***RESUME***

**NAME : Jayarami Reddy**

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**PROFESSIONAL SUMMARY**

* **5+ years** of experience on **Salesforce.com CRM** space that includes **Development, Support, Functional and** **Administration** experience**.**
* **Worked on User Support like Admin and Technical Issues of production Support.**
* **6 Months experience on Lighting app builder, Components, Lighting Web components and Framework.**
* Good Expose on Apex Classes, Triggers, Visual Force pages, Web Services, Custom Objects and Standard Objects, Reports, Dashboards, Validation Rules, workflows & Approvals.
* Worked on Integration using REST API.
* Basic knowledge on Lightning App Builder, Components and Applications.
* Record Types, Sharing settings, Field Level Access, Record Level Access, Search Layouts, Buttons, Links & actions, Relationships among objects, Formula fields.
* Worked on REST API of GET, POST and PUT methods from salesforce to 3rd party applications.
* Worked on SOAP of POST and Get methods from salesforce to 3rd party applications.
* Experience in working with Apex Data Loader, Import Wizard.
* Worked on Files Connect and External Data Source.
* Worked on Role Hierarchy of Sales force and Roles and Profiles and Groups and Sharing Controls and Data management.
* Extensive knowledge and experience on User profiles, roles, sharing settings, workflows, approval process and process builder.
* Worked on Two-Factor Authentication.
* Worked on AppExchange products Like Apttus X-Author, Grid Buddy and Target Recruit.
* Good Knowledge on sales and service cloud
* Good communication and interpersonal skills, Effective team member.
* Worked on Custom settings, static resources and documents folder.
* Hands-on exposure in all phases of development, Support and Maintenance of Sales Force development for Industries/Business houses.
* Hands on experience in Lighting App builder and Building Lighting components, framework, responsive applications for devices.
* Extensive experienced in using model -view -controller design to plan, build, and design and deploy a successful application using the Force.com platform.
* Have good knowledge of the declarative functionality of the Force.com platform, can use this functionality to create applications using the standard sales force interface.
* Have knowledge in scripting languages like HTML, XML, Java Script and software applications like, Microsoft Word, Excel, PowerPoint.
* Have extensive experience in developing Apex Classes, Triggers, Visual force pages, writing Workflows, Approval Processes, Force.com API.
* Apex classes developed by using other platform-based technologies like Visualforce.
* Have Experience in Import wizards, API based tools for managing data, Data loader for the data loader for managing data.
* Have good knowledge SOQL, SOSL, Visual force, Apex, Force.com.
* Have good experience on Debug Apex scripts using system debug Logs Console to catch Exceptions and execute Governors and Limits.

**Technical Skills**

* **Sales Force CRM** : Apex Classes, Triggers, Visual Force Pages.
* **Sales Force CRM Tools** : Apex Data Loader.
* **Web Designing Tools**  : HTML, CSS, Java script, Rest API, SOAP Web Services.

**PROFESSIONAL EXPERIENCE**

* Currently working as a Senior Consultant in **Harman Connected Services** from Nov-2018 to Till
* Previously Worked as a Salesforce Developer in **Elevate India Business Consultant India Pvt Ltd (Elevate Limited)** from Aug-2017 to Nov-2018.
* Previously Worked as an Associate Consultant in **Config-Consultants LLC** from Sep-2015 to April-2017.

**EDUCATION**

* **B.Tech** in EEE with 62% from JNTU University Hyderabad In the year 2013.

**PROJECT DETIALS**

**Project-1**

**Client** : Consilio

**Technologies :** **SALESFORCE**

**Role : Sales force Developer**

**Duration : Nov-2018 to Present**

**Description**:

Consilio’s consulting and services teams assist legal departments of multinational corporations and their outside counsel to respond to legal matters, reduce legal spend, minimize risks and operate more efficiently. Whether we are supporting clients with our eDiscovery, document review or legal consulting services, we pride ourselves in delivering service excellence around the globe, wherever it matters to our clients.

### **Responsibilities:**

* Generated Objects, Fields and Page layouts.
* Worked on Technical Issues and adding the fields, objects and page layouts.
* Worked on the Security model using Profiles, Roles and Sharing Model (Organizational-wide defaults & Sharing rules) settings.
* Developed Apex Classes, Triggers and Visual force pages.
* **Worked on Lighting App builder and Building Lighting components, Lighting Web components, framework, responsive applications for devices.**
* Developed REST API Integration with 3rd Application.
* Import and Export the data using Apex Data loader and Import Wizard.
* Designed and developed Workflow rules / Approval Processes.
* Implemented Account, Opportunity & Contact and Contract management.
* Worked on Two-Factor Authentication.
* Worked on Deployment (Releasees) from Sandbox to production.

**Project-2**

**Client** : Elevate

**Technologies :** **SALESFORCE**

**Role : Sales force Developer**

**Duration : Aug-2017 to Nov-2018**

**Description**:

ELEVATE Global Limited, a professional services company, specializes in providing supply chain social, environmental, and business performance services for brands and retailers, suppliers, factories, and workers. It offers corporate consulting services, including program evaluation and development, projects and research, surveys, and turnaround management; capacity building services, such as CAP management, worker engagement, factory improvement support, managed corporate social responsibility (CSR) support, and key performance indicator monitoring; and project funding development services. The company also conducts various labor compliance assessments in the areas of labor compliance, labor...

### **Responsibilities:**

* Generated Objects, Fields and Page layouts.
* Developed Apex Classes, Triggers and Visual force pages.
* Worked on Tracking History on object using custom tracking.
* Worked on the Security model using Profiles, Roles and Sharing Model (Organizational-wide defaults & Sharing rules) settings.
* Used SOQL and SOSL queries in apex.
* Import and Export the data using Apex Data loader and Import Wizard.
* Designed and developed Workflow rules / Approval Processes.
* Implemented Account, Opportunity & Contact and Contract management.
* Worked on visual force Email Templates.

**Project-3**

**Client** : ZEUS

**Technology** : Sales force, SOAP UI, APEX, Web service, RESTFUL API

**Role : Sales force Developer**

Duration : **Sep-2015 to Apr-2017**

**Description:**

We were among the first polymer extrusion companies to work in the arena of minimally invasive techniques for revolutionary procedures involving catheterization. From our earliest PTFE heat shrink extrusions to our latest LCP monofilament for MRI-compatible catheters, Zeus has sought to maintain our reputation for innovation, collaboration, quality, and a “can do” attitude that has made us and our partners successful.

**Responsibilities:**

* Generated Objects, Fields and Page layouts.
* Worked on Tracking History on object using custom tracking.
* Worked on the Security model using Profiles, Roles and Sharing Model (Organizational-wide defaults & Sharing rules) settings.
* Developed Apex Classes, Test class, Triggers and Visual force pages.
* Used SOQL and SOSL queries in apex.
* Import and Export the data using Apex Data loader and Import Wizard.
* Designed and developed Workflow rules.
* Implemented Account, Opportunity & Contact and Contract management.
* Designed and developed reports & dashboards.
* Created Custom fields like buttons, Check boxes and text field’s configuration in as per requirement.
* For sending the SFDC values, we used APEX trigger.