**Navya**

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**PROFESSIONAL SUMMARY:**

* Around **3+ years** of experience in **Salesforce.com**CRM platform.
* Experience of Salesforce.com Standard Objects such as Accounts, Contacts, Opportunities, Campaigns, Cases, and Solutions.
* Experience of various advanced fields like Pick list Fields, Master-Detail Fields, Custom Formula Fields, and defined Field Dependencies for custom pick list fields
* Experience in developing Page Layouts, Tabs, Custom fields, Custom objects, Validation Rules and **Flows & Plugins** etc.
* Experience of creating custom **Objects** and **Tabs**, designing **Custom Fields**, assigning **Validation Rules** and **Field-Level Dependencies**, **Approval Processes**.
* Rationalize various Integration design choices to integrate SFDC with other 3rd party systems
* Experience of creating role based page layouts, custom tabs as per the requirements.
* Experience of Creating Page Layouts to organize fields, custom links, related lists, and other components on record pages.
* Experience in designing and developing, Apex Classes, Controller Classes, Apex Triggers, Visual Force Pages **Test classes** and **JSON** for application.
* Experience of advanced fields like Pick list Fields, Master-Detail Fields, Custom Formula Fields, and defined Field Dependencies for custom pick list fields.
* Expertise at administrative tasks such as **User** management, creating **Profiles**, **Roles** and **Permission Sets**, **Workflow**, **Tasks and Events**, **Email notification** and **Templates**, **Reports** and **Dashboard**.
* Experience of Creating and maintaining the email templates to be used in the Workflows
* Used data migration tools such as **Apex Data Loader**, **Salesforce Import and Export Wizard**.
* Having Experience in **Trigger**, **Test Methods**, and writing **SOQL** and **SOSL** queries.
* Experience on translating business process into **Custom Objects** and creating **Look-up relationships** and **Master-detail relationships**.
* Good Experience on working with scripting languages like **HTML, JavaScript.**
* Experience on **Migration** tools **Force.com IDE, Eclipse** .
* Ability to adapt to any environment such as working with small or large groups or independently and excellent communication skills.

**EDUCATIONAL QUALIFICATION:**

* **B.TECH** from **JNTUH** in **2013.**

**TECHNICAL SKILLS:**

**SFDC Technology** :Apex classes, ,Apex Triggers, Batch Apex, Schedule Apex,Visual Force Pages, Workflows and Approvals, SOQL, SOSL.

**SFDC Tools** : Apex Data Loader, Force.com IDE (Eclipse)

**Languages**  : Apex,Visual Force, C,C++.

**Web Technologies** : HTML,CSS, Java Script, AJAX,Jquery,XML

**Operating System** : Windows 7/XP

**PROFESSIONAL EXPERIENCE:**

* Working as a **Software Engineer** at **IBM** since **Nov ,** **2016 to Till Date**.

 **PROJECT DETAILS:**

**Project Title : Del Monte Foods**

**Client :DelMonteFoods,USA Role : Salesforce Admin/Developer**

**Description:**

 Del Monte Foods is a North American food production and distribution company headquartered in California, USA. Del Monte Foods is one of the country's largest producers, distributors and marketers of branded food for the U.S. retail market, generating approximately $1.8 billion of annual sales. Its portfolio of brands includes Del Monte, S&W, Contadina, College Inn, and Fruit. Nils Lommerin is the current Chief Executive Officer of the Del Monte Foods. Several Del Monte products hold the number one or two market share position.

 **MyRole:**  **As a Team Member I have been involving:**

* As a Salesforce developer I was responsible for gathering requirements and provide solution to the client.
* Created new user Accounts and assigned profiles as per their role hierarchy.
* Defined **Org wide default**to restrict access from users.
* Defined **Lookup** and **master-detail relationships** on the objects and created junction objects to establish connectivity among objects.
* Defined **Org Wide Default** to restrict access from users.
* Customized **Page layouts** for Standard/ Custom objects and assigned Record types.
* Created Field Dependencies, Data Validation rules, Workflow rules, Assignment rules and Formulas as per business requirement.
* Taking back up data (Monthly or Weekly) to .CSV file based on User request using **Data Loader.**
* Worked with various salesforce.com Standard objects like Accounts, Contacts, Leads, Cases, Campaigns, Reports and Dashboards.
* Developed **Visualforce pages, Apex Classes, Controller Classes, Extensions,** and **Apex Triggers** for various functional needs in the application
* Created and used Email templates in **HTML** and **Visual Force.**
* Created Workflow rules to automate Tasks, Email Alerts, Field Updates, Time-Dependent actions.
* Used SOQL & SOSL with consideration to **Governor Limits** for data manipulation needs of the application.

