

SUNIL PATTEWAR

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Position in Supply Chain & Logistics Operations, Solution Design, Product Launch & Adoption

CAREER SUMMARY

SUMMARY OF SKILLS

Business Skills

- Business Planning
- Supply Chain Management
- New Initiatives
- General Administration
- People Management

Management Skills

- Excellence in Analysis & Problem Solving
- Sound Decision Making Skills
- Strong Influencing Skills
- Achievement oriented
- Team Builder
- Persuasive Communicator

The Professional

- ✓ An incisive dynamic professional over 12 years of experience in Business Solution design & Operations, Product Launch, Demand & Supply Planning, Inventory Management, Warehouse & Logistics Operations etc
- ✓ Working as **Manager Operations-Freight Tiger (Logistics SaaS, A Series Funded)** Extensive background in complex and challenging environments with proven ability to achieve organisation objective.
- ✓ Well versed with work cultures & customer preferences in Indian Markets

The Focus

- ✓ Capable of translating the above Sales, Account Management, Commercial experience for assignments in Supply Chain Operations, Administration and Corporate Relationship Management
- ✓ Have a fair perspective on the Indian Business Environment with understanding of inter-relationships between diverse & complex tasks under Supply Chain Operations
- ✓ A focussed, learned and aware professional who wishes to apply the above qualifications and work experience with renowned Corporate

ACADEMIC CREDENTIALS

- **Executive Management Program (SCM & Logistics)** from IIT Delhi
- **PGDM (Executive-Full Time)- Operations & Supply Chain Management** from BIMM Pune.
- **Bachelor's Degree in Electronics Engineering** from MIT Aurangabad.

CAREER HIGHLIGHTS

From Mar'19 Freight Tiger as Manager-Operations (SaaS Products)

Products/Modules: Indents, Track & Trace, Control Tower S/w, e-POD, APR, Bidding Platform etc

- Responsible for Project/Program Management - Manage multiple challenging projects concurrently from initiation through execution and closure
- Monitor project progress throughout project life cycle, communicate project status effectively to senior management through reports, presentations and individual meetings.
- Manage Kick-off Meetings, Business Process Re-engineering (BPR) workshop with client to understand AS IS process and answer other strategic transportation questions for client
- Design/Formalise TO BE process post FT platform deployment & sign-off this process flow with customer
- Identify and recommend process improvements to deliver the highest level of customer satisfaction
- Develop a detailed understanding of the capabilities and limitations of the FT platform and integrations to meet client needs
- Work with our Product Management, Product Engineering and Support team to resolve issues that occur during the implementation/Launch
- Manage the implementation plan, sharing weekly status reports and having good, clear communications with all concerned stakeholders
- Set, manage and meet mutual expectations with the customer to ensure satisfactory completion of implementation projects
- Accurately record implementation project progress including effort, alerting and time recording
- Handle escalations where necessary and manage blockers with customer and internal resources
- Facilitate discovery and requirements analysis sessions with customers
- Develop project plans and project estimates in order to deliver on time and within budget
- Track and report project metrics to ensure project success and mitigate risk
- Complete an effective hand-off from implementation to Customer Success Manager and to other internal groups at the end of the customer implementation

Accomplishments

- Designed KPI's for manufacturers based on FT modules
- Designed transporters matrix to monitor service quality & cost

KPI

Define solutions & strategy for given business problems based on internal and external data and market benchmarking. (Business problem could be nature of : supply chain optimisation / digitisation of existing supply chain system / ramping up of supply chain productivity)

Oct'16-Mar'19 Adani Solar as Manager-SCM

Aug'14-Oct'16 Samsung India Electronics Pvt. Ltd. as Assistant Manager-SCM

Feb'11-Aug'14 Zee Learn Ltd. (Essel Group) as Deputy Manager-SCM

Dec'07-May'09 Transasia Bio-Medicals Limited as Engineer-PPC

Sept'05-Dec'07 Portescap India Pvt Ltd as Engineer-PPC

PERSONAL INFORMATION

Date of Birth: May 20, 1984

Permanent Address: 35C/7, IAL Colony, Kalina, Santacruz (East), Mumbai- 400 029, India