

## OBJECTIVE

A result-driven professional with overall 7.3 years of experience as software Asset Management Analyst and Quality Assurance Engineer. Business Practice that implies end to end administration of software assets within an organization. Highly committed and focused person with high integrity values. Understanding the Business environment, it's process and approach. Customer centric, Cross-functional relations to deliver stellar results and maintain excellent client relationship.

## EXPERIENCE

### Lead Digital Engineer- SAM| Sonata Software Ltd

Dec 2023-Till date

- Responsible for Reviewing of Software Licensing Agreements/Contracts, Licensing Types, Compliance and procurement process.
- Strong understanding of Software lifecycle process and management of lifecycle within an enterprise.
- Worked on Migration of data from one SAM tool to other maintaining error free data.
- Strong Ability to prioritize, delegate and review team's activities.
- Trained new team members on SAM and its best practices.
- Addressed customer enquiries and issues promptly and effectively.

### Representative-SAM SME | Kyndryl Solutions Pvt Ltd

Sept 2021- Jul 2023

- Ensured compliance with software licensing agreements and tracked software usage for potential license violations.
- Reported and followed up on non-compliance issues, driving timely resolution.
- Managed software inventory, including uninstallation of unauthorized agents to maintain compliance.
- Handled all types of software, both IBM and customer-owned. Prepared Sub-Cap reports for IBM products to optimize licensing costs.
- Collaborated with Procurement, Entitlement, and Order Asset Management teams to streamline software procurement and maintenance.
- Provided regular client updates through meetings and reports, addressing inquiries promptly.
- Addressed customer inquiries and issues promptly and effectively.
- Oversaw proper disposal and retirement of software assets, ensuring data security and compliance.
- Managed software asset-related risks and implemented mitigation measures.
- Developed action plans for pending cases, proactively resolving issues with project managers.
- Conducted reconciliation analysis between BFI data and AR. Ensured accurate core count updates as per SSO team changes.
- Facilitated communication with SSO team for commissioned and de-commissioned server details.
- Conducted periodic software audits and provided detailed reports to management.
- Educated Team Members on SAM policies and best practices and Training for New Joiners.
- Evaluated and implemented SAM tools and technologies for process automation.

### Software Asset Management Analyst | Infinite Computer Solutions

Sept 2019-June 2021

### IBM India Pvt Ltd | Jul 2021 - Aug 2021

- Responsible for all types of Software renewals. (IBM owned & Customer owned).
- License and Maintenance renewals, software acquisition, compliance, planning and costing. On selected products by ensuring that Maintenance and license, support, upgrade protection renewals are managed/handled/ordered prior to their expiration.
- Attend requests from end user by involving with various stakeholders to deliver the support

- Tracking the ordered asset until dispatch to DC/DR by ON Tool/ SOURCE Tool. Follow up the Orders moving from draft to permanent for software's.
- Ensure license entitlements and software utilization data are maintained in software asset management tools like SNOW, SWCM etc.
- Identifying opportunities to show savings for renewals, software licensing and services
- Regular follow-up with PM/DPE's by sending mail or arranging calls to discuss upon pending cases and action plan for next 60 days for their respective accounts.

#### **Business Development Executive | Dynaminds Consulting Private Ltd**

**Aug 2018 – Aug 2019**

- Identified and pursued valuable business opportunities to generate new company revenue and improve bottom line profit.
- Utilized market trends, mission priorities and customer goals to envision, shape and close new opportunities.
- Developing sales goals for the team and ensuring they are met. Training personnel and helping team members develop their skills
- Translated customer needs into solution requirements using powerful value propositions and negotiation skills.

#### **Quality Assurance Engineer | TechNext Innovations Private Ltd**

**Dec 2012 – May 2014**

- Involved in Developing front end for web app using HTML and CSS.
- Study and understand technical & functional specifications of the application. Implemented database schema, optimized queries, and ensured data consistency using MySQL.
- Prepared the test plan and test design document based on the requirement.
- Identifying all the possible scenarios and tested the application to make it error/defect free.
- Responsible for creating test case templates to facilitate mapping of manual test cases.
- Performing end to end testing of software products, bug fixes verification and validations.
- Responsible for developing high-quality and scalable applications, collaborating with cross-functional teams, and keeping up-to-date with emerging trends and technologies.
- Projects handled: Millenium, Assetwala.com, Spark Suite, Spots Tour, Sportsync.com, Tiles ERP, RiceMill ERP, Kannada Balaga, Schooky.

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## **CERTIFICATIONS**

- Get Licensing Ready Master| Microsoft | 2024
- How to Buy Software - IT Procurement |Udemy|2023
- General Procurement Process and IPVN Management|Udemy|2023
- BSA SAM Certification| BSA Verafirm SAM Certification
- Agile Crash course: Agile Project Management; Agile Delivery|Udemy|2023

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## **SKILLS**

- SAM Tools : Source, SAP Ariba, SWCM, CNDB, MLDB,
- Web Designing : HTML, CSS
- Database : MySQL
- Languages/Services : Java , C++, JavaScript, Linux
- Bug Reporting Tool : Ms Excel, Bugzilla

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## **EDUCATION**

#### **BE Computer Science | VTU**

Courses included Data Structures, Algorithms, Computer Architecture, Operating Systems, and Software Engineering

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