Systems Limited** from December **2020** to May **2022**

Worked as a **Senior Software Engineer** at **Accenture** from February **2019** till December 2019.

Worked as a **Software Engineer** at **ONDAS Technologies Private Limited** from March **2015** to February **2019**

**PROJECT DETAILS:**

**Project Title : FedEx**

**Client : FedEx corporation**

**Role : Developer Lead**

**Environment : Salesforce.com, Apex, Lightning**

**Description:** International shipping solutions to suit your business needs. Open an account. Worldwide expertise in delivery services. Open an account & start shipping! Global presence. Tailored solutions. Full range of services. Advanced shipping tools. Types: Packages, Pallets.

**My Role: As a Team Member I Was:**

* Performed the role of Salesforce.com Developer and Dev-support in the organization.
* Interact with function/configuration team members on requirements and document all of them in Rally.
* Worked on Sales Module where you get the real-time visibility of the organization is doing business.
* Worked with client customers to resolve their issues with High priority.
* Developed various Apex classes, Controller classes and Apex Triggers for various functional needs in the application compatible with classic.
* Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features. Upgraded some Apps from Salesforce Classic to Lightning Experience to develop rich user interface and better interaction of pages.
* Developed Visual Force Pages, Visual Force Custom Controllers Components, Advanced Search Functionality, Custom Objects, Analytic Snapshots, Tabs, Tags and Components.
* Understand existing business and application functionalities and work on new enhancements.
* Update the tasks based on requirements and do task estimates in Rally.
* Developed various Custom Objects, Tabs, Fields, validation rules, Components.
* Worked with SOQL & SOSL queries with Governor Limitations.
* Created various Profiles, Roles, Page Layouts and configured the Permissions based on the organizational hierarchy requirements.
* Worked on vscode with Force.com Plug-in for writing business logic in Apex.
* Develop the code and making review of code once done.
* Unit testing and system testing once code development is done.
* Pushing to QA team for Testing and help them in writing the Test cases.

Worked in Agile Methodology Process and Sprint System, attended daily standup calls resolved issues.

**Project Title : PHARMACY**

**Client : Baxter**

**Role : Salesforce Admin/Developer**

**Environment : Salesforce.com, Apex, Lightning**

**Description:**

The Baxter International Inc. is an American multinational health care company with headquarters in Deerfield, Illinois. Medical supplies to treat hemophilia and kidney disease and provide intravenous.

**My Role: As a Team Member I Was:**

* Performed the role of Salesforce.com Developer and Dev-support in the organization.
* Interact with function/configuration team members on requirements and document all of them in Rally.
* Worked on Sales Module where you get the real-time visibility of the organization is doing business.
* Worked with client customers to resolve their issues with High priority.
* Developed various Apex classes, Controller classes and Apex Triggers for various functional needs in the application compatible with classic.
* Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features. Upgraded some Apps from Salesforce Classic to Lightning Experience to develop rich user interface and better interaction of pages.
* Developed Visual Force Pages, Visual Force Custom Controllers Components, Advanced Search Functionality, Custom Objects, Analytic Snapshots, Tabs, Tags and Components.
* Understand existing business and application functionalities and work on new enhancements.
* Update the tasks based on requirements and do task estimates in Rally.
* Developed various Custom Objects, Tabs, Fields, validation rules, Components.
* Worked with SOQL & SOSL queries with Governor Limitations.
* Created various Profiles, Roles, Page Layouts and configured the Permissions based on the organizational hierarchy requirements.
* Worked on vscode with Force.com Plug-in for writing business logic in Apex.
* Develop the code and making review of code once done.
* Unit testing and system testing once code development is done.
* Pushing to QA team for Testing and help them in writing the Test cases.

Worked in Agile Methodology Process and Sprint System, attended daily standup calls resolved issues.

**Project Title : PHARMACY**

**Client : Caredx**

**Role : Salesforce Developer**

**Environment : Salesforce.com, Apex, Lightning**

**Description:**

CareDx, Inc., headquartered in South San Francisco, California, is a leading precision medicine company focused on **the discovery, development and commercialization of clinically differentiated, high-value healthcare solutions for transplant patients and caregivers**.

**My Role: As a Team Member I Was:**

* Performed the role of Salesforce.com Developer and Dev-Support in the organization.
* Interact with function/configuration team members on requirements and document all of them in Rally.
* Worked on Sales Module where you get the real-time visibility of the organization is doing business.
* Worked with client customers to resolve their issues with High priority.
* Developed various Apex classes, Controller classes and Apex Triggers for various functional needs in the application compatible with classic.
* Developed Visual Force Pages, Visual Force Custom Controllers Components, Advanced Search Functionality, Custom Objects, Analytic Snapshots, Tabs, Tags and Components.
* Understand existing business and application functionalities and work on new enhancements.
* Update the tasks based on requirements and do task estimates in Rally.
* Developed various Custom Objects, Tabs, Fields, validation rules, Components.
* Worked with SOQL & SOSL queries with Governor Limitations.
* Created various Profiles, Roles, Page Layouts and configured the Permissions based on the organizational hierarchy requirements.
* Worked on vs code with Force.com Plug-in for writing business logic in Apex.
* Develop the code and making review of code once done.
* Unit testing and system testing once code development is done.
* Pushing to QA team for Testing and help them in writing the Test cases.

Worked in Agile Methodology Process and Sprint System, attended daily standup calls.

