|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Fgure 1  my picture.jpg |  | **Prasanna Ramaiah**  Oracle CPQ |  | |
|  |  |  |  | |
| **TECHNICAL**  **SKILL** |  | **Applications:**Salesforce CRM, Salesforce admin, Channel pricing, Lightning component, Lightning Application, Approval Optimization pages,  **Testing:** Functional Testing, Test Scenario Creation.  **Oracle Applications:** Oracle CPQ , Quote Configuration, Commerce, Document  **Application Versions:** Oracle CPQ 19D,19B Patch 2,20A  **Specific Skills:** BMQL, HTML, CSS  **Sales force Certifications:** Sales force Certified CPQ Specialist. |  |
| **PROFESSIONAL**  **SUMMARY** |  | Mr. Prasanna Ramaiah is a CPQ –Consultant at A5 INDIA with 3 years of experience in Oracle CPQ implementations.   * Played role of Consultant - CPQ in various Oracle CPQ cloud implementation projects. * Worked on Document designer, Document engine, BMQL, Migration, administration, commerce and configuration development with complex model designs. * Majorly involved in the customizations and enhancements in the modules related to CTO (Configure to Order) process which includes model development: Creating Model Structure, UI and Rules. * ERP implementations include Oracle Configuration, Inventory, BOM, Order management, quoting, advanced pricing modules and Oracle CPQ Cloud. * Proficiency in native Big Machines programming languages - BML and BMQL. * Experience in commerce, configuration, document engine, Printer Friendly XSL views, Library functions, and data tables. * Have good hands on BML scripting and have written Utility and commerce Library functions. * Expertise in writing recommendations, Rec Item (Configured Scope), hiding, constraints and validation rules. * Experience in handling bulk data upload to data table and bulk upload of attributes. * Onshore collaboration for status updates and meets the deliverables. * Analyzing the client requirements & Involved in migration to various instances. * Implemented various docx, PDF and Excel document outputs. * Experience in writing complex XSL snippets for document engine. * Worked on Document designer, Document engine, BML, BMQL, Different rules, commerce and configuration development with complex model designs of Oracle CPQ cloud. |  | |
| **EXPERIENCE** |  | **Client: Leviton**  **Consultant – CPQ**  **(july-2019/5months)**   * CPQ model Configurations and custom settings. * Implementing custom solutions using BML. * Import CPQ objects using out of the box import tools. * Integration between CPQ cloud and Service cloud for incident maintenance. * Designed and built the Complex Configuration models and worked on Issue Resolution and Unit Testing on the functionality   **Client: FANUC**  **Consultant – CPQ**  **(feb-2020/4months)**   * Designed Meta structure from scratch regarding the product hierarchy into Lines and Models. * Replicated ROBOTICS family build from excel into CPQ. * Analyzed and formatted multiple macros to understand the business requirements. * Worked on custom java scripts for the home page and navigations. * Prepared DS030Attributes, Rules, Flows. * CPQ commerce implementation for quote creation, pricing calculation and Cost calculations. * Implemented System Configuration for hierarchy of models. * Worked on Commerce REST API calls. * Designed multiple Proposal Document template with complex conditions involved. * Daily sync Calls with Clients and analyzing/issue, reviewing the issues and debugging the errors.   **Client: CTB**  **Consultant – CPQ**  **(march-2020/currently working)**   * CPQ model Configurations and custom settings. * Implementing custom solutions using BML. * Import CPQ objects using out of the box import tools. * Experience in commerce, configuration, document engine, Printer Friendly XSL views, Library functions, and data tables. * Have good hands on BML scripting and have written Utility and commerce Library functions. * Expertise in writing recommendations, Rec Item (Configured Scope), hiding, constraints and validation rules.   **Client: AbacusNext**  **Salesforce Consultant**   * Worked on various Salesforce standard objects Accounts, Contacts, Leads, Opportunities. * Customization of Salesforce Billing application as per the need of global Salesforce application users. * Installation and configuration of Conga Invoice Generation and Conga Quote Generation package. * Worked on Advance Approvals, approval conditions, variables to match business requirements. * Worked on Quote Document, Quote Template and Template content to meet the business requirements. * Created different price books for different locations and different currencies. * Created and configured Bundles and Products and implemented summary variables price rules and product rules to meet business requirements. |  | |

**Salesforce Certifications:**

