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The following are the best skills which I believe are applicable to the position I have applied for

- ☐ **Salesforce Skills: SFDC Configuration, Relationships, Validation Rules, Workflows, Process Builder, Profiles, Flows, Security Controls, reports and dashboards, Lightning configuration, code debug, deployment.**



21st CENTURY FLUENCIES

- ☐ Logical & Structured thinking
- ☐ Ability to learn and work new technology
- ☐ Possesses great analytical and problem-solving skills



OTHER INTERESTS

- ☐ Learning new technologies
- ☐ Social Service
- ☐ Sportsmanship (Shuttle)

CAREER INTEREST:

Having total 8 years of an IT experience and 4 years in Salesforce as a Salesforce Administrator including Configuration, Customization, enhancements, deployment. Aspiring Salesforce Administrator looking for a challenging role in the IT Industry to utilize my technical and management skills for the growth of the organization as well as to enhance my knowledge about new and emerging trends in the IT sector.

PROFESSIONAL SYNOPSIS:

- Extensive experience in Salesforce.com setup, Configuration, Administration.
- Upgraded some Apps from Salesforce Classic to Lightning Experience to develop rich user interface and better interaction of pages.
- Hands on Experience in creating Custom Objects, Custom fields, Record types, Page layouts, Custom Tabs and Various other components as per the client and application requirements.
- Experience in Creating Validation Rules, Profiles, Permission Sets, Security Controls, Email Templates, Workflows and Process builder.
- Hands on experience in creating sharing rules, apex sharing, role hierarchy.
- Hands on experience in deployment.
- Excellent Leadership and Interpersonal skills, self-motivated, quick learner with good communication skills and trouble-shooting capabilities.

WORK EXPERIENCE:

- Working as a Senior Engineer in **BHARAT BENZ** from **1st Aug 2019 to till Now.**
- Worked as a Senior Engineer in **AXIS CADES PVT Ltd** from **25th SEP 2012 to 30th AUG 2019.**

SKILL SET:

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| Salesforce Technologies | Salesforce Standard Objects, Custom Objects, Validation rules, Workflows, Process builder, Profiles, Permission Sets, Security Controls, Process Builder, Flows, Deployment. |
| Salesforce Tools | Data Loader, Workbench |
| Languages | Basics of Apex, SOQL |

PROJECT #1: R-Actis**(SEP 2018 – NOV 2020)**

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| Description | <p>R-Actis Application is a Case management application between Co-tech (Members in Dealers) and Tec liners (Bharat Bez employees) to resolve the cases raised by co-tech, this is used after the sales of products (Trucks) for service purpose. Currently this application is serving approx. for 90 countries.</p> <p>R-Actis application is developed on Salesforce Lightning Platform and its Service cloud to develop the application</p> <p>This project is useful to manage the Automobile details. This application can store the detailed information about the customers and Salespersons which is helpful to increase the relationship with customers and salespersons.</p> |
| Responsibilities | <ul style="list-style-type: none">▪ Developed various Custom objects, Tabs.▪ Worked on creating relationships and validation rules.▪ Worked on creating profiles, users, and access level issues.▪ Created Email templates as per the requirement.▪ Implemented workflows, Process builder.▪ Hands on experience on creating profiles, permission sets, security controls.▪ Implemented custom labels, custom settings.▪ Worked on production issues and bug fixes.▪ Involved in deployment from sandbox to sandbox and production.▪ Created lightning record pages.▪ Converted classic page layouts lightning record pages.▪ Hands on experience in issue analysis and bug fixes.▪ Hands on experience in deployment. |

PROJECT #3: VMF(e-BPM)**(NOV 2016 – AUG 2018)**

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| Description | The VMF(e-BPM) is used to set new supplier account in system which involves unique procedures and check list, a formal document has to be filled in and signed by the suppliers which in turn acts as an acceptance document received from supplier and the same to be consolidated and uploaded in the e-BPM to carry on the process of |
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| | creating New BP Codes in system which goes for few stages of approval. Likewise block & unblock, change requests are performed accordingly. |
| Responsibilities | <ul style="list-style-type: none"> ▪ Developed various Custom objects, Tabs. ▪ Worked on creating relationships and validation rules. ▪ Worked on creating profiles, users, and access level issues. ▪ Created Email templates as per the requirement. ▪ Implemented workflows, Process builder. ▪ Hands on experience on creating profiles, permission sets, security controls. ▪ Implemented custom labels, custom settings. ▪ Worked on production issues and bug fixes. ▪ Involved in deployment from sandbox to sandbox and production. |

PROJECT #2: BHARAT BENZ

(SEP 2012 – OCT 2016)

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| Responsibilities | <ul style="list-style-type: none"> ▪ Worked in different department as Procurement, Sales, Client relationship management. ▪ Supplier/Contractor/Vendor identification and assessment for various project based upon requirements of Clients. ▪ Managing RFQ's. ▪ Purchase order Management ▪ Hands on experience in ERP tool BAAN. ▪ Supporting team for engineering releases in eBPM. ▪ Responsible for BOM signoff of order management. ▪ Supporting team for ensuring, understanding & implementation of system & processes like Engineering Release, DFMEA and DVP. ▪ Involved in supplier auctions and price negotiation. ▪ Resolving production line issues. Provide support in proto-build components with immediate and permanent solution. ▪ Coordinate with supplier for development of parts and to meet timelines. |
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EDUCATION:

- S.V. Government polytechnic College of Mechanical Engineering, Tirupati, Andhra Pradesh.
Diploma In Mechanical
D.M.E, 55.82%, November 2006.
- Srinivasa junior college, Tirupati, Andhra Pradesh.
Board of Intermediate
M.P.C, 52.6%, April 2003.
- Nagarjuna Public school, Renigunta, Andhra Pradesh.
ALL subjects, 58.3%, April 2001.

DECLARATION:

The Information given above is true to the best of my knowledge.

SIGNATURE