

**Rahel Solomon**

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**OBJECTIVE:**

Highly motivated individual seeking a Program Manager position to deliver project objectives within stipulated time, resources and budget constraints; aligning project execution with the organization's strategy.

- Goal-oriented leader with 3+ years' experience managing cross functional teams and delivering results backed by data
- Skilled in creating compelling content and building strategic, customer-focused programs/products
- Extensive background in developing strategic solutions, with strong communication and presentation skills

**EXPERIENCE:**

Accenture

*March 2020-Present Florham Park, NJ*

**Business Integration Strategist**

- Delivered presentations incorporating concrete examples and stories to illustrate points and engage audience.
- Ensured accuracy through data validation of a proprietary loan processing system to aid in COVID-19 relief efforts.
- Managed expectations of stakeholders while leading a small team in the successful development of a chat bot prototype.
- Facilitated between clients and partners/vendors to generate profitable sales contracts.

Teff Bar

*February 2019-March 2020 Seattle, WA*

**Product Manager**

- Developed a marketing plan comprised of a launch plan, region specific implementation, product placement and development for the summer 2020 multi-city launch, after a successful summer 2019 marketing campaign.
- Improved physical aspects of the product, such as flavor development and refinement, texture change, packaging improvements (label color and copy, as well as what quantities to sell in).

Moss Adams

*September 2018-February 2019 Campbell, CA*

**IT Consultant**

- Consulted with multiple clients simultaneously, in a wide range of industries to help them reach their individual goals.
- Worked with clients to develop simple, and cost-effective recommendations for process improvements
- Led meetings with multiple stakeholders from different organizations to determine the quality of security, availability, processing integrity, confidentiality, and privacy of data, as well as its usage and destruction.

Building Networks

*December 2017-May 2018 Seattle, WA*

**Associate Program Manager**

- Founded and piloted a student facing-program targeting and supporting underrepresented minority university students seeking admission into degree programs in competitive fields in areas of STEM and Business.
- Created and led multiple workshops on topics such as professionalism, resume building, workplace diversity and more.
- Ended pilot program with a 95% completion rate, and later integrated it into the University of Washington's diversity pipeline as a university supported program.

Boeing

**Financial Estimating Analyst**

*June-August 2017 Everett, WA*

- Analyzed the user experience of estimating tools already available to the team, in order to increase engagement.
- Managed a small team in restructuring and improving the current record keeping system, and uncovered areas for process improvements and empowered the team to implement improvements to existing inefficient practices.
- Worked with engineers and financial analysts to determine the most accurate pricing estimate for custom and standard features ranging in price from \$0-.5M.

**Operations Analyst**

*June 2016-May 2017 Tukwila, WA*

- Utilized PowerPivot to create user-friendly dashboards and complete weekly refreshes of a \$400 million excel based budget tracking system, that empowered the team to analyze spending and highlight cost-effective strategies.
- Introduced report automation into the financial reporting tools, saving analysts anywhere from 4-8 hours a week.

Microsoft

*June -September 2014 Redmond, WA*

**Surface Marketing Finance Analyst**

- Owned the reconciliation process amongst internal orders and purchase orders after the new fiscal year began, through using multiple financial software's to modify order changes/updates, ensuring accuracy.
- Assisted with marketing efforts for segmentation and developing buyer personas for student audience.
- Worked with upper level management to revise and assist on a rough draft proposal of upcoming fiscal year's budget based on past trends.

University of Washington

*Diploma received June 2018*

**Michael G Foster School of Business B.A. Business Information Systems**

- Completed courses and projects in marketing, data analysis, user experience, data ethics, management, business planning, and other topics