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## Profile

- Salesforce developer with 5 years experience in Salesforce and Lightning applications ,currently employed at Barclays.
- Excellent skills in communication and collaboration, dynamic team player and Worked closely with client management to identify and specify complex business requirements.
- Translate Business Requirement Document (BRD) to Functional Requirement Document (FRD) to ensure all business requirements are met by getting involving in Client meeting and implementing the process, based on the client requirements.
- Experience in Service cloud, community cloud, sales cloud, **Apttus CLM**, **nCino** with implementation of apex, JavaScript, lightning bundle. Full understanding of CD/CI process.
- Experience of **Integration** with third party applications in complex banking security system by webservice.
- Worked in Software Development Life Cycle (SDLC) which involves requirement gathering, requirement analysis, design, development, implementation & enhancement of Projects in Salesforce.com.
- Able to meet milestones, deliverables, and skilled at working in changing dynamic environments with priorities with knowledge of all latest features in Salesforce.
- Experience in Bug Reporting and Tracking Process, Bug Reporting and Tracking Tools like Salesforce CMT and JIRA. For design purpose I have worked on Technical design document, deployment tracker.
- Active member of Salesforce social meet up, Salesforce Community. Working in Barclays developer forum apart from my project work.

Technical Skills	Certifications
<p><b>Salesforce Skill -</b></p> <p>Customization : Integration, Visualforce Page, Triggers, Batch Class, Rest Web service, Test class, Lightning Component, future method, Platform events</p> <p>Configuration : Workflow, Process Builder, Security Model, validation rule, Approval Process, data loader Apttus CLM ,nCino, Email Templates</p> <p>:</p>	<ul style="list-style-type: none"><li>• Platform App Builder</li><li>• Platform developer 1</li><li>• Platform developer 2</li><li>• Salesforce Administrator</li><li>• Sales Cloud Consultant</li><li>• nCino Trained</li><li>• Capado Administrator</li></ul>

<b>Deployment/Other Tool</b>		
Perforce	Postman	
Ant	Salesforce Dx Visual studio	
Jenkin	Eclipse	

## WORK EXPERIENCE

### Salesforce Consultant at Accenture (08/16 to 06/18)

#### 1) Project: Contract Management:

**Project Description & Functionality Developed:** The Agreement is created through Mode IN, then contract is made and evaluated based on conditions. The agreement is sent to customer for review, customer sign, approvals for manual or electronic signatures. The end user signed agreement is then activated and stores in library. Contract goes through different stages like generation of template document with values, sending for approvals using Apttus approval process, sending for manual and electronic signature .Activation of the contract will only happen if the contract is live.

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| Responsibilities | <ul style="list-style-type: none"> <li>• Responsible for requirements gathering, analysis, development with best practices of salesforce within timelines.</li> <li>• Customizing the application on the basis of client requirement and handled client independently.</li> <li>• Managing day to day interactions with client and scrum call.</li> <li>• Development and Deployment</li> </ul> |
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#### 2)Project: CEQ

**Project Description & Functionality Developed** -Implemented service cloud and created functionality where case record will set flag as per priority where cases will be handled by trigger, future method. Worked on REST web services to integrate org and implemented integration. Created Apex Trigger, Apex class, Visual Force Page, Rest Web Service Classes for Rest Service, Picklists, Workflows, Customized HTML/Visual Force templates, Process Builders, Reports as per business requirement.

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| Responsibilities | <ul style="list-style-type: none"> <li>• Requirement analysis</li> <li>• Design Approach</li> <li>• Customizing the application on the basis of client requirement.</li> <li>• Development and Deployment</li> <li>• Testing of the customized code</li> </ul> |
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### Salesforce Consultant at Vodafone Shared Services (07/18-12/18)

#### Project-Equitably

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| Responsibilities | <ul style="list-style-type: none"> <li>• Worked on production issues as part of L3 team and done optimization of code.</li> <li>• Resolved incidents related to governor limits and handled production tickets.</li> </ul> |
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### Salesforce Consultant at Barclays Bank (12/18 to Present)

#### Project-Business Banking CRM

**Description- BBCRM** is based on Sales cloud and financial cloud where premier and retail customer of bank will be handled. Worked on Account, leads object and developed functionality .I have customized functionality of lending, bank accounts around nCino implementation.

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| Responsibilities | <ul style="list-style-type: none"> <li>• Develop Salesforce Solution for business banking customers</li> <li>• Integration with financial ETL team and use data in salesforce</li> <li>• Created web services and done integrations with third party of bank security domain.</li> <li>• Requirements Gathering and analysis</li> </ul> |
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- Development & Deployment
- Working as BA3 lead developer , designer and mentoring BA2 developer in track.
- Involved in Unit Testing, Test Coverage by making test classes and Code Review.

EDUCATION	PERSONAL INFORMATION
<ul style="list-style-type: none"> <li>• Graduated from Govt College of Engg, Jalgaon in <b>Bachelor of Engineering</b>. - 71% (2011-2015)</li> <li>• Completed HSC in 2011 from SSMM Nashik Board with 75% (2011)</li> <li>• Completed SSC in 2009 from Nashik Board with 90.46% (2009)</li> </ul>	<p>Name: Poonam Anil Patil</p> <p>Nationality : Indian</p> <p>Date of Birth: June1,1993</p> <p>Languages: English, Hindi</p> <p>Gender- Female</p> <p>Address - Kharadi, Pune, Maharashtra, Pin code-424201</p>

