

# K.GOPICHAND



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## Objective

To obtain a challenging position in the industry by using my technical and problem solving ability and by updating knowledge in the design and development of software systems.

## Career Summary

- Around 3 Years of Experience on **Salesforce.com** CRM including System Analysis, Designing, Development, and implementation of SFDC.
- Extensive experience using **Salesforce Administration**, creating the **relationships/junction objects** like **Master-Child**, lookups, **Fields**, **Objects**, **Tabs**, **Page Layouts**, **Field Level Security**, **Record Types**, **Validation Rules**, **Relationships**, **Email Templates**, **Profiles**, **Roles**, **Page Layouts**, **Org-Wide Default**, **Sharing Rules**.
- Have good experience on **Lightning Aura components**.
- Hands on experience with **Apex Triggers**, **Apex Class**, **Apex Test Methods**, **Lightning Pages**, **Lightning Components** & **Controllers**, **Rest Web services**.
- Expert in writing **Test Classes** for Code Coverage in **Salesforce**.
- Experience on **Salesforce CPQ** as an Installation package on **bundle products**, **Optional Constraints**, **Configuration Attributes**, **Price rules**, **Discount Schedules**, **Product rules**, **Quote Template**, **Contracts**.

- Thorough understanding and experience with **Apex Data Loader** and **Import Wizard** for Data migration activities.
- Experience in Working with using **Change Set** Deployment functionality
- Good Understanding and Knowledge in designing **Reports, Dashboards** and implementing **Relationships** and Automate business Process using **Workflow rules, Approval Process, Auto-Response Rules** and **Escalation Rules**.
- Expertise in controlling the data access across the Application using **Field-level security** and **Organization wide Defaults, Creating Profiles, Queues**, setting up **Role Hierarchy, Company profile** and writing the **Sharing Rules** as per the Requirements.
- Having Good Knowledge on **Workbench** and **Content Management**.
- A very good team player with the ability to work independently, a competent, co-operative and result oriented  
IT professional possessing excellent interpersonal, Written and oral communication skills

## Technical Skills

### Salesforce:

- Salesforce CRM, Apex Language, Apex Classes, Apex Triggers, SOQL.
- Visual Force Pages, Salesforce.com customizations like Workflow Rules, Record Type, Role Hierarchy, Validation, Custom objects, Page Layouts & Approvals, Dashboards, Reports
- Apex Data Loader, Force.com Platform (Sandbox and Production).

### Technologies:

- Apex

### Tools:

- Force.com IDE, Data Loader
- Force.com Workbench
- JIRA .

## Education

- BE in Electronics and Communication Engineering from VTU Belgaum 2020

## Professional Experience

- Currently working as a **Salesforce Developer** in **Skygamut Solutions Private Limited** from **Feb 2020** to till date

## Project 1

**Title: PACCAR TRUCKS**

**Duration: April 2021 to Till Date**

**Role: Salesforce CPQ Developer**

**Description: PACCAR is engaged in the design, manufacture and customer support of Light medium and heavy-duty trucks. The Main goal of the project is to generate Revenue from services.**

### Responsibilities:

- Configured stand alone, bundle products.
- Handled quote templates, Contracts.
- Applied product rules, pricing rules and discount schedules.
- Writing unit Test cases. • Created Documents, Email alerts, Mail Template's.
- Display expertise in Salesforce and CPQ functionality and features, through all interactions on Business Applications projects.
- Maintain and optimize full lifecycle software development using standard configuration, Apex, Lightning, API's, CPQ and Force.com applications
- Establish best practices and standards for well designed, testable, efficient code with high quality.
- Involved in Salesforce.com application setup and customized the apps to match the functional needs of the organization.
- Worked on various salesforce.com standard objects like accounts, contacts, cases, leads, campaigns, reports and dashboards.
- Designed, and deployed the custom objects, validation rules, page layouts, custom tabs, components, Lightning pages to suit the needs of the application.
- Designed, developed and deployed apex classes, controller classes and apex triggers for various functional needs in the application.
- Developed and configured various reports and report folders for different user profiles based on the organization's need. Profiles, Roles and Permission Sets.

- Involved for Configuration of Administration Setup like creation of Users, Used Data loader for Data Migration on force.com platform.
- Created workflow rules and defined related tasks, time triggered tasks, email alerts, filed updates to implement business logic.
- Developed various Custom objects, Tabs, validation rules on the fields and Lightning pages.
- Created page layouts, search layouts to organize fields, related lists and other components on a record detail and edit pages.
- Created workflow rules and defined related tasks, email alerts, field updates to implement business logics.
- Implemented lead assignment rule functionality in Lead Objects respectively.

## **Project 2**

**Title: DAIS CORP.**

**Duration: March 2020 to March 2021.**

**Role: Salesforce Admin / Developer.**

**Description: Dais Corporation is USA based Company provides industry-changing, Nanotechnology-based applications for heating & cooling, water treatment, and energy storage.**

**These applications are reshaping traditional notions of energy efficiency, economics, and eco- Friendly products by both reducing environmental impact use while lowering costs, The Company Has a number of US and foreign patents.**

### **Responsibilities:**

- Responsible for creating custom Tabs, custom Fields in Salesforce.com.
- Developed application using Apex Controller, Lightning pages.
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- Designed various Web Pages in Lightning Pages for capturing various customer Enquiries and Implemented logic for migrating cases to different queues based on the type of customer enquiry.
  - Designed and developed SFA based Application on Force.com Platform in Salesforce.com environment with Apex programming language at backend and Lightning pages as user interface.
- Implement Apex classes and triggers to achieve the complex business Processes.
- Create Custom Lightning components and attributes to override the look and feel of standard components.
- Involved for Configuration of Administration Setup like creation of Users, Profiles, Roles and Permission Sets.
- Involved in writing workflows and Validations.

- Import/Export records to Salesforce via data Loader. Used Pick lists, Dependent Pick lists, and Record Types to enforce data quality. Used Tab permissions, Record Type permissions and Field Level Security to implement Component-based security.
- Designed workflows and created workflow steps which used email alerts and field updates.
- Worked with Approval processes that used Email Approvals and Parallel Approval steps
- Design Validation Rules along with Roll-Up Summary Fields to maintain data quantity and data consistency.
- Worked on various salesforce.com standard objects like Accounts, Contacts, Cases, Opportunities, Products, Opportunity Line Items, Leads, Campaigns, Reports and Dashboards.
- Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com SObjects. Used it to read, extract, and load data from comma Separated values (CSV) files.