

Gudimalla Sai Ram
Salesforce Developer/Administrator
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SUMMARY:

- **4+** of years of IT experience as a **Certified Salesforce Developer/Administrator**.
- Developed **Lightning Components, Visualforce pages, Visual flow and Apex Classes** on Force.com Platform and expertise in designing Custom fields, custom reports, report folders, report extractions to various formats, Dashboards.
- Added Lightning components in Visualforce pages according to business requirements and used lightning pages in classic views.
- Built and customized communities, developed Detail page, List views and customized record input forms through **Aura Components**
- Excellent understanding of Org hierarchy, Roles, Profiles, Users, OWDs, object level security, Field level security, Record level security and sharing rules.
- Good knowledge on Apex development in creating **Custom Objects, Tabs, Triggers, Apex language, Classes, Force.com API, Apex Scheduler, Batch Apex, Standard Controllers, Custom Controllers and Controller Extensions**.
- Have good knowledge in Data Management and worked in dealing with bulk data manipulation with **Data Loader and Data Import Wizard**
- Strong SFDC knowledge and experience in salesforce.com configuration from **Sales – Service clouds**.
- Solid experience with Salesforce AppExchange Apps, configuration, and user security permissions in compliance with organizational needs.
- Experience with API management implementing the Metadata API by managing the changes and deploying the changes to production through Sandboxes.
- Designed junction objects and various advanced fields like Controller/dependent picklist, Custom Formula Fields and Validation Rules, **workflows, sharing rules and Approval Processes** for automated alerts, field updates, and Email generation are implemented according to application requirements.
- Development in implementing VF Customization, Force.com IDE, **SOQL**, and **SOSL**.
- Experience in integration of salesforce using **Apex, Visualforce, REST API, Lightning UI and Governor limits**
- Experience in developing **Batch classes, scheduled jobs, Single Email and Mass Email Messaging** and implemented **REST Webservice callouts**.
- Expertise in Lightning App builder (Salesforce1) and implemented a new application based on lightning to have compatibility of the app in mobile, Tab and desktop versions and developed Lightning component framework.
- Good knowledge in various technologies like Web Services, HTML, CSS, XML, AJAX, jQuery, JavaScript

EDUCATION:

- Bachelors of science in Electronics from Vinayaka Missions University - 2015.
- Diploma in Electronics and Communications Engineering from Sana Engineering College, (SBTET) - 2012.

CERTIFICATIONS:

- Salesforce.com Certified Associate
- Trailhead Link: <https://trailblazer.me/id/rgudimalla1>

TECHNICAL SKILLS:

CRM tools	Force.com, Sales cloud, Service cloud
Salesforce.com Development	Apex language, Apex Triggers, Apex Classes, Controllers & Extensions, Apex REST, SOQL, SOSL, Visualforce (Pages, Components & Controllers).
Salesforce.com Administration	Reports & Dashboards, Validation rules, Users, Roles, Profiles, Deployment (changesets), Workflow Rules, Process builders, Flows, Approval Process, Sandbox Refreshments, Apex Data loader, Import wizard, Custom Apps, Custom Labels, Sharing Settings, Communication Templates
Lightning Development	Salesforce lightning design system, Lightning Components, Lightning apps, Aura Framework, JavaScript functions, server-side controllers, LWC
Tools/Utilities	Eclipse, Visual Studio code, Force.com Data Loader, Force.com Platform (Sandbox, and Production)
Languages	Apex, JavaScript, HTML, CSS
Databases	Force.com Database

PROFESSIONAL EXPERIENCE:

Company Name: Servetek PVT LTD(March'2022 – Present)

Designation: Senior Software Engineer

Client: Volvo Group Trucks

Role: Salesforce Administrator

Description: Volvo Group is one of the world's leading manufacturers of trucks, buses, construction equipment as well as marine and industrial engines. The Group also provides complete solutions for financing and service. The big brands for our trucks in North America are Volvo Trucks and Mack Trucks. We have production facilities at ten sites. In the USA we build trucks, engines, construction equipment and trucks. The production plants are mainly found on the east coast such as at New River Valley and Hagerstown. Implemented tool to calculate Diesel and Electric Vehicles and display the difference in Graphical format in dashboards. Created functionality to manage bulk orders and inquiries. Created Digital Experience sites for different tools and to make it available for community users.