**Project Title :**  **US Telecom Project**

**Client :**  **Comcast Corporation**

**Role : Salesforce Developer**

**Environment : Salesforce.com, Apex, Visual force**

**Description:**

It is a U.S-Based international mass media company and it’s the largest broadcasting and

cable company in the world by revenue. One of the largest cable company and home internet service provider in the United States of America, it provides services to U.S residential and commercial Customers in 40 States and district of the Columbia, related to Salesforce. Client side is divided into two divisions, B2B and Residential.

**MyRole:**  **As a Team Member I have been involving:**

* Performed the role of Salesforce.com Developer and Dev-Support in the organization.
* Worked on Salesforce Apex &Visual force, Validation Rules, Workflows and Approval process etc.

With end-to-end product development experience on Force.com platform in a structured development environment.

* Created custom VF reports.
* Created page layouts, search layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages.
* Skilled in analyzing the code and finding the bugs and its best practices.
* Involved in data mapping and migration of data from legacy systems to SalesForce.com Objects and fields.
* Created many Lightning Components and server-side controllers to meet the business requirements. Experienced in migrating the standard and custom objects in standard experience to lightning experience.
* Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features. Upgraded some Apps from Salesforce Classic to Lightning Experience to develop rich user interface and better interaction of pages.
* Developed Apex Classes, Triggers and Workflow rules to meet their business requirements.
* Customized User Roles, Role hierarchies, Profiles and Sharing settings to ensure that the data security is available only to the authorized users.
* Designed, developed and deployed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
* Customized page layouts for Opportunity, Contacts, and Accounts depending upon user roles, and groups.
* Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com sObjects. Used it to read, extract, and load data from comma separated values (CSV) files.
* Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
* Developed and configured various Reports and Dashboards for different user profiles based on the need in the organization.

**Project Title :** **PHARMACY**

**Client :** **MSN**

**Role : Salesforce Admin/Developer**

**Environment : Salesforce.com, Apex, Visual force**

**Description:**

MSN Group is one of the fastest growing manufacturers of Active Pharmaceutical Ingredients (APIs) and finished dosages in India. Established in the year 2003, MSN Group comprises of eight API manufacturing plants (including one for Oncology), three finished dosage facility (including one for Oncology) and a dedicated R&D Centre. Our plants are ISO 9001-2000 certified, WHO: GMP, EU: GMP and USFDA approved. This manufacturing units are designed to confirm to the principles of Quality, Safety and sound Environment.

**MyRole:**  **As a Team Member I have been involving:**

* Developed Apex Classes, Triggers and Workflow rules to meet their business requirements.
* Customized User Roles, Role hierarchies, Profiles and Sharing settings to ensure that the data security is available only to the authorized users.
* Supported application code deployment from Test to Production environment using change Set and Force.com IDE.
* Created new sandboxes and deployed Components and Data from one environment to another and managed sandbox refreshes.
* Developed Custom Objects & Fields, Tabs and Visualforce Pages.
* Customized Custom fields, page layouts, record types, searching, list views, queues, reports, and dashboards. Maintained and created workflow rules, validation rules, formula fields, escalation rules, auto-assignment rules.
* Documented & maintained overall system configuration, change control, and enhancements.
* Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
* Involved in Mass imports and exports of data.
* Worked on Migration tools Force.com IDE, Eclipse and have knowledge of Changeset migration code and configuration from the Dev sandbox to Production.
* Interacted with the Salesforce.com premium tech support team on a regular basis.
* Writing customized SOQL queries to extract the data pertaining to the calls made by the reps.
* Created various Reports such as summary reports, matrix reports, pie charts, dashboards and Report Folders to assist managers to better utilize Salesforce as a sales tool and configured various Reports and for different user profiles.

**Project Title : PHARMACY**

**Client : SKINNERD**

**Role : Salesforce Admin/Developer**

**Environment : Salesforce.com, Apex, Visual force**

**Description:**

The Skin Nerd Online Consultancy and provides online skin consultations carried out by our team of expert Nerdettes. Our Nerdettes recommend products from over 30 brands, all available for purchase on our online Cosmeceutical department store.

**My Role: As a Team Member I Was:**

* Performed the role of Salesforce.com Developer in the organization.
* Interact with function/configuration team members on requirements and document all of them in Rally.
* Worked on Sales Module where you get the real-time visibility of the organization is doing business.
* Developed various Apex classes, Controller classes and Apex Triggers for various functional needs in the application compatible with classic.
* Developed Visual Force Pages, Visual Force Custom Controllers Components, Advanced Search Functionality, Custom Objects, Analytic Snapshots, Tabs, Tags and Components.
* Understand existing business and application functionalities and work on new enhancements.
* Update the tasks based on requirements and do task estimates in Rally.
* Developed various Custom Objects, Tabs, Fields, validation rules, Components.
* Worked with SOQL & SOSL queries with Governor Limitations.
* Created various Profiles, Roles, Page Layouts and configured the Permissions based on the organizational hierarchy requirements.
* Worked on Eclipse IDE with Force.com Plug-in for writing business logic in Apex.
* Develop the code and making review of code once done.
* Unit testing and system testing once code development is done.
* Pushing to QA team for Testing and help them in writing the Test cases.
* Worked in Agile Methodology Process and Sprint System, attended daily standup calls.
* Finally pushing code and configuration components to Production without any issues.

**(Ashok Signam)**