

# Hemavathi NM

## Associate Manager

### Contact

38, Vinayaka Layout Ullal Main Road, Behind Amma Ashrama, Bangalore, Karnataka- 560056

+91 9740 129 243  
hemrvce@gmail.com

### Education

Master of Computer Application  
2011, RV College of Engineering  
Bangalore

### Key Skills

Salesforce CPQ  
Salesforce CRM  
Project Management  
Trailhead

### Professional Summary

Over 11 yrs. of IT experience in analysis, design, development, delivery, and production support of salesforce application software along with project management and Agile experience in Salesforce CRM platform.

Extensive experience in designing salesforce.com security, declarative and customization solutions.

Competent in analyzing and creating narrative use cases, use case diagrams, activity diagrams, flow diagrams using UML tools like MS Visio.

### Experience

*2011 till date*

Application Technical Lead • Associate Manager • Accenture

- Advice diverse teams on technical and functional delivery aspects at a program level.
- Contribute to a program vision while advising and articulating program/project strategies
- Guide application and integration development best practices, enterprise architecture standards, functional & technical solution.
- Design, Review, Deployment and train on required skill
- Drive the creation of application and technical design documents that leverage salesforce.com best practices and effectively integrate into the customer infrastructure.
- Manage stakeholder expectations, negotiate solutions to complex problems.
- Build relationships with business partners, internal and external and contributing to broader goals and growth beyond the scope of single engagement.

### Certifications



- Certified Apttus CPQ Admin
- Certified Flosun professional