



Arpit Goyal



CONTACTS

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PROFILE

Total experience of 4 years in Salesforce CRM, currently designated as Management Trainee with Genpact Digital, Gurgaon. Prior to working with Genpact, worked as Software Engineer -SFDC in Xerox India Ltd, Gurgaon.



KEY SKILLS

Salesforce.com
Lightning
Trigger
Integration
Apex
PB/Flows
Basic knowledge of Scrum /
Agile / JIRA
Sales Cloud and the Force.com
platform
Understanding of Sales/
Service
Clouds
Permission
Advanced Excel
Custom Object
Role and Profile
Customization
Approval Process
Validation Rule
Workflow
Process Builder
Client Facing

OBJECTIVE

Now looking for a new and challenging lead or consultancy position, one which will make the best use of my existing skills, experience and further my personal and professional development.

CERTIFICATIONS

- Salesforce Platform Developer 1 Certified.
- Trained and Certified in Contract Lifecycle Management (CLM) Product by Apttus.
- Salesforce Admin 201 Certified.
- Certificate of Java training by Oracle Corp. through RCPL India.



Trailhead badges

Trailhead Badge >30



AWARD AND APPRECIATIONS



More than 4-5 times
Client Appreciation
Hats Off Award by Xerox
Awarded by Genpact within
First Quarter of Joining

OTHER SKILLS

Salesforce Admin
Knowledge of Lightning
Experience (LEX)
Case Management
Jitterbit
Data Loader
Command Line Data
Loader
Ant, Workbench
VS Code
Deployment
Tooling APIs
Requirement Gathering

EDUCATION



APJAKTU, Lucknow

Master of Computer Application
2013 - 2016: 76.13%
Bachelor of Technology (CSE)

MJPRU, Bareilly

Bachelor of Computer Application
2010 - 2013: 68.5%

EXPERIENCE



Genpact (Project: CORA AP)

Position: Management Trainee

Duration: May 2019 – Present

- Develop and customize application, integrate with Salesforce Platform.
- Worked on end to end Integration of Salesforce with AI/ML Based third party system and Customization of lightning component based on the response.
- Experience and understanding of software development methodologies, e.g. Agile, Waterfall.
- Worked on Salesforce.com service cloud as well as Sales cloud.
- Worked on end to end Development, DevOps and release of Managed Package.
- Developed Lightning components and Custom Code using Apex Programming on Force.com Platform.
- Experienced in building Custom Applications that includes Administration, configuration, implementing and support with Salesforce.com platform.
- Proficiency in administrative tasks like Creating Roles, Profiles, Users, Email Services, Page Layouts, Workflow.
- Migration and Deployment of applications to Force.com platform designed junction objects and implemented various advanced fields like Pick list, Custom Formula Fields.
- Experienced in end to end Application design and development.
- Implemented Security Model for different objects at different levels of organization.



Xerox (Project: Xerox Integrated Sales Tool)

Position: Software Engineer - SFDC

Duration: October 2016 – May 2019

- Implemented Contract Lifecycle Management where Xerox is managing its contract for US using Apttus CLM Managed Package application.
- End to end Implementation of CLM Tool including Sharing Model, Batch Classes, Triggers and Web to Case.
- Implemented custom solutions to various business requirements using Apex.
- Extensively worked on force.com sites, Jitterbit Studio & Server, Jitterbit Harmony & Agent.
- Good grip over Apex Triggers, Batch Classes.
- Reviewed the code to ensure best practices and to avoid force.com governor limits.
- Worked on all the Salesforce out of the box functionalities like creating custom Apps, Tabs, Fields, Workflow, Process Builder, Approval process, Email Alert, Validation Rules etc.