

# Tanmay Parikh

United States

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Results-driven contributor with proven success in development of strategic plans that generate new business. Offers over five years of consulting and management experience, capable of making inroads in diverse industry environments yielding greater exposure into the targeted market.

## WORK EXPERIENCE

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**Manhattan Associates**, Atlanta, Georgia  
*Project Manager*

2019 - 2020

- Managed successful Manhattan WMOS (Warehouse Management for Open Systems) software implementations for Burlington Coat Factory which led to additional project revenues of over \$5M+.
- Recognized for leading innovation & process change and driving operational efficiencies (reduction of over 90% in warehouse labor hours), by eliminating multiple touch points using leading supply chain technology.
- Collaborated with operations managers to enhance WMOS for Kohl's largest distribution center during 2019 Peak (Nov-Dec).

**BTCC** , Shanghai, China

2018 - 2019

*Strategy Manager/Crypto Compliance Analyst*

- Created high-level business plans for global company expansions into different jurisdictions (Gibraltar, US, Malta, Singapore) resulting in a global firm expansion into Europe and Asia.
- Developed strategic plans to onboard international crypto clients which resulted in a revenue growth of over 65 BTC under management.
- Promoted and hosted a blockchain conference to educate current and new clients on the rise of cryptocurrency and its benefits for long term investments.

**Accenture LLP**, Atlanta, GA, USA

*Consulting Analyst*

2015 - 2017

- Advised potential clients and provided insights to leadership for a smooth transition to a cloud environment.
- Collaborated with cross-functional Marketing, Finance and Operations teams to structure cloud contracts profitably to win back \$1.3M revenue from 6 new accounts in FY '16.
- Designed project plans to transition over 15 clients to configuration management tools such as Puppet and Chef.
- Assisted with formulating SOWs for implementing new cloud technologies and processes.

## ACADEMIC CREDENTIALS:

**University of Georgia, BBA (2010 - 2014) ; Major:** Management Information Systems

**Leadership positions:** President – Delta Epsilon Psi Fraternity, Treasurer– SMIS Society & Consulting Club

## ADDITIONAL INTERESTS:

**Travel enthusiast:** Traveled in over 26 countries in 4 continents. **Sports:** Avid golfer and cricketer