# HARIKA YAYAVARAM

Senior Salesforce Developer

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CERTIFICATIONS

💎 **Salesforce Platform App Builder**
Salesforce

💎 **Salesforce Platform Developer I**
Salesforce

💎 **Salesforce CPQ Specialist**
Salesforce

SKILLS

Salesforce Configuration & Customizations

Salesforce Flows

Salesforce Integration

Salesforce Data Migration

Apex Programming   LWC

SOQL & SOSL   HTML & CSS

Object Oriented Programming

Python   Typescript

Mainframes   AS400   COBOL

Einstein Activity Capture

Sales Cloud   Service Cloud

Experience Cloud

Financial Service Cloud

Salesforce CPQ

SDFX   CLI   Flosum

SUMMARY

- A seasoned Senior Developer with nearly 6 years of IT experience, with a dedicated focus of 4 years on Salesforce Sales, Service, Financial, and Experience Clouds, complemented by 1.5 years as an AS400 developer.
- Renowned for swiftly grasping new concepts and unwavering commitment to excellence.
- Proven track record in spearheading transformative initiatives, driving user engagement, and refining operational efficiencies.
- Led the development of innovative web applications, aligning with Salesforce best practices and optimizing organizational workflows.
- Proficient in a spectrum of Salesforce technologies including Lightning Application, Apex, Controllers, Triggers, Lightning Web Components, Integrations and more.
- Possesses outstanding interpersonal skills, leadership prowess, and adeptness in juggling multiple responsibilities.
- Recognized for both fostering a collaborative culture and consistently exceeding performance expectations.

EXPERIENCE

Senior Salesforce Developer

Cloud Peritus   📅 08/2021 - Present   📍 Hyderabad

- Spearheaded projects aimed at enhancing sales, service, financial, and customer experience through the successful implementation of Lightning solutions, resulting in tangible business improvements.
- Took ownership of various modules, providing valuable insights for complex business logic and process changes, thus ensuring the successful execution of critical initiatives.
- Demonstrated agility in swiftly resolving issues to maintain smooth operations, ensuring minimal disruption to business processes.
- Ensured clarity and consistency in technical documentation by meticulously maintaining and reviewing it to facilitate seamless knowledge transfer within the team.
- Managed deployments using Flosum, overseeing tasks such as resolving Test Class Failures and Validation Errors to streamline the deployment process.
- Actively engaged in client discussions and requirement gathering sessions, demonstrating a strong understanding of client needs and requirements.
- Provided support and guidance to peer developers in requirement elaboration, design, and implementation, fostering a collaborative team environment.
- Demonstrated proficiency in end-to-end application development using Apex, Flows, and Lightning, delivering robust solutions aligned with business objectives.
- Led successful proof of concepts (POCs), showcasing the feasibility and effectiveness of proposed solutions, and managed a team of four developers to ensure project success.
- Integrated Salesforce with external applications such as SnappComs and Slack, enhancing overall system functionality and connectivity.
- Played a key role in leveraging FSC implementation, including IB, PE, Partner, and Customer Community, to meet diverse business requirements effectively.
- Contributed to the professional growth of junior developers through training and recruitment initiatives, nurturing talent within the organization.

EXPERIENCE

Salesforce Developer

Infosys   📅 01/2020 - 08/2021   📍 Bangalore

- Orchestrated the transition from the classic version to Lightning Sales Cloud solutions, introducing vital business logic enhancements and process refinements.
- Automated various tasks through the development of Workflow Rules, including Email Alerts, Field Updates, and time-dependent actions, driving operational efficiency improvements.
- Produced and delivered Reports and Dashboards to provide management with valuable insights into Opportunity pipeline and Stages.
- Engineered synchronous and asynchronous Apex solutions to address diverse functional needs within the Salesforce platform.
- Demonstrated proficiency in efficient utilization of SOQL & SOSL while adhering to Governor Limits for effective data manipulation.
- Managed Data Loader configurations and ensured data accuracy through meticulous CSV file uploads.
- Packaged and deployed customizations using SFDX across different environments.
- Configured user provisioning security measures, including roles, hierarchies, and access controls for Objects, Fields, and records.
- Customized Page layouts for Standard and Custom objects, and assigned Record Types to optimize user experience and streamline workflows.
- Implemented Data Validation rules and Formulas to ensure data integrity aligned with business requirements.

System Engineer

Infosys   📅 05/2018 - 01/2020   📍 Bangalore

- Spearheaded the development of an Insurance Management solution, enhancing operations for third-party insurance providers.
- Designed and Developed programming modules utilizing CL, CLLE, COBOL, and PF programming languages.
- Identified and documented business requirements (user stories), providing scalable designs for implementation.
- Conducted thorough analysis of business and technical requirements, collaborating with AS400 technical and management teams.
- Conducted detailed impact analysis on existing functionality prior to requirement implementation.
- Documented functional design documents to enhance knowledge management.
- Crafted technical specifications to improve departmental collaboration and reduce latency.
- Analyzed system issues to optimize operational efficiency.
- Conducted functional and unit testing for programmed modules.
- Performed detailed troubleshooting of defects/bugs, ensuring system stability.