

**Karimeti Ramesh**

Contact: +91-9844155020 ramesh.balu5493@gmail.com

**Career Objective**

Looking for a challenging Salesforce Admin &developer position with an experience of 4 years to utilize my technical skills in innovative ways and thereby contribute to the advancement of the company and self.

**Skill Set**

|  |  |
| --- | --- |
| **Packages** | Salesforce.com, Force.com |
| **Programming Skills** | Apex , LWC |
| **ETL Tool** | Apex Data Loader |
| **Scripting Skills** | Visual Force,Lwc. |
| **Configuration Experience** | Objects, Sandboxes, Roles, Profiles, Relationships, OWD, Sharing rules, Process Builder, Approval Process, Workflows & Approvals, Standard and Custom Reports, Dashboards, Validation rules and Applications. |
| **Customization Experience** | Collections, DML, Email Services, API Coding, Triggers, Scheduled and Batch Apex, Queueable,Future method, Controllers, Test Classes and Governors limits, Custom Settings, Custom Labels, Pagination and Schema Programming, LWC Basics. |
| **Data Base Knowledge** | SOQL and SOSL |
| **Deployment tools** | ChangeSet |
| **Other tools** | Quality Centre |
| **Operating Systems** | Windows Family |

**Technical Experience**

* Having 4 years of IT experience on Salesforce.com CRM in Classic application.
* Certified in Salesforce ADM-201.
* Experienced in Salesforce Profiles and Users.
* Good exposure on Salesforce Batch classes, Schedule apex, Triggers and test classes.
* Experienced in OWD and Sharing rules in Configuration.
* Expertised in Salesforce API coding, Visualforce scripting.
* Possess comprehensive understanding on SFDC full life cycle including Requirement Analysis, StoryCard Preparation, Development, Unit testing, Test Class Coverage, Code Review,Check-in and Deployment.
* Administration on Configuration on Experience Salesforce.com CRM.
* Skilled in customizing standard objects and develop Custom objects, Page-Layouts, and Record-types to distinguish between various requirements.
* Experience in implementing the Master-Detail, Look-up, Many-to-many relationships and automate the business Process using Workflow rules and Approval Process.
* Expertise in controlling the data access across the Application using Field-level security and Organization-wide Defaults, creating Profiles, Setting up Role Hierarchy, Company profile and writing the Sharing Rules as per the Requirements.
* Experience in validating the data using Validation Rules.
* Hands-on experience in using Data Loader.
* Good experience in Salesforce customization includes writing Apex classes, Visual Force pages, Triggers, Asynchronous operations, Code Coverage, Deployment and Integration.
* Good experience in Scripting like Visual Force.

**Work Experience**

DEXTARA Global Technology. Nov 2020- Till date

As part of this Project, we are developing Sales Application which handles with Accounts, Opportunities and Quotes. Along with these configuring Products, Obtaining Approvals and issuing Quote to the customer.

**Designation :Salesforce Admin & Developer**

HCL Technologies Dec 2016 – Nov 2020

AskMe Software Pvt. Ltd.

**Designation :Salesforce Admin & Developer**

**Project-1:**

**CSOne Application.** July 2018 – Nov 2020

CSOne application is a service cloud application used by Cisco Systems. It is an American [multinational](https://en.wikipedia.org/wiki/Multinational_corporation%22%20%5Co%20%22Multinational%20corporation) technology [conglomerate](https://en.wikipedia.org/wiki/Conglomerate_%28company%29%22%20%5Co%20%22Conglomerate%20%28company%29) headquartered in [San Jose, California](https://en.wikipedia.org/wiki/San_Jose%2C_California%22%20%5Co%20%22San%20Jose%2C%20California), in the center of [Silicon Valley](https://en.wikipedia.org/wiki/Silicon_Valley%22%20%5Co%20%22Silicon%20Valley), that develops, manufactures and sells [networking hardware](https://en.wikipedia.org/wiki/Networking_hardware%22%20%5Co%20%22Networking%20hardware), [telecommunications equipment](https://en.wikipedia.org/wiki/Telecommunications_equipment%22%20%5Co%20%22Telecommunications%20equipment) and other [high-technology](https://en.wikipedia.org/wiki/High-technology%22%20%5Co%20%22High-technology) services and products. Through its numerous acquired subsidiaries, such as [OpenDNS](https://en.wikipedia.org/wiki/OpenDNS%22%20%5Co%20%22OpenDNS), [WebEx](https://en.wikipedia.org/wiki/WebEx%22%20%5Co%20%22WebEx), Jabber and [Jasper](https://en.wikipedia.org/wiki/Cisco_Jasper%22%20%5Co%20%22Cisco%20Jasper), Cisco specializes into specific tech markets, such as [Internet of Things](https://en.wikipedia.org/wiki/Internet_of_Things%22%20%5Co%20%22Internet%20of%20Things) (IoT), [domain security](https://en.wikipedia.org/wiki/Internet_domain%22%20%5Co%20%22Internet%20domain) and [energy management](https://en.wikipedia.org/wiki/Energy_management%22%20%5Co%20%22Energy%20management).

