

Samar Saha

NVIDIA Graphics Pvt. Ltd.
Salesforce Tech Architect | [LinkedIn](#)
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Professional Experience

Nvidia Graphics Pvt. Ltd.

Tenure	Jul 2018 – till date
Location	Pune, MH
Designation	SFDC Tech Architect
Role	Tech Arch and Individual Contributor

Vodafone India Pvt. Ltd.

Tenure	May 2015 – Jul 2018
Location	Pune, MH
Designation	Assistant Manager
Role	Individual Contributor and Tech Team Lead

Symantec India Pvt. Ltd.

Tenure	Oct 2013 – Apr 2015
Location	Pune, MH
Designation	IT Application Spec
Role	Individual Contributor and Offshore CPQ Lead.

Accenture Services Pvt Ltd

Tenure	Sept 2010 – Oct 2013
Location	Pune, MH
Designation	Software Engineer
Role	Individual Contributor and Module Lead.

Professional Summary

- **12 years** of work experience in IT industry, with skill sets of Salesforce, Java, and Oracle/Salesforce CPQ which involves analysis, design, and development.
- **Salesforce Application and System Architect Certified.**
- **10+ years of Salesforce Development** experience.
- 6+ years of Team leading experience.
- Hands-on experience on salesforce end-to-end implementation and Technical Lead for a team.
- Traveled Santa Clara (US), London (UK), Istanbul (Turkey) at client's side to provide training and attend meeting with stakeholders.
- **12X Salesforce Certified.**

Education

- **MBA (Exec) – 79%**, SIBM, Pune in 2016.
- **B.Tech (Computer Science – 78.2% [Honors])**, Bansal Institute in 2010.
- **H.S.C (XII)**, CBSE Board (82%) in 2006.
- **S.S.C (X)**, State Board (82.6%) in 2004.

Achievements

- In 9th National IT Aptitude Test 2013, scored 85 Percentile (top 15%).
- **Star Award** in Nvidia for delivering complex MDF form Split project for Enterprise and consumer business.
- **Outstanding Achievement Award** in Vodafone 2018.
- Part of **ACE team award** in Accenture.
- Received multiple performance Monetary Points for working on complex modules and integration features in the project and delivered them successfully with good quality.
- Multiple appreciations from onshore counterpart, business owners and higher management.

Personality Traits

- Strong analytical and logical skills.
- Good in managing team.
- Self-motivated worker having a positive approach with good team spirit, leadership and initiating skills
- Ready to work on future technologies.
- Good at interpersonal communication skills with team members.
- Having good presentation skills.
- Good at troubleshooting and understanding the system.

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Technical Skills

System Development :

Requirement Gathering, Analysis, Design, Development, Debugging, Unit Testing & Deployment.

Technology :

Salesforce.com, Salesforce Lightning, CPQ, Java, Skuid framework, Integration/APIs

Markup Languages :

HTML5, XML

Tools :

Ant Migration, JIRA, Confluence, GIT, Soap UI, Jenkins, Data.Com, Data loader, VsCode, Eclipse, Postman, MS-Office.

Other technology:

Apex, Trigger, VF Pages, API, SFDC Configuration, Java Script, API Integrations, CSS, JSON, SOQL, SOSL, Lightning components.

Project Profiles in Chronological Order

Projects with Nvidia (Jul 2018 – till date)

Project	Description
EVAL Licensing Team Size – 3 Role – Technical Architect Technology - SFDC	Enhancement to our licensing portal for EVAL i.e., evaluation type licenses based on different program type. <ul style="list-style-type: none">Integration with RWA system using Microsoft azure.System involves – Azure, SFDC, Marketo, EMS, IDM.
MDF (Marketing Development Fund) Duration – Jul'18 – Till Date Team Size – 3 Role – Technical Architect Technology - SFDC	MDF is a custom Salesforce application build to manage marketing funds in Nvidia that helps to allocate marketing funds or co-op (accrued) funds to channel partners. Process fund claims etc. <ul style="list-style-type: none">Integration with SAP systemDelivered functional enhancementsBuild multiple tools to ease business operationTechnical Owner of application handling all related issues and enhancements.French translation module.
NMF (Nvidia Marketing Forecast) Duration – Jul'18 – Till Date Team Size – 3 Role – Technical Architect Technology - SFDC	NMF is a custom Salesforce application build to forecast marketing funds in Nvidia, including NMF activity, purchase request creation and PO creation in SAP. <ul style="list-style-type: none">Technical Owner of application handling all related issues and enhancements.

Projects with Vodafone (May 2015 – Jul 2018)

Project	Description
1SF (Application Dev.) Duration – Jul'17 – Jul'18 Team Size – 2 Role – Sr. Salesforce Developer / Technical Team Lead Technology – SFDC (Data extract and patching, Apex, Configuration)	<ul style="list-style-type: none">Successfully implemented Salesforce Shield implementation in 1SF.Handled the data extraction and upload activity to implement new encryption platform.Implemented new modules from scratch which includes work done in Apex, VF pages, trigger, configuration, data patching.Interacting with Business Analyst and end users to understand requirements and resolve issues.Handling deployment and code coverage issues.
1SF (Application Maintenance) Duration – Dec'15 – Jul'18 Team Size – 7 Role – Sr. Salesforce Developer / Technical Team Lead Technology - SFDC	<ul style="list-style-type: none">Tech Lead of 1SF Application maintenance team. Managing AM core team and helping other teammates in processes/ technical issues.Handling design and implementation of business requirements, CRs, production defects.Travelled London, UK to attend business meeting with service owners and stakeholders.
1SF (GBS) Duration – Jun'15 – Nov'15 Team Size – 15 Role – Sr. Salesforce Developer	<ul style="list-style-type: none">Handling support group GBS (global business support) for 1SF.Handling CPQ, Sales cloud issues.Managing, guiding and helping team to provide resolution at the earliest with high quality.Interacting with business and end users to provide solution within SLA.

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Certifications

Sep'20	Salesforce Certified System Architect
Sep'20	Salesforce Certified Identity and Access Management Designer
Aug'20	Salesforce Certified Integration Architecture Designer
Aug'20	Salesforce Certified Development Lifecycle and Deployment Designer
Jul'19	Salesforce Certified Application Architect
Jul'19	Salesforce Certified Data Architecture and Management Designer
Jun'19	Salesforce Certified Sharing and Visibility Designer
May'19	Salesforce Certified Platform Developer-II
Jan'19	Salesforce Certified Platform Developer-I
Jan'17	Salesforce Certified Platform App Builder
Sep'14	Salesforce Sales Cloud consultant
Mar'14	Salesforce ADM-201 Certified Admin
Feb'14	Oracle BigMachines Big Machines Yellow Belt - Admin Essentials
Oct'14	Oracle BigMachines Oracle BigMachines Blue Belt Ed 1
Nov'14	Apttus Quote-To-Cash Certified

Personal Details

Date of Birth : 23rd Dec'1988
Gender : Male
Nationality : Indian
Marital Status : Married
Passport No : U2122195
Valid Visa : B1 (US)

Projects with Symantec (Oct 2013 – Apr 2015)

Project	Description
BMI - SSE Duration – May'14 – Apr'15 Team Size – 3 Role – Individual Contributor / CPQ Lead Technology – Oracle – BMI (Integration with SFDC)	<ul style="list-style-type: none">Worked on implementation and design process of Big Machines – Symantec solution Engine Application.Worked on configuration, design and document engine including BML scripting and BMQL.
SYMART Duration – Oct'13 – Apr'14 Team Size – 3 Role – Sr. Salesforce Developer Technology - SFDC	<ul style="list-style-type: none">Production support along with new enhancement which involves Apttus Approval Process and X-Author contract management product.
Continuous Integration Duration – Nov'13 – Feb'14 Team Size – 2 Role – Sr. Salesforce Developer Technology - Salesforce.com, Ant tool, Perforce	<ul style="list-style-type: none">Worked on implementation of deployment automation ant script to deploy, retrieve, sync code across different salesforce instances via Perforce source control tool.

Projects with Accenture (Sept 2010 – Oct 2013)

Project	Description
Comcast, US Duration – Jan'13 – Oct'13 Team Size – 8 Role – Lead Salesforce Developer Technology – Salesforce.com, Agile methodology.	<ul style="list-style-type: none">Participate in scrum meetings and all hands meetings.To analyze the requirement and to raise clarification questions and get it clear from onshore BA team.Defect fixing and Participate in code reviews.Done deployment activities by Change sets and supported post deployment activities.
VMware, US Duration – Dec'11 – Dec'12 Team Size – 30 Role – Salesforce Analyst and Developer Technology – SFDC	<ul style="list-style-type: none">To analyze the requirement and to make proper solution design for it.To make technical design document for the solution.Defect fixing and Participate in code reviews.Done deployment activities by Ant tool.Prepared deployment tracker and package.xml for deployment
YapiKredi. Turkey Duration – Dec'10 – Nov'11 Team Size – 20 Role – Analyst & Java Developer Technology – Java	<ul style="list-style-type: none">To analyze and understand requirement for teller modules.Participate in code reviews.Apart from handling my module, I also supported and guided many resources that were new to teller team, shared my NBA knowledge with them.Travelled onsite (Istanbul, Turkey) at client's side to provide training for my module, as post-production support was to be handled by Client's technical team.