**Hemanthgopi goda**

**Email:godahemanth710@gmail.com**

**Mobile: 7095449777**



key competencies

* Software Professional with 4.2+ years of experience in Salesforce CRM, Salesforce Development. A dynamic professional with a proven track record in track record in configuration and customization.
* Involved in custom objects, fields, record types, Page layouts, custom tabs and applications.
* Expert in setting up data security access controls using profiles, roles, organization wide defaults.
* Implemented security and sharing rules at object, field, and record level for different users at different levels of organization.
* Created the validation rules, approval process, workflows for automate business process.
* Creating and maintaining the email Templates.
* Involved in Apex Programming, Visual Force Pages, Batch Apex, Schedule Apex, Triggers, Visual flows, Change Sets, Eclipse IDE
* Hands on data loading tools Data loader and Import wizard.
* Experience in designing analytics and creating reports and dashboards to provide fast access to key business metrics.
* CRM maintenance - deletion of obsolete tasks, leads, accounts, etc.
* Continuously monitor data quality and integrity and perform database cleanup procedures.
* Involved in Lead management, estimates, opportunities to order work flow.
* Periodic checks on leads, contacts, activities (open & closed tasks) and opportunities creation insalesforce.com
* Having capability of recommending appropriate appexchange apps as per client business requirement.
* Having profound knowledge on other salesforce.com products- chatter,desk.com.
* Experience in deployment and release management using change sets, Eclipse IDE.
* Reported defects in timely manner and logged the same into defect tracking tool.

PROFESSIONAL EXPERIENCE

* Currently Working as SalesforceDeveloper in **Tata Consultancy Services.**

Educational qualification

* I Completed Bachelor Of Technology (B.Tech) from **JNTU K** 2014.

professional CERTIFICATIONs

* Salesforce Certified Administrator (**ADM 201**)
* Salesforce Certified Platform Developer 1

PRoject summary

**Project #1:**

**Title: British Telecom**

**Domain** – Telecom

**Client:** BT Group plc

**Role**: Salesforce

**Duration**: 12/2019 – till date  
**Description**:

**British Telecom** : BT Group plc is a British multinational telecommunications holding company headquartered in London, United Kingdom. It has operations in around 180 countries and is the largest provider of fixed-line, broadband and mobile services in the UK, and also provides subscription television and IT services  
   
**Responsibilities**:

* Involved in designing, developing and data modeling of the application.
* Maintain and developed custom objects to build new application functionality and tabs in the Sales Force .com.
* Created roles and profiles for various department users in the organization.
* Create page layouts, search layouts, validation rules, record types, and pick lists among various field.
* Developed Omniscripts, DataReaptors, Cards, Layouts, Templates, Actions.
* Designed overall data loading strategy for Performance org for component testing.
* Designed overall data loading strategy for SIT-A org for end to end testing.
* Suggesting Tools to the build team as per the requirements.
* Achieving the business requirement after the implementation and testing

**Project #2:**

**Title: Vodafone**

**Domain** – Telecom

**Client: Vodafone UK**

**Role**: Salesforce Developer

**Duration**: 10/2018 – 12/2019  
**Description**:

Vodafone UK is a provider of telecommunications services in the United Kingdom, and a part of the Vodafone Group, the world's second-largest mobile phone company. As of May 2019, Vodafone UK has 17.2 million subscribers and is the third largest mobile telecommunications network nationally after EE and O2.  
   
**Responsibilities**:

* Involved in designing, developing and data modeling of the application.
* Maintain and developed custom objects to build new application functionality and tabs in the sales Force .com.
* Created page layouts, search layouts, validation rules, record types, and pick lists among various fields.
* Created lookup and master detail relationships between objects based on requirement.
* Created Triggers, SOQL and SOSL to develop application
* Developed Visual force pages Like Creating Trouble ticket Page and order creation page.
* Performed unit testing.
* Deployed the code by using Force.com IDE from sandbox to production environments.
* Developed Lightning Applications by using Aura components and helper classes and Styles.
* Created user Roles and Profiles and sharing settings
* Used field level security along with page layouts to manage access to certain fields
* Worked on Agile and Scrum Methodology for Salesforce custom app implementation
* Implemented pick lists, dependent pick lists, lookups, master detail relationships, validation and formula fields to the custom objects.

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**Project #3:**

**Title: Panasonic -** Firepro

**Domain** – Manufacturing and Service

**Client:** Firepro

**Role**: Salesforce Developer

**Duration**: 04/2017 - 09/2018  
**Description**:

Firepro systems a part of Panasonic Corporation, Japan ranked 65th on the Fortune 500 list of the largest global corporations, ranked 4th on the Fortune 500 Index of ‘Electronics and Electrical Equipment’s’; and is on Forbes’ World Super 50’ list. Incorporated in 1992, Firepro has been at the forefront of integrated solutions for fire protection, security and building management systems. In the short span of less than two decades, the company has established itself as a 'thought leader' in the safety and security space.

Firepro is a company that has been providing integrated solutions for fire protection, security and building management systems. It takes an integrated approach towards providing fire protection and security and was catering to a fast-moving construction industry. The company went global early and used to get 25% of its revenues from overseas.  
   
**Responsibilities**:

* Involved in designing, developing and data modeling of the application.
* Maintain and developed custom objects to build new application functionality and tabs in the Sales Force .com.
* Created roles and profiles for various department users in the organization.
* Create page layouts, search layouts, validation rules, record types, and pick lists among various field.
* Created the approval process, workflows for automate business process.
* Involved in making page layout changes, fields (text, pick list, multi pick list) creation.
* Security settings (field, profile level), Customizing profiles and objects.
* Updating bulk reports using Apex Data loader
* Created Reports and dashboards as per Client Specifications.
* Created a workflow when a quote is ready for sending email to a Customer.
* Created lookup and master detail relationships between objects based on requirement Used Triggers, SOQL and SOSL to develop application.
* Developed Visual force pages Like Quote for AMC, Quote for Fit outs, Internal Project Order pages.
* Deploy using Force.com IDE for sandbox to production environments.
* Identified Test scenarios and created Test cases.
* Involved in writing Test Cases, Updating the Test Cases and Executing the Test Cases.
* Installed DupeCatcher from Appexchange which will restrict user entering duplicate data into salesforce.