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| **Professional Summary** |
| MBA graduate with 3 years of experience in Technical/Functional business analyst with a verifiable track record of managing complex IT projects. Recognized leadership skills, consistently deliver complex releases on time. I am looking for an opportunity that takes advantage of my diverse customer service and technical skills and I aspire to contribute to its growth by developing my career towards it. |

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| **Professional Background** |
| **Pre-Sales and Solution Consultant (July 2015 to April 2016)**TATA CONSULTANCY SERVICES (TCS), Mumbai* Experienced in developing marketing strategies, marketing annual budgets, content development, brand management, communications for global demand generation campaigns and improve sales
* Skilled in solutioning and consultative selling for business development and key account acquisitions
* Resourceful at maintaining relationships with client to achieve quality product and service norms by resolving their service related critical issues

**Business Analyst/Functional consultant** JUL 2016 - presentTATA CONSULTANCY SERVICES (TCS), Mumbai* Expertise in full **Software development life-cycle implementation** of HR based **Cloud computing ERP solution(Transformation delivery and service delivery phase)** in Agile environment
* Experience in **requirement gathering** from stakeholders and then organizing subsequent scoping sessions with client.
* Translate stakeholder requirements into different tangible deliverables such as functional specifications, user cases, user stories, workflow/process diagrams, data flow/data model diagrams, Technical specification, Test scenario , test cases and training material
* Proficiency in **Project management and Data migration** activities.
* Highly skilled in preparing the **Business requirements document (BRD), Contracts and Proposals**. Experience in analyzing product configuration and prepare AS-IS to TO-BE process mapping and workflow diagrams.
* Expert in resolving build (Product based model) related issues, providing **go live assistance** and post implementation support.
* Experience in financial planning and estimation of projects( During initial and Post live – change request cost estimation)
* Experience in liaising with delivery team of developers and testers and sharing the requirements post analysis to them. Enduring support and monitoring timelines in Testing, training and implementation to ensure delivery of the overall business and technology solutions
* Presenting the solution through webinars to TCS Sales Representatives (BDMs, BRMs, Client Partners) enabling them to showcase the solution in the market
* Developing and maintaining market intelligence around local and global competitors
* Creating solution-specific marketing collaterals – brochure, functionality decks, product manuals, demo scripts and customer success stories, thereby aiding sales

Key project handled – **PROJECT 1 -** * Implement end to end Organization management, People management, Recruitment and Onboarding module for client with more than 3000+ employees.
* Gathered and analyzed requirement and finalized the approach of implementation ( Product change and configuration)
* Build all the documents from requirement gathering phase, development , uat and implementation phase
* Conducting train the trainer session for all the recruiters across regions
* Helped in Change management process implementation in the organization due to the implementation of software.
* Data migration from the current system (Employees data, employee event data, job description data, job requisition data, potential candidate data(Talent pool))
* Delivery of the product functionality in different phase mutually agreed by both parties

Requirement Gathering – June 2016* Completed the successful implementation in 2 months ( July 2016 – August 2017)
* Post implementation support ( August 2017 – Present )
* Engaging with cross functional and technical teams – product development teams, technical teams, account managers and implementation teams to design and implement next practices driven HCM solution

**PROJECT 2-** * Implement end to end Organization management, People management, Recruitment and Onboarding module for client with more than 10000+ employees.
* Gathered and analyzed requirement and finalized the approach of implementation ( Product change and configuration)
* Build all the documents from requirement gathering phase, development , uat and implementation phase
* Conducting train the trainer session for all the recruiters across regions
* Helped in Change management process implementation in the organization due to the implementation of software.
* Data migration from the current system (Employees data, employee event data, job description data, job requisition data, potential candidate data(Talent pool))
* Delivery of the product functionality in different phase mutually agreed by both parties

Requirement Gathering August 2017 – November 2017* Post implementation support ( Jan 2017 – Present )
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| **Academic Achievements** |
| **MBA** **(Marketing and Human Resources)** | 2013 – 2015 | Thiagarajar School of Management, Madurai | *7/10* |
| **B.Tech Mechanical (honors)** | 2009–2013 | Kalasalingam University, Krishnankoil, Virdhunagar | *8.47/10* |
| **Class XII** | 2008–2009 | V.H.N boys higher secondary school, Madurai  | *84.1%* |
| **Class X** | 2006–2007 | Chethana Matriculation Higher secondary school, Madurai (Matriculation) | *81.8%* |

* Won 3rd price in district level science fair “Model village 2020 using renewable resources” (2009)
* Completed Business English Certification (BEC)-Vantage level At level B1 conducted by University of Cambridge (ESOL Examination) (2012)

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| **Summer Internship Project** |
| *Coromandel International Ltd Madurai Summer Intern May’14 – June’14* |

* Analysis of key the key factors causing the decline of sales in Madurai market of fertilizers, the study was conducted using SPSS software using Factor analysis, Analysis of data found factors like sales force inefficiency and also lack of awareness among consumers
* Primary survey of 64 dealers and 94 Farmers in order to understand factors causing the decline in sales.
* Suggested a training program for sales officers and brand awareness campaign

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| **Achievements** |

* Overall best outgoing student of Thiagarajar schhol of management (2013-15) of 250 students
* Served in National Cadet Corps (NCC) (2009-2013) in 4 TN Engineering company, KLU
* Headed Website team in Thiagarajar School of management managed in revamping of the whole website.
* Chief liaison in Convocation in charges in Thiagarajar School of management managed the whole function by coordinating along with students and faculty.
* Hospitality head in Yukti & Juvenis national level technical and cultural fest in Thiagarajar school of management
* Hosted a paper presentation event in ISTE student chapter national level fest in Kalasalingam University Krishnankoil in year 2012.

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| **Skills & Certification** |

* MS Office (Word, Excel, PowerPoint)
* SQL (basic)
* RTH tool
* Service plus
* Auto CAD

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| **Personal Information** |

* Date of birth : 03-04-1992
* Languages Known: Tamil, English, Hindi