

Syed Adil Ali

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Work Experience

Crowdcreate- *Sales Development Representative* Irvine, CA | September 2020- Present

- Book meetings with CEO's who are looking for investors or influencers
- Help manage each accounts
- Handle inbound emails and calls
- Host Private Mastermind for our clients
- Hand off Accounts to Account Management and work with them to ensure clients are happy, have all their questions answered and are going live quickly

LyveBee- *Business Development & Marketing Associate* San Jose CA | January 2020- Present

- Work closely with Production team to gather, submit and check data
- Hand off Accounts to Account Management and work with them to ensure clients are happy, have all their questions answered and are going live quickly
- Help create accounts within the LyveBee system and work closely with the channel marketing team
- Conduct onboarding calls with new clients
- Handle inbound emails and calls

nClouds- *Site Reliability Engineer* Fairfield CA | December 2018-June 2019

- Frontline Infrastructure and Application Support
- Troubleshoot critical production issues across cloud platforms and application
- Carry out production deployments, identify and patch bugs inefficiencies
- Build monitoring and reporting framework
- Automate task throughout platform lifecycle

Avi/Budget Car Rental and Trucks- *Manager* San Rafael, CA | April 2008-Present
Vallejo, CA | August 2011-Present

- Use local market rates to remain competitive and ensure high utilization for greater profit
- Verify car inventory for most efficient use of fleet and the right car for the right reservation
- Market the operation to new customers, car dealerships, and car mechanics
- Maintain a business plan aimed at developing rental business in local area

Education

Udacity- *Machine Learning Engineer Nanodegree*

March 2018

Skills

- Microsoft Office: Word, Excel, Powerpoint, Access
- Java, C++, Linux, HTML, Python
- AWS EC2, S3, IAM, RDS
- iMovie
- Strong project management and problem-solving skills
- Ability to adapt to change situation