

ANIKET JAIN

Salesforce Application Development Team Lead | System & Application Architect Certified | 1X Patent

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About Me

A highly motivated and result driven professional with 6.5+ years of experience in salesforce development and designing. Experience working with clients in Communication, Media and consumer Goods business domain.



Work Experience

MAR 2019
- PRESENT

Telecom Company from UK | Accenture UK

- Technical Lead for implementing 13 new Products in CPQ Cloud sense in salesforce for Enterprise customers
- Integrating Salesforce with implementation system.
- Responsible for designing & solutioning of the new implementation.
- Worked with Client in requirement gathering to understand the need and come up with Low Level Design documentation.
- Responsible for driving the project at Offshore and delivering it on time from onshore for 4 Projects.
- Handled team of 15-20 people in offshore.
- Involved in regular demos with client
- Used Einstein Analytics for Sales Reporting.
- Involved in designing of Rest API Integration from Salesforce Perspective.

Sept 2018
- Feb 2019

Telecom Company from UK | Accenture UK

- Implemented Sales Governance process for the Enterprise deals in salesforce.
- Responsible for developing the process in salesforce and delivering it on time with high quality with 0 in-life issues.
- Implemented dynamic visual force page for the new process.
- Came up with new useful add ons to make the process more user friendly
- Designed and implemented Role hierarchy and sharing setting for the enterprise customers



Key Highlights

- Total IT experience of > 6.5 years (4 months Internship)
- Total experience in Salesforce.com is > 6.5 years
- Currently working as 'Application Development Team Lead' for Accenture Services Pvt Ltd
- Current Work Location – Pune
- Notice period – 3 Month



Technical Skills

- Einstein Analytics, CPQ, Sales Cloud
- Salesforce Customization & Integration – REST / SOAP API
- Lightning Web Component, Salesforce Lightning, Communities and Service Console
- Data Migration – Talend, CLI, Salesforce to Salesforce
- DevOps methodology – Jenkins
- Cloudsense CPQ
- Agile and Waterfall Model of delivering project



Certifications – 13X

- Salesforce Certified System Architect
- Salesforce Certified Identity and Access Management Designer
- Salesforce Certified Development Lifecycle & Deployment Designer
- Salesforce Certified Integration Architect Designer
- Salesforce Certified Application Architect
- Salesforce Certified Sharing and Visibility Designer
- Salesforce Certified Data Architecture and Management Designer
- Salesforce Certified Platform Developer – II
- Salesforce Certified Sales Cloud Consultant
- Salesforce Certified Service Cloud Consultant
- Salesforce Certified Platform Developer-I
- Salesforce Certified Salesforce Administrator
- Salesforce Certified App Builder

Jan 2018
- Aug 2018

Media Company from UK | Accenture UK | India

- Worked on designing of integration with the help of Rest API
- Understanding E2E architecture of CPS and Sprint planning
- Estimated requirements and made sure that committed work is delivered on time without any spill over
- Reviewed designs of E2E flow in order to increase the overall performance to provide a better customer experience
- Made use of Jenkins and git repository for deployment of code

July 2017
- Dec 2017

Media Company from US | Accenture India

- Involved in designing and enhancement of Communities and entitlement management
- Expertise in outbound and inbound integration using both SOAP and REST API
- Worked on case management for all channels including Chat to Case in communities, assignment rules, web-to-case and email-to-case
- Code Reviewer for other projects in salesforce

Aug 2016
- June 2017

Media Company from UK | Accenture India

- Involved in data management to move around 25 million of data from one production to another
- Working on Talend ETL tool to integrate it with salesforce for data migration
- Have knowledge on Salesforce to salesforce, CLI, Data loader, dataloader.io and workbench
- Majorly involved in data transformation and solutioning
- Handling a team of 5 employees
- Implemented the user interface for the customer and agent facing shop

Dec 2015
- July 2016

Consumer Goods Company from US | Accenture India

- Worked on integration, apex triggers and enhancement related requirements
- Worked on Service Max to implement the requirement over salesforce.com functionality
- Worked on test classes



Innovative Mindset

Apart from timely project delivery, I like to keep myself involved in various automations and reusable tools for the client and Accenture. Some of them includes.

- 1X Patent - Salesforce Data Migration Strategy tool, which got patent
- Salesforce Code Performance Analysis Tool
- Chat Bot for Application Operation Support
- Developed tool to automatically identify used components in salesforce org to optimize cost
- Automated business dashboard for B2B and B2C sales which provides 360-degree view of the business



Awards

- Accenture Innovation Award 2020
- Patent on a Salesforce Migration Strategy tool
- Won Team Accenture Celebrates Excellence Award (ACE award) in FY 2018, Q4
- Star & Top Performer at Accenture over last 4+ years
- Awarded Individual Accenture Celebrates Excellence Award (ACE award) in FY 2017 Q1. This is the highest award in Accenture
- Won Team Accenture Celebrates Excellence Award (ACE award) in FY 2016
- Won Apex Award in quarter 2, financial year 2015



Education

- 2014 ○ **B.Tech – 90.8 %**
Vellore Institute of Technology,
Vellore
- 2010 ○ **Higher Secondary – 87.6 %**
Lawrence And Mayo Public School,
Kota
- 2008 ○ **Senior Secondary – 87.6 %**
Modern School,
Kota

April 2014
- Nov 2015

- Major contributor in defect fixing at the time of UAT and in reviewing the code to follow the best practice
- Worked on approval processes and workflows

Media Company from US | Accenture India

- Implemented outbound and inbound integration using SOAP API.
- Good knowledge of Jenkins for maintaining the versions of the code and avoid any conflicts
- Responsible for requirement