 **Project Title : Household Common Policy Mart**

 **Client :SouthAfricanGolfAssociations(SAGA) Role :SalesforceAdmin/Developer Technology/Tool Used :Force.com, Apex, Visual force, Triggers, S-Objects.**

**Description:**

 The objective of this project is to store and maintain the household policies. New policies issued generated are fed into the objects from sources like Agent, Corporate Companies and from direct company. An online system (Household Online) manages to feed, view and modify the policy data.

**MyRole: As a Team Member I Was:**

* Involved in the design of the application and creating the **Objects**, tabs, fields, validation rules, approval process and formula fields
* Import/Export records to Salesforce via **Data Loader**
* Participate in Customer discussions and provide necessary clarifications to customer.
* Create and Configure **Page Layouts, Work Flows**, customer portal and partner Portal
* Performing unit testing on the designed reports Involved in testing the reports.
* Responsible for migrating data from one sandbox to another sandbox using eclipse and change sets
* Responsible for writing **Apex Triggers** and **Apex Classes** and designing **Visual Force Pages**
* Responsible for writing the **Test classes**.
* Creating **Reports** and **Dashboards**.

**Project Title : Rebate Products Client :J&JDechaneLaboratoriesPvt.Ltd Role : Salesforce Admin/Developer**

**Technology/Tool Used** : **Salesforce.com, Apex, Visual force Pages.**

**Description:**

The Client is J & J Dechane Laboratories Pvt. Ltd. The company develops, produces and distributes a wide range of more than 700 Medical and Non-medical products in US .It deals with Rebate products.

**My Role: As a Team Member I Was:**

* Business interaction to understand customer requirements
* Updated daily status in meetings to the Clients.
* Created **Custom Fields**, **Objects**, **Relationships**, **Reports** and **Dashboards**.
* Involved in writing **Batch Apex**
* Developed applications using **Apex Classes**, **Apex Triggers**,**Visual force pages**.
* Customization - **User, Profile, Record Type, work flow, Email to case, Assignment Rule, Assigning page layouts** etc.
* Conducted all data migration using the salesforce.com import tool. Migrated data from MS Excel / CSV files to SFDC using **Apex Data Loader**.
* Assigned task by using **Workflows**.
* Scheduling **Batch Class** for deleting duplicate records.

**Project Title : Zurich Financial Services**

**Client :ZurichFinacialServices,California Role : Developer Technology/Tool Used** : **SaleForce.com platform, Visual Force Pages, Apex Language, Data Loader, Java Script, Eclipse IDE**.

**Description:**

 Building SFDC application that facilitates Organization Users to view their customers in a unified way and generate customized user Information and customer reports accordingly. The project also involved data migration from three systems to Sales force. Without a single unified database, it was not possible to track and maintain interactions with customers. The goal of the project was also to enable global sales facilitate collaboration and manage sales on-demand.

 **MyRole:**  **As a Team Member I have been involving:**

* Developed sales and marketing apps on Salesforce.com platform using CRM Process.
* Interacted with various business team members to gather the requirements and documented the requirements.
* Designed and developed application on **Force.com Platform** in Salesforce.com environment with **Apex** programming language at backend and **Visual-Force** pages as user interface.
* Implemented the requirements on **Salesforce.com platform** and **Force.com IDE** Plug-in using **Eclipse**.
* Worked with various **salesforce**.**com** objects like **Accounts, Contacts, Lead, Reports and Dashboards.**
* Developed various **Custom Objects, Tabs, Entity-Relationship Data Model, Validation rules** on the **Objects** and **Tabs, Components** and **Visual Force Pages** based on requirements.
* Created **page layouts, search layouts** to organize **Fields, Custom links, related lists,** and other components on a record detail and edit pages.
* Created **workflow rules** and defined **related tasks, time triggered tasks, email alerts** to implement business logic.
* Designed, developed and deployed **Apex Classes** and **Apex Triggers** for various functional needs in the application.
* Developed and configured various **Reports** and **Report Folders** for different user profiles based on the need in the organization.
* Used the **sandbox** for testing and migrated the code to the deployment instance after testing.
* Responsible for assigning tasks to individuals and tracking the day to day management activities.
* Sharing the daily progress report to client as well as management team (Onshore & Offshore) and mitigating the risks & issues.

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