Responsibilities:

- Worked on Lightning and its components in developing Record Pages, Apex etc.
- Involved in sprint planning calls to gather requirements and technical design of the solution.
- Created different types of flows to achieve the business requirements.
- Worked with various standard and custom salesforce.com features like Account, Contact, Opportunity Management.
- Implemented features using flows to certify dealers and assign some actions to complete and send it for approval using Approval Processes.
- Created custom objects, custom Fields, Validation Rules, formula fields, various relationships of business objects and rollup summaries.
- Created a calculator tool to calculate the difference between the Diesel and Electric Trucks by using Screen flows.
- Configured Conga composer for document generation for leasing agreements and generating invoices.
- Responsible for Deploying the metadata components using Change Sets and Github Migration Tool, from Sandbox to Production environments.
- Involved in creating custom Reports and Dashboards as per the work items assigned in Agile Accelerator.

- Created different permission sets for each app and community site and giving access to community and internal users.

Company Name: Servetek PVT LTD(Dec'2018 – Present)

Designation: Software Engineer

Client: Illinois Wholesale Cash Register, Inc.,

Feb'21– March'22

Location: Elgin, IL

Role: Salesforce Admin/Developer

Responsibilities:

- Worked on Lightning and its components in developing Record Pages, Apex etc.
- Built form to create cases from customer community with **Lightning component and Apex Controller**
- Hands on experience in writing queries using **SOQL and SOSL** in Apex Classes and Triggers.
- Created report types, Relationship field types, Reports, Dashboards, Formula fields, Workflow Rules, Validation rules, Process Builders etc.,
- Built automation with **Workflow rules, Process builders, Approval processes and Flow** builders for various business requirements.
- Created **Sharing Rules** to give access to the records for the community users
- Updated the UI of community sites using **Lightning App Builder**.
- Created Email templates, Workflow Actions like Field Update, Email Alerts and creating Tasks.
- Experience with **Data Loaders** and Data Import
- Implemented **Batch Classes, scheduled jobs** to run at specific time and perform actions based on business requirements.
- Experience in testing of Netsuite Integration, Management and Development with salesforce.
- Created **Triggers** on various objects to implement business logic whenever any record is created, updated and deleted.
- Implemented **MuleSoft flows** to sync data from salesforce to NetSuite.
- Created **Test Classes** to get the code coverage for the Apex classes to deploy them from sandbox to Production.

Environment: Force.com IDE, Salesforce, Data Loader, Work Bench, Windows 10, Outlook, Apex, Netsuite, HTML, CSS, Java Script.

Client: Renovo Financial

Dec'18 to Jan'21

Location: Chicago, IL

Role: Salesforce Admin/Developer

Responsibilities:

- Experience in working with both Lightning Component and classic Visualforce Pages.
- Worked on Lightning and its components in developing **Custom Lightning Components, Visualforce Pages, Apex** for the migration from classic to lightning.
- Created **Triggers** on various objects to implement business logic whenever any record is created, updated and deleted.
- Created various lightning components user interface and added them in visualforce page using lightning out app.
- Created Custom **Reports and Dashboards** using **lightning component, JavaScript and CSS** to display data in visual format in home page of salesforce organization.
- Created **DocGen** Packages in **Docusign** to generate documents from various objects based on the customer requirements
- Experience with **Data Loaders** and **Data Import Wizard**
- Implemented **Batch Classes, scheduled jobs** to run at specific time and perform actions based on business requirements.

- Done the data clean up and created the sandboxes for Development, Testing and Configurations.
- Experienced in scripting languages like **HTML, CSS, Aura Framework** and **JavaScript**.
- Hands on experience in writing queries using **SOQL and SOSL** in Apex Classes and Triggers.
- Created report types, relationship field types, reports, dashboards, formula fields, workflow rules, validation rules, process builders etc.,
- Experience in moving code from lower **sandboxes** to production environments and addressing issues related to functionality and deployment.
- Created **Test Classes** to get the code coverage for the Apex classes to deploy them from sandbox to Production.

Environment: Force.com IDE, Salesforce, Data Loader, Work Bench, Windows 7, Outlook, Apex, DocuSign, HTML, CSS, Java Script.