Cisco is the largest networking company in the world. The stock was added to the [Dow Jones Industrial Average](https://en.wikipedia.org/wiki/Dow_Jones_Industrial_Average%22%20%5Co%20%22Dow%20Jones%20Industrial%20Average) on June 8, 2009, and is also included in the [S&P 500](https://en.wikipedia.org/wiki/S%26P_500%22%20%5Co%20%22S%26P%20500)Index, the [Russell 1000 Index](https://en.wikipedia.org/wiki/Russell_1000_Index%22%20%5Co%20%22Russell%201000%20Index), [NASDAQ-100](https://en.wikipedia.org/wiki/NASDAQ-100%22%20%5Co%20%22NASDAQ-100) Index and the Russell 1000 Growth Stock Index.

**Role:** Salesforce Admin &Developer.

**Technology:** Apex, Visual force pages, SOQL, SOSL, workflows,Validation rules, Process builder, Dataloader andtriggers.

**Responsibilities:**

* Responsible for developing apex classes, triggers and workflows.
* Designing Roles/ Profiles to ensure data accessibility to authorized users.
* Created Validation Rules and customization as per client requirement.
* Involved in data migration activity using Data Loader.
* Worked on Process builder and approval process.
* Wrote test classes and achieved great code coverage.
* Customization includes development of visual force pages, apex controller.
* Involved in creating scheduled and batch classes based the client requirement.

**Project-2:**

**British Telecom, UK** December 2016 – June 2018

BT Group plc is a British [multinational](https://en.wikipedia.org/wiki/Multinational_corporation%22%20%5Co%20%22Multinational%20corporation) telecommunications [holding company](https://en.wikipedia.org/wiki/Holding_company%22%20%5Co%20%22Holding%20company) headquartered in London, United Kingdom. It has operations in around 180 countries and is the largest provider of [fixed-line](https://en.wikipedia.org/wiki/Landline%22%20%5Co%20%22Landline), [broadband](https://en.wikipedia.org/wiki/Internet_access%22%20%5Co%20%22Internet%20access) and [mobile](https://en.wikipedia.org/wiki/Mobile_telephony%22%20%5Co%20%22Mobile%20telephony) services in the UK, and also provides [subscription television](https://en.wikipedia.org/wiki/Pay_television%22%20%5Co%20%22Pay%20television) and [IT services](https://en.wikipedia.org/wiki/Information_technology%22%20%5Co%20%22Information%20technology).

As part of this Project, we are developing Sales Application which handles with Accounts, Opportunities and Quotes. Along with these configuring Products, Obtaining Approvals and issuing Quote to the customer.

**Role:** Salesforce Developer.

**Technology:** Apex, Lightning, SOQL, SOSL, workflows, Process builder, Dataloader and triggers.

**Responsibilities:**

* Responsible for developing apex classes, triggers and workflows.
* Responsible for developing lightning component as per client requirement.
* Involved in data migration activity using Data Loader.
* Worked on Process builder.
* Responsible for writing test classes and achieved great code coverage.
* Involved in creating scheduled and batch classes based the client requirement.

**Achievements**

* Got an Appraisal Certificate in project level from client for completing multiple projects within timelines in 2019.
* Participated in various technical programs held in the college campus and won in them.
* Got Batches, Reward points from TrailHead for the completion of salesforce trainings.

**Education**

Sri Venkateswara University, Tirupathi,Andhra Pradesh, 2014-2016

Master of Business Administration

**Personal Information**

* Father Name : K. Gangaiah
* Mother Name : K. Vijayamma
* Date of Birth : 05/04/1993
* Strengths : Quick learner, Self-confidence
* Languages : English, Hindi, and Telugu
* Present Address : BTM Layout,Bangalore

**Declaration**

All the information furnished by me is true to best of my knowledge and belief.

 (K.Ramesh)