**Dmitri Khanine
Salesforce and Vlocity Certified Consultant**

1202 Buttonbush Crescent, London, Ontario N6K 0A9
(416) 846-3047, dmitri.khanine@gmail.com

**CAREER SUMMARY**

* ****Top 3% of Salesforce developers worldwide according to 2020 Survey based on over 263,000 data points.
* Certified Salesforce System Architect (Credential ID 8819) with over 13 years of hands-on experience with Classic and Lightning, Backend and Frontend Development, Integrations and Data Migration.
* Certified Vlocity Developer (Certification Number: 52522635) – with over 4 years of experience with Vlocity / Salesforce Industries.
* Certified Salesforce Platform Developer (Credential ID 19272905)
* Salesforce Certified Integration Architect (Credential ID 19642145)
* Salesforce Certified Development Lifecycle and Deployment Architect (Credential ID 19338971)
* Salesforce Certified Identity and Access Management Architect (Credential ID 19783921)
* Oracle ACE. Expert in Oracle WebCenter Suite of products.

**KEY TOOLS AND TECHNOLOGIES**

|  |  |
| --- | --- |
| **Salesforce CRM** | Lightning/Aura and LWC components, Apex, SOQL/Query Optimization, Visualforce, SOAP/REST/Batch API, DevHub/DX, Continuous Integration, Copado, Gearset, Jenkins, Data Migration and SSO, Einstein Analytics, Sites and Communities/Experience Cloud, Static Code Analysis/Checkmarx/JS Lint |
| **Vlocity / Salesforce Industries**  | Vlocity Platform, Insurance, Health, and Communications Cloud. Angular and LWC OmniScripts, OmniStudio, DataRaptors, Integration Procedures, FlexCards and Custom Templates.  |
| **Web Technologies** | HTML5, CSS, Angular JS, React.JS, Node.JS, Bootstrap, Selenium Automation, UX/Prototyping and more |
| **Programming**  | Agile/Scrum, Git/GitHub/BitBucket/Azure, Java, C#/Dot Net, Perl, Python, Ruby, PHP, SQL, UNIX/Windows/OSX and more |
| **Oracle Middleware** | WebLogic Server, WebCenter Content, Sites (FatWire) and Portal |
| **Databases** | Oracle, MS SQL Server, DB/2, Sybase  |
|  |  |

**PROFESSIONAL EXPERIENCE**

**InShare Corporation– June 2022 –Current Austin, TX (Remote)**

***Salesforce Industries/Vlocity Consultant***

• Designed and implemented new features and automation for InShare’s Agency Management System – as required to support operations and boosting productivity of the Underwriting Team
• Desinged and implemented custom two-way Invoice integration with InShare Sage Accounting Cloud

• Extended the Broker Portal with new Quote Application using the Vlocity Insurance stack and external ISO Rating Service

• Established and maintained code management and disaster recovery practices, created system documentation

**Tools and technologies:** OmniStudio, Vlocity Insurance, Experience Cloud, Vlocity LWC UI Templates, OmniScripts, DataRaptors, Integration Procedures, FlexCards, Lightning Web Components, Apex, VisualForce

**Agco Corporation – March 2022 – May 2022 Duluth, GA (Remote)**

***Salesforce Consultant***

• Implemented public facing LWR-based Dealer Portal following the UX mockups supplied by the Client

• Developed custom LWC controls, including the world-class Gallery with thumbnails, zoom and video support across all devices

• Implemented complex multi-level sharing logic for approving discounts

**Tools and technologies:** LWCs, Apex, VisualForce

**MetLife Insurance** **– January 2021 – February 2022 New York, NY (Remote)**

***Salesforce Industries/Vlocity Consultant***

• Developed Line of Business app for the Call Center using Salesforce OmniStudio/Vlocity platform – for increased agent productivity, improved compliance, and traceability.

• Played key role in crisis recovery of the Integrated benefits platform, that connects back office, mainframe, and CRM to streamline complex Insurance processes - for major productivity and throughput increase.

• Developed Salesforce and Vlocity/OmniStudio code and customizations

• Established coding standards, streamlined build processes, communicated with end clients, created documentation

**Tools and technologies:** OmniStudio, Vlocity Insurance, Vlocity LWC UI Templates, OmniScripts, DataRaptors, Integration Procedures, FlexCards, Aura and Lightning Web Components, Apex, VisualForce

**TELUS Communications – March 2019 – December 2020 Toronto, ON (Remote)**

***Salesforce Industries/Vlocity Consultant***

• Supported and developed new functionality for back-office systems built on Salesforce Industries/ Vlocity stack

• Created innovative version tracking tool, that helps large development teams minimize build conflicts in Vlocity UI templates

• Implemented Salesforce and Vlocity code and customizations

• Maintained coding standards, streamlined build processes, communicated with internal clients, created documentation

**Tools and technologies:** Vlocity Communications, Vlocity CPQ, Vlocity Angular UI Templates, LWC OmniScripts, Aura and Lightning Web Components, Communities, Apex, VisualForce, Angular JS, SFDX, Copado

**AB InBev/Budweiser Brands – July 2018 – February 2019 New York, NY (Remote)**

***Salesforce Consultant***

• Engaged to resolve complex production issues with custom Salesforce App and develop enhancements for wholesale beverage order screens

 • Implemented new functionality and enhancements for Wholesaler app that is in use across North America

**Tools and technologies:** Apex, Lightning Components, Communities, VisualForce, SOQL/Optimizations, REST API

**Cogeco Peer 1 – March 2018 – June 2018 Toronto, ON (Mostly Remote)**

***Salesforce Consultant***

• Engaged to create Salesforce Community-Based Cogeco Billing Portal that allows Cogeco Peer 1 Customers to view up to date invoices, update their billing information, submit, and pre-authorize payments.

**Tools and technologies:** Apex, Lightning Components, Communities, SOQL, API/Integrations, Web Design

**Anthem/Blue Cross – October 2017 – March 2018 Thousand Oaks, California (Remote)**

***Salesforce/Vlocity Developer***

• Developed new health and dental quotation systems using Vlocity Insurance Industry Cloud for Salesforce

 • Created and extended Vlocity OmniScripts, DataRaptors, UI Templates, Card Layouts, and cards

 • Salesforce Lightning Community Themes, Lightning Components, Communities, Apex, VisualForce, SOQL. Salesforce Sites

**Tools and technologies:** Vlocity OmniScripts, DataRaptors, UI Templates, Apex, VisualForce, Lightning, SOQL, jQuery

**Commonwealth Edison – January 2017 – September 2017 Chicago, Illinois (Remote)**

***Salesforce Developer***

• Created custom Call Center Wizard that resulted in improved data quality and Call Center Rep productivity

• Designed and developed custom Call Center apps that helped improve data quality and improve agent productivity by 300%

• Generated pixel-perfect PDF reports with custom branding, varied page orientations and footnotes

• Developed complex customizations for “Energy Efficient CRM” project and replacement of vendor App Exchange package

• Developed public site with Google Maps – based Dealer Locator running on Salesforce Sites.

 • Apex Code and VisualForce Pages, SOQL, SOSL and triggers. Lightning Components. Salesforce Sites

**Tools and technologies:** Apex, VisualForce, Lightning, Communities, SOQL, SOSL, jQuery, DHTMLX, MS SQL Server, UX

**ON ASSIGNMENT INC – August 2013 – December 2016 Calabasas, California (Remote)**

***Salesforce Developer***

• Developed Web Service integration with Oracle WebCenter - based DMS system - resulting in a major productivity improvement and increased data quality.

• Created Apex classes, Visualforce pages, components, and email templates. Began transitioning to Lightning.

• Investigated API / SOQL performance issues using Indexing / Skinny Tables and optimized SOQL queries.

• Worked with Marketing Cloud/Exacttarget API to cleanse and automate customer’s email database

 • Custom Web Service Integrations, call-ins and callouts.

**Tools and technologies:** Apex, VisualForce, Lightning, Scheduled Apex, SOQL, Triggers, Web Services, Marketing Cloud (Exacttarget API), Angular JS, jQuery, Bootstrap, UX

**ALBERTA AGRICULTURE – May 2012 – July 2013 Edmonton, Alberta (Remote)**

***Oracle Consultant***

• Designed and developed large scale migrations and custom integrations with WebCenter Content and WebCenter Sites.

 • Implemented custom content migration suite resulting in an estimated over $2M in savings in 2014

 • Delivered Time Tracking and Manpower Costing App suite, that resulted in (documented) 5x increase in user productivity.

**Tools and technologies:** Oracle WebCenter, Java, WebSphere, Spring/Hibernate, Oracle, DB2, Linux, UX, Bootstrap, jQuery, HTML5

**CITY OF OTTAWA – May 2010 – April 2012 Ottawa, Ontario (Remote)**

***Sr. Oracle Consultant***

• Developed custom integration application that provides seamless real-time synchronization between City' in-house

 Agenda Management tool (Radar) and new public-facing meeting management system (SIRE).

• Migrated City’s *Choosing Our Future* web site from legacy Stellent Content Publisher to new Oracle Site Studio 11g.

• Provided customized Oracle Web Content Management classroom training to City staff.

**Tools and technologies:** Oracle Web Center, Java, ADF, JSF, RIDC, SOAP, Solaris, WebCenter Components, RUP, ProtoShare, UX

**ONTARIO MINISTRIES OF JUSTICE, AND ATTORNEY GENERAL – March 2007 – April 2010 Toronto, Ontario**

 ***Sr. Oracle Consultant***

• Performed crisis recovery and timely delivery of two interactive web sites using Oracle WebCenter.

 • Automated migration strategy and custom scripts saved about 4 weeks of effort per site, allowing client to migrate 38 unique web sites 16.9 times faster than anticipated.

**Tools and technologies:** Stellent Universal Content Management (UCM), Java, JavaScript, HTML CSS, Zachman Framework

**AMD – November 2006 – February 2007 Toronto, Ontario**

***Salesforce Consultant***

**•** Collected requirements and worked on customized pilot implementation of Salesforce.com using Apex Platform

**•** Integrated with in-house systems using Apex API

 **Deliverables**: Successful implementation of pilot in Consumer Electronics Division by February 2007.

 **Tools and technologies:** Salesforce.com administration, Apex Builder, Apex API

**ROYAL BANK OF CANADA – August 2003 – October 2006 Toronto, Ontario**

***Sr. Developer and Team Lead***

• Recovered and completed development of 2.5M intranet compliance application.

• Reduced infrastructure costs by eliminating 60+ servers through content migration and Data Centre consolidation.

• Developed innovative design that recovered 1M Pivotal CRM implementation and planned migration to SalesForce.com.

**Tools and technologies:** Dot NET, SQL Server, Pivotal CRM. SalesForce.com, Webservices, SharePoint, Sybase, VB6, Java/J2EE, XForms, Perl, Ruby, Rational Rose/UML, Design Patterns

**CIBC – May 2002 – July 2003 Toronto, Ontario**

***Build Manager***

• Supported the team of 50+ offshore developers on project of redesigning cibc.com and implementing Broad Vision CMS.

• Coordinated internal resources and vendor-managed hosting environment.

**Deliverables**: Created and maintained Java Ant build process that supported 50+ developers and over 400,000 lines of code.

**IBM CONSULTING SERVICES – December 2000 – April 2002 Toronto, Ontario**

***Senior Developer***

• Worked on pre-sales initiatives. Designed and implemented web applications on Java and Microsoft stacks.

• Supervised a team of 5 developers. Established and maintained coding standards.

**Tools and technologies:** Java, J2EE, VB6, Rational Rose/UML, HTML, JavaScript

**NORTHERN FINANCIAL CORP. – August 1998 – November 2000 Toronto, Ontario**

***Senior Developer/Team Lead***

• Built and managed a team of 17 developers and 3 IT personnel

• Online Trading Portal built in just 6 months - over 2x faster than industry average and on 1/4 of average budget.

• Rated by Forrester Research as the *Second-Best Canadian Trading Portal* after TD Waterhouse Green Line.

**Tools and technologies:** ASP, BrokerWare, Java, Visual Basic, Rational Rose/UML, HTML, JavaScript, Visio

**EDUCATION**

**Bauman Moscow State Technical University Moscow, USSR**

• *Master of Computer Science (****92.5% Grade Average****)*: 1997

• *Bachelor of Computer Science:* 1995

**LANGUAGES**

• English – Fluent

• Ukrainian - Native