# Pritam Kumar

**Contact: +91 9008203371** E-mail: [pritamsharma123@gmail.com](mailto:pritamsharma123@gmail.com)

**Career Objectives: -**

A challenging career with a progressive organization that will utilize my education, skills and abilities in the best possible manner and where I will be provided with opportunities that broaden my skills, knowledge and life.

**Skills: -**

Salesforce CPQ ( SBQQ / SBAA ) + Apex ( Triggers, Classes, Test classes, SOQL, SOSL, Workflows, Process builders, VisualForce Pages, Lightning Pages, Lightning Web Components) Bitbucket, Sourcetree.

Salesforce AppEchange Packages worked on: BasicGov , Salesforce CPQ , Veeva CRM.

Core-Java, J2EE, JSP, Servlet, JDBC, Spring, Hibernate, Splunk (Power user + Admin) trained.

**Salesforce Certified: -** Salesforce Certified CPQ specialist, Salesforce Certified Platform Admin.

**Trainings / Projects Undertaken:-**

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| --- | --- | --- |
| **Name of Organization / Institute** | **Project Title** | **Duration** |
| Deloitte Consulting India Pvt. Ltd. | Swiss based Major Pharma Client Account management system (Veeva CRM on Salesforce) | May 2020 – Till Date |
| US based major waste management client (Salesforce CPQ (SBQQ/SBAA)) | July 2019 – April 2020 |
| US State Govt. E-Licensing project implementation using BasicGov salesforce Package Configuration/Customization. | Sep 2018 – June 2019 |
| Accenture services India Pvt. Ltd. | Major Telecom Service Provider Company (ECOERP/SAP E-Commerce) | MARCH 2015 - Sep-2018 |

**Work Experience Details: -**

**US based major waste management client (Salesforce CPQ (SBQQ/SBAA)) (July 2019 – April 2020) :-**

CPQ implementation using Salesforce CPQ SBQQ and SBAA installed packages configuration and customization Integrated with Conga to prepare Quote template outputs.

Lead to Account, Contact and Opportunity creation, Product and Cost configuration, QLE (Quote line editor) and QLC (Quote Line Configuration) page customization using Product Rules, Price Rules, and QCP.

Price and Product rule implementations throughout Quote Renewals, Amendments and Cancellations process.

Direct Interaction with Onshore team and Client to capture Business requirements.

SBAA (SteelBrick Advanced Approval): Configured Advanced Quote approval business logic using this package, Integration with Sales could and SAP system through custom Order and billing Interface.

**Swiss based Major Pharma Client Account management system (Veeva CRM on Salesforce) (May 2020 – Till Date):-**

Account management system using Veeva CRM package on salesforce platform, Account, Address, Affiliations and other account management related objects, Person/Business Account, Address, Affiliations and other account management related objects record creation and update through Data change Request process (DCRs) ( Process and features used DCRs(data change requests), Page layouts, Business and Person accounts Record types and Page layouts, Profiles and Veeva custom settings, etc), Integration with EBX system for Master data management.

**US State Govt. E-Licensing project implementation using BasicGov salesforce Package (Sep 2018 – June 2019):-**

Community Cloud portal configuration and customization using BasicGov salesforce package, E-Licensing app configuration and customization using app data load, triggers, classes, Batch classes, reports, dashboard, Salesforce Surveys Lightning pages, etc.

**Other SFDC OOB configuration / customization technology used across Salesforce Projects:-**

Workflows, Process Builder, VF pages, Lightning pages, Triggers, Classes, Test Classes, Batch Classes, Translations, Profiles, Permission sets, Objects, Fields, Custom settings, Reports , Page Layouts, Data Loader etc.

**Major Telecom Service Provider Company(ECOERP/SAP E-Commerce):**-

SAP E-Commerce or SAP CRM ISA is an internet sales application built upon Java Web Application Struts framework, it is and add-on module to SAP CRM which enables SAP ERP system to have a highly configurable and customizable e-commerce web application which is used by company’s partner resellers to order material stocks for their shops.

Talking about the architecture of the application we have two java web applications,

1. Main b2b web application which resellers are supposed to use, uses SAP ERP database through function module execution access.
2. Shop-admin web application to be used by application admin to control b2b application settings.
3. TREX server to hold application product catalog from ERP system used by b2b web application.

Web application runs for three countries Finland, Denmark and Norway with specific language support using internationalization

Tools/IDE/Server involved: -

1. SAP NWDS (NetWeaver Developer Studio) Eclipse based IDE.
2. SAP NetWeaver Application server.
3. Ant Build tool.
4. SVN code repository.

Java and other technologies involved: -

JSP, JSTL (SAP ISA custom tags), XML, SAP-ABAP, SAP-SD.

**Academic Qualifications:-**

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| --- | --- | --- | --- | --- | --- | --- |
| **Degree / Certificate** | Degree | Discipline | Institute | Board /University | **Year of Passing** | **Aggregate % / CGPA** |
| Graduation | B. Tech | Computer Science & Engineering | Durgapur Institute Of Advanced Technology And Management | WBUT | 2014 | **8.23(DGPA)** |
| 12th | Intermediate | Science | Saraswati Vidya Mandir, Sadipur, Munger | C.B.S.E. | 2009 | **76.2%** |
| 10th | Matriculation | General | Saraswati Vidya Mandir, Sadipur, Munger | C.B.S.E. | 2007 | **79.8%** |

**Hobbies: -**

* Singing.
* Playing Cricket.
* Listening to music.
* Gardening

**Personal Details: -**

# Address : S/O ANIL KUMAR SHARMA

**CHHOTI MIRZAPUR NEAR ELECTRICITY BOARD**

**CAMPUS MUNGER, BIHAR** **811201.**

**Date of Birth :** 1st June 1991.

**Gender** **:** Male.

**Marital status :** Single.

**Languages Known :** Hindi, English, Bengali (Basic Level).

**Date: 17-08-2020.**

**Place: Bangalore, Karnataka.**