

VINOD MERWADE

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Profile at a Glance:

- Having 8.5 years of IT Industry experience, and 6+ years in Salesforce customization and configuration.
- Salesforce Certified Application Architect.
- Experience in Designing, Implementing, Configuring, Customizing and Developing Salesforce.com CRM
- Hands on experience in Apex Classes, Apex triggers, Visual force Pages, JavaScript, Lightning
- Working with Business owner and other teams for smooth implementation of requested enhancement.
- Good knowledge of Integration using REST.
- Good understanding of versioning tools like Bit bucket

SKILL SET:

Programming Languages	:	Apex, visual force, Lightning
Web Technologies	:	HTML 5, CSS, JavaScript, JQuery, SLDS
CRM Products	:	Salesforce.com
Bug Tracking	:	JIRA, VSTS
IDE	:	Eclipse, Sublime, VS Code
Other Tools	:	Data Loader, Scribe Insight, ant, Jenkins, SonarQube

Certifications

- Salesforce Certified Platform Developer I
- Salesforce Certified Platform Developer II
- Salesforce Certified Advanced Administrator
- Salesforce Certified App Builder
- Salesforce Community Cloud Consultant
- Salesforce Certified Application Architect

Experience SUMMARY:

- Tech Lead - Salesforce, Dover India Pvt Ltd (May 2022 to Present)
- Senior Salesforce Consultant, IBM (Aug 2018 to May 2022)
- Associate Projects, Cognizant Technology Solutions (Jan 2018 to Aug 2018)
- Salesforce Developer, Sapient Consulting Pvt Ltd (Mar 2014 to Dec 2017)

PROJECT EXPERIENCE:

1. HRIS – myDover Portal

Dover is a diversified global manufacturer and solutions provider deliver innovative equipment and components, consumable supplies, aftermarket parts, software and digital solutions, and support services through five operating segments: Engineered Products, Clean Energy & Fueling, Imaging & Identification, Pumps & Process Solutions and Climate & Sustainability Technologies.

The project aims to providing an internal portal for the employees which would help them to get any assistance regarding any benefits, any queries. The employees can directly reach out to the Agents/Experts for any quires, the portal has been enabled with multiple communication channels.

Roles and Responsibility

- Directly getting the requirements from the Stake holders
- Leading the triage decisions for any enhancement requests
- Integration with multiple downstream systems
- CTI integration for communication using Omni channel.
- Design and Document the requirements
- Multilingual portal support for various countries
- Deployments using Azure DevOps
- Using Knowledge management
- Using CMS in Experience cloud
- Service cloud for CTI and Service Agents

2. Lubebay CRM

Royal Dutch Shell PLC, commonly known as Shell, is a British-Dutch oil and gas company headquartered in the Netherlands and incorporated in the United Kingdom. It is one of the oil and gas "supermajors" and the third-largest company in the world measured.

The project aims to provide a solution for the lube bay attendants servicing customers at the site. The solution will be provided via a handheld tablet device and the application will be built using Salesforce application. The solution will be rolled-out in East markets including India, Singapore, Malaysia, Philippines, Indonesia and Thailand etc. It also acts as a customer reminder tool which enhances the Loyalty Programs targeted at the Shell Customers.

Roles and Responsibility:

- Design the project flow diagram.
- Worked on the requirements and task on daily basis.
- Integrating with third party service like SMS magic
- Usage of community cloud license
- Providing Digital Signature feature
- Multiple language support
- Deployment to sandbox to production using change set

3. Shell Brand Billing System (SBBS)

SBBS is the community application which helps the financial users in Shell to manage the contracts and products, and generate the invoices based on the contracts which consists of multiple products. Users can generate both Invoices and Credit notes (for generated Invoice). Invoice can be generated based on the contract (Quarterly, Half Yearly, Yearly)

Roles and Responsibility:

- Design the project flow diagram.
- Worked on the requirements and task on daily basis.
- Usage of community cloud license
- Deployment to sandbox to production using change set
- Coordinating between ERP team for the Integration using SSIS.

4. Shell Fleet Solutions (SFS)

SFS is the Sales application to capture the Leads and converting the leads into Accounts, Contacts and Opportunities. The aim of the project to capture the customer data of the fuel consumed by the particular Account. We have created multiple dashboards based on the Sales managers needs to see all the information on the home page.

Roles and Responsibility:

- Design the project flow diagram.
- Worked on the requirements and task on daily basis.
- Usage of Sales cloud license
- Deployment to sandbox to production using change set

5. Network Value Max (NVM)

NVM is an application which enables Shell to give space for rent in gas stations, these could be coffee shops, pizza, McDonald's or anything which can fit into the gas stations available space. The model could be rental, or Royalty, based on the model the business logic will be carried out and opportunity (SPANCOP) process will be carried out.

Roles and Responsibility:

- Design the project flow diagram.
- Worked on the requirements and task on daily basis.
- Usage of Sales cloud license
- Deployment to sandbox to production using change set

6. Total View ASPAC (TVA) for Johnson& Johnson

Johnson & Johnson is mainly into pharmaceutical industry. In the TVA we deal with Asia Pacific region as the market place. In TVA we have multiple modules, like getting data from SAP in to Salesforce and placing orders (Set Booking) in Salesforce. I have been working closely in Business unit's related functionalities, and building customized Lightning Apps for the Sales Reps

and Sales Manager to ease out the navigation into SF1 app by providing them a landing page based on their roles. We have built a custom Weekly Planner, which helps the user to identify the meetings which are coming the upcoming weeks, similar to Outlooks Meeting.

Skills: Configurations, APEX, Lightning

Salesforce Cloud: Sales Cloud

7. CRM Solution for IHSMarkit

Working on CRM solution for IHSMarkit. This is in its initial stage. Where we are dealing with Leads, Opportunities, Opportunity Teams, Accounts and Accounts team and splitting the opportunity into teams. Converting Lead in a customized way using Apex and Visualforce. Creating Customized Solutions using Lightning for creating a contract for multiple record types, adding products which are of Multi-Year using custom Lightning Component.

Skills: Configuration, Apex, Visualforce, SLDS, Lightning

Salesforce Cloud: Sales Cloud

PROFESSIONAL QUALIFICATION:

- Master of Computer Application (MCA) from RNSIT (Visvesvaraya Technological University), with aggregate 79.9% Bangalore during 2010-2013