**Aditya Gunturu**

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**Professional Summary**

* Having 8.5 years of IT experience as SFDC Developer and Java Middleware/Backend Developer.
* Hands on Experience on **Salesforce CPQ** with expertise in implementing complex Product Models, Pricing Structures, Quote Documents and Approval Process**.**
* Good experience in SalesForce.com including System analysis, design, development, testing, deployment of SFDC.
* Solution oriented with excellent knowledge of SalesForce.com application, features, architecture and technical capabilities.
* Expert in E2E design & delivery including Business analysis, Requirement gathering, Solution & Design.
* Experience in Force.com in Developing **Apex Classes, Triggers, Visual force Pages, Batch Apex, Schedule Apex, Security, Test class, setup, configuration, Validation Rules, Workflow Rules, Sharing Rules, Apex Sharing, Approval Processes, Profile, Permission Sets, Public Group, Assignment Rule, User Interface, Page Layouts, Email Template, Tabs, Record Types, Field Set, Custom setting, Custom Metadata, Process Builder, WF, Flow, etc.**
* Experience in Integration **Web Services (SOAP & REST), Batch Integration and Authentication (OAuth).**
* Expertise in User Interface Designing, System Testing, Performance tuning.
* Migrating components to different environments using ANT and Change sets.
* Expertise with databases languages like **SOQL** and **SOSL.**
* Expert in Salesforce Customization, Configuration including**, Custom Report Types, Reports** and **Dashboard.**
* Able to effectively communicate with wide range of clients and coworkers.

**Application Systems**

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**Skill Set:** Java, Web services, Apex, Visual Force, JavaScript, HTML, Salesforce Workbench

**Tools:** IDE: Eclipse, Apex Data Loader, Workbench, Ant Migration Tool, SFDC Optimizer

**Experience Summary**

* Currently working as Senior Salesforce Consultant in **Deloitte Consulting India Pvt Ltd** from **July 16th, 2018.**
* Worked as Application Developer II in **Oracle India** from **March 10th 2016 to June 15th, 2018.**
* Worked as I.T Analyst in **Tata Consultancy Services (TCS)** from **March 05th 2012 to March 1st, 2016.**

**Education**

* **M.Tech–2009-2011– 78.97%**
* M.V.G.R College of Engineering(affiliated to JNTU,Kakinada,AP)
* **B.Tech–2005-2009– 71.73%**
* Raghu Engineering College (affiliated to JNTU,Kakinada,AP)
* **Intermediate/ClassXII(MPC)– 2003-2005– 91.80%**
* Board Of Intermediate Education, Andhra Pradesh
* **ClassX– 2002-2003– 86.67%**
* Board Of Secondary Education, Andhra Pradesh

**Certification**

**Certifications**

* Salesforce Certified CPQ Specialist.
* Salesforce Certified Platform Developer I (PD1).
* Java SE 6 Programmer Certified Professional.
* Microsoft certified on HTML 5

**Projects Implemented**

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| Project Name | **CPQ Implementation** |
| Project Description | Client is an American Fortune 500 corporation that designs, manufactures, and distributes engines, filtration, and power generation products. They use salesforce for their sales and service cloud and CPQ implementation. Entire project is divided into two parts   1. SQT(Service based Quote) 2. CPQ(Product based Quote)   The Sales and Order processes are customized which is integrated to 25 different applications |
| Project Duration | March 2019 to current |
| Responsibilities | * Worked with Visual Force Pages, Custom Controllers, Extension Controllers, Apex Coding, Apex Classes, Apex Triggers, Test Class, Chain of Batch Classes, Schedule Class, Batch Integration, Integration (OAuth). * Responsible for all the activities related to SFDC development, analysis for their CPQ Application including end to end Integration with Lightning Pages, Custom Controllers, Extension Controllers, Apex Coding, Apex Classes, Apex Triggers. * Implemented Product bundles. Static and Dynamic. * Set up multi level approval process using Advanced Approvals. * Set Up Quote templates for different languages. * Designed and implemented attribute-based pricing rules. * Implemented Quote life cycle. * Customized Salesforce CPQ's OOB Amendment functionality as per client's business process. (Change Orders) * Complex Product Rules. * Attributed Based Configuration * Coordination with onsite peers * Team Lead |
| Technologies/Tools used | Apex, Visualforce , Workbench , Force.com, Webservices, Integration, Salesforce CPQ and Advanced Approvals. |

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| Project Name | **CPQ Implementation** |
| Project Description | Client is one of the largest food and beverage company. They use salesforce for their sales and service cloud capabilities along with CPQ functionality. Complete Lead to cash cycle implementation. |
| Project Duration | Aug 2018 to Feb 2019 |
| Responsibilities | * Worked with Visual Force Pages, Custom Controllers, Apex Coding, Apex Classes, Apex Triggers, Test Class, Batch Classes, Schedule Class. * Custom search functionality to get the available distributors based on the location. * Pricing waterfall implementation. * Multilevel approval process setup * Automating the contract and renewal cycle. * Implementation of customized reports and dashboards. * Setup of subscription products and its pricing. * Coordination with onsite peers. * Preparation of Test classes. * Profiles and Layout setup. * Package preparation. * Leading the team. |
| Technologies/Tools used | Apex, Visualforce , Workbench , Force.com, Salesforce CPQ and Advanced Approvals. |

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| Project Name | **Oracle Fusion CRM ( Sales Cloud) – Activities/Notes** |
| Project Description | * Oracle's integrated Customer Relationship Management (CRM) solution is a set of applications that gives information-driven sales, service, and marketing. Oracle Sales provides a comprehensive solution for planning, managing and optimizing activities across all sales channels. * Worked on: Task and Schedule Management Provide the tools for reps to manage daily activities. Synchronize with company-wide calendars to drive awareness of upcoming campaigns and events. Sharing Notes with virtual global teams and Security Management based on the user roles. |
| Project Duration | Feb 2017 to June 2018 |
| Responsibilities | * Product Development. * Coordination with onsite peers. * Worked in Agile Methodology. * Developed few proof of Concepts. * Troubleshooting performance issues and fine-tuning queries and code. * Delivering customer specific enhancements. * Preparation of Junit Test cases. * Coordinated with the customers on their specific requirements and on the product bugs. |
| Technologies/Tools used | Java, ADF UI , ADF Model, ADF Rest Webservices, ADE environment, Fusion Application Suite, Jdeveloper |

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| Project Name | **Oracle Fusion CRM – Sales Contracts** |
| Project Description | Oracle's integrated Customer Relationship Management (CRM) solution is a set of applications that gives information-driven sales, service, and marketing. Oracle Sales Contracts is a comprehensive solution that enables companies to standardize their corporate contract policies, improve internal controls, and comply with all contractual obligations and regulatory requirements. It enables easy, consistent, and secure creation and management of sales agreements across all selling channels, including field sales, telesales, and e-commerce.  Worked on: Contract Inventory management- managing contracts using bulk processing cycles. |
| Project Duration | Mar 2016 to Jan 2017 |
| Responsibilities | * Product Development. * Coordination with onsite peers. * Worked in Agile Methodology. * UI development using ADF UI framework. * Developing Restful Webservices for existing business logic flows. * Delivering customer specific enhancements in Notes module. * Preparation of Junit Test cases. |
| Technologies/Tools used | Java, ADF UI, ADF Model,ADF Rest Webservices, ADE environment, Fusion Application Suite, Jdeveloper |

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| Client | **Citi Group.** |
| Project Name | **HCE Android Wallet** |
| Project Description | Citi branded Wallet which is support by Mastercard(MTS) and Visa(VTS) networks. The wallet is targeted for Citi android users in APAC countries(Singapore,Australia and Hong Kong). The wallet architecture is based on latest gen architecture. It supports both Online, NFC and HCE based payments.  Worked on: Commerce Server Product  Commerce Server is responsible for maintaining Wallet data. Commerce Server API is exposed in restful fashion (web services) and technologies used are Hibernate. Commerce Server accepts requests in JSON format only.  Other Systems will invoke CS APIs  Commerce Server Batch Application schedules and triggers the batch job as per the requirements. |
| Project Duration | Oct 2015 to Feb 2016 |
| Responsibilities | * Design and Code Development. * Coordination with onsite team. * Attended Design calls & Prepared Design Documents * Extensively involved in implementing the new requirements and bug fixing. * Preparation of design documents accordingly. * Worked in Agile Methodology. * Build preparation. |
| Technologies/Tools used | Java, Webservices, Spring, Spring Batch ,Hibernate Framework , RTC , WebSphere Application server 7 and SOAP UI |

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| Client | **Citi Group, USA.** |
| Project Name | **Commerce Server Productization & Samsung Pay/Android Pay** |
| Project Description | Externalizing wallet capabilities by exposing the API’s to other projects. Developing re-usable components which are used across different projects. Productizing the commerce server code as a platform to make it available for all projects in CITI.  Worked on: Commerce Server Product  Commerce Server is responsible for maintaining Wallet data. Commerce Server API is exposed in restful fashion (web services) and technologies used are Hibernate. Commerce Server accepts requests in JSON format only.  Other Systems will invoke CS APIs Commerce Server Batch Application schedules and triggers the batch job as per the requirements. |
| Project Duration | Nov 2014 to Sep 2015 |
| Responsibilities | * Design and Code Development. * Coordination with onsite team. * Attended Design calls & Prepared Design Documents * Extensively involved in implementing the new requirements and bug fixing. * Updated design documents accordingly. * Worked in Agile Methodology. * Coordinated with the client on bug discussions. * Build preparation. |
| Technologies/Tools used | Java, Webservices, Spring, Spring Batch ,Hibernate Framework , RTC , WebSphere Application server 7 and SOAP UI |
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| Client | **Citi Group, USA.** |
| Project Name | **Apple Pay** |
| Project Description | Apple tied up with few major banks (American Express, Bank Of America, Capital One, Chase, CITI, Wells Fargo) and came up with Apple Pay. Apple Pay makes payments easy, secure, and private way. Apple Pay also collaborated with most of the major credit and debit cards - VISA, MASTERCARD, AMERICAN EXPRESS. Hence, above 3 types of cards bearing account in above banks are accepted and can be added in apple pay.  Worked on: Commerce Server Product  Commerce Server is responsible for maintaining Wallet data. Commerce Server API is exposed in restful fashion (web services) and technologies used are Hibernate. Commerce Server accepts requests in JSON format only.  Other Systems will invoke CS APIs  Commerce Server Batch Application schedules and triggers the batch job as per the requirements. |
| Project Duration | June 2013 to Oct 2014 |
| Responsibilities | * Design and Code Development. * Coordination with onsite team. * Attended Design calls & Prepared Design Documents * Extensively involved in implementing the new requirements and bug fixing. * Updated design documents accordingly. * Done Code Quality review using tools like hammurapi, findbugs, check styles and made changes. * Worked in Agile Methodology. * Troubleshooting performance issues and fine-tuning queries and code. * Coordinated with the client on bug discussions. * Build preparation. * Participated in all the client meetings. * Interacted with team members and manager effectively. |
| Technologies/Tools used | Java, Webservices, Spring, Spring Batch ,Hibernate Framework , RTC , WebSphere Application server 7 and SOAP UI |

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| Client | **Citi Group, USA.** |
| Project Name | **Hutch Wallet** |
| Project Description | Hutch wallet is the Mobile Wallet for Citi Hong Kong customers with android phone and Hutchison as the provider. This mobile wallet allows the customer to “tap and pay” using NFC. Once the customer has downloaded the 3HK wallet from Google Play/App Store, he/she has to registers wallet and setup a passcode for the wallet. After successful registration, customer can login to the app and can add payment cards, tap and pay and downloading coupons etc.., Password choosen by the customer is stored at both SE and CCS adapter. In order to allow the customer to do offline transactions, kony will validate the pin against SE in case customer doesn’t have network connectivity. |
| Project Duration | November 2012 to May 2013 |
| Responsibilities | * Code Development. * Coordination with onsite team. * Involved in extensive Testing, packaging and deploying the application. * Worked in Agile Methodology. * Developed few proof of Concepts. * Coordinated with the client on bug discussions. * Build preparation. |
| Technologies/Tools used | Java, J2EE, Webservices,Spring, Spring Batch ,Hibernate Framework, Clear case and Soap UI |

# Declaration

I hereby declare that the above information is true to the best of my knowledge

Aditya Gunturu