

# Prasad Bhalchandra Mulay

Business Systems Analyst

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Viavi Solutions

Pune, India



## Career Aspirations:

- Excelling in E2E Functional Sales/Service/Marketing - overall Front to Back-office operations process as a path towards Solutions Architect
- Learning New Tools & Process

## Executive Profile:

- Working as a 'Business Systems Analyst' in "Viavi Solutions" with 10.2 years of IT experience in CPQ & CLM domain
- Technology Experience –  
SAP CPQ Cloud - ~1½ Yrs, Oracle CPQ Cloud - ~3½ Yrs, Customized CPQ built on Oracle EBS R12 – 5+ Yrs, Conga CLM - ~1½ Yrs

## Skills:

<b>Technologies</b>	Oracle CPQ Cloud, Conga CPQ Cloud, SAP CPQ Cloud, Conga CLM, Salesforce, Oracle EBS R12 Quoting-Pricing-AME-CFD
<b>Tools/Utilities</b>	Service Now, HPQC, Jira, Confluence

## Work Experience:

- CPQ/CLM Business Systems Analyst in Viavi Solutions, Pune, Jun 17 - till date
- Oracle CPQ Consultant in Serene Corporation, Pune, Nov 15 - Jun 17
- Oracle CPQ Cloud Developer in Accenture, Pune, Jan 14 - Oct 15
- SAP CPQ Cloud Developer in Accenture, Bangalore, Sep 12 - Dec 13
- Trained in Oracle PL/SQL at Accenture, Mumbai, Jun 12 - Aug 12

## Projects:

<b>Project 6</b>	Conga CLM Implementation	<b>Roles and Responsibilities:</b> <ul style="list-style-type: none"><li>➤ Conga CLM Requirement gathering, Design, Development, Maintenance &amp; Support</li><li>➤ Data migration from Dolphin to Conga</li></ul>
<b>Client</b>	In-house Development	
<b>Employer</b>	Viavi Solutions	
<b>Technology</b>	Conga CLM, Salesforce	
<b>Assigned Role</b>	CLM Business Systems Analyst, Dev-Ops	
<b>Duration</b>	Mar 21 – Till Date	

<b>Project 5</b>	Phoenix, Services CPQ
<b>Client</b>	In-house Development
<b>Employer</b>	Viavi Solutions
<b>Technology</b>	Conga Cloud CPQ, Oracle CPQ Cloud, Oracle EBS R12
<b>Assigned Role</b>	CPQ Business Systems Analyst, Dev-Ops
<b>Duration</b>	Jul 17 – Till Date
<b>Roles and Responsibilities:</b> <ul style="list-style-type: none"> <li>➤ Understanding the existing CPQ business &amp; functionality gaps</li> <li>➤ Initial Assessment of Conga CPQ &amp; Oracle CPQ Cloud if best fit in for Viavi Business</li> <li>➤ BSA involvement in upgrading customized CPQ built on Oracle EBS 11i to R12</li> <li>➤ Requirement gathering, Design, Development, Maintenance &amp; Support of customized CPQ built over Oracle EBS R12</li> </ul>	

<b>Project 4</b>	Keysight Field Transformation	<b>Roles and Responsibilities:</b> <ul style="list-style-type: none"> <li>➤ Show &amp; Tell post discovery sessions</li> <li>➤ Design &amp; building Keysight Products</li> <li>➤ Business Support</li> </ul>
<b>Client</b>	Keysight Technologies, United States	
<b>Employer</b>	Serene Corporation	
<b>Technology</b>	Oracle CPQ Cloud	
<b>Assigned Role</b>	Configurator Developer	
<b>Duration</b>	Nov 15 – Jun 17	

<b>Project 3</b>	Diebold Sales Transformation	<b>Roles and Responsibilities:</b> <ul style="list-style-type: none"> <li>➤ SFDC to CPQ Integration administration</li> <li>➤ Item Master Administration</li> <li>➤ Commerce Administration &amp; BML scripting</li> <li>➤ Business Support</li> </ul>
<b>Client</b>	Diebold Inc., United States	
<b>Employer</b>	Accenture Services Pvt Ltd.	
<b>Technology</b>	Oracle CPQ Cloud	
<b>Assigned Role</b>	Oracle CPQ Cloud Developer	
<b>Duration</b>	Jul 14 – Oct 15	

<b>Project 2</b>	Hewlett Packard Sales Transformation	<b>Roles and Responsibilities:</b> <ul style="list-style-type: none"> <li>➤ Commerce Administration &amp; BML scripting</li> <li>➤ CFD Development</li> </ul>
<b>Client</b>	Hewlett Packard, United States	
<b>Employer</b>	Accenture Services Pvt Ltd.	
<b>Technology</b>	Oracle CPQ Cloud	
<b>Assigned Role</b>	Oracle CPQ Cloud Developer	
<b>Duration</b>	Jan 14 – Jun 14	

<b>Project 1</b>	Telstra SFDC P2O Implementation	<b>Roles and Responsibilities:</b> <ul style="list-style-type: none"> <li>➤ Product Modelling of Telecom Products</li> <li>➤ CFD, Approvals Development</li> <li>➤ Business support</li> </ul>
<b>Client</b>	Telstra Global, Australia	
<b>Employer</b>	Accenture Services Pvt Ltd.	
<b>Technology</b>	SAP CPQ Cloud	
<b>Assigned Role</b>	SAP CPQ Cloud Developer	
<b>Duration</b>	Sep 12 – Dec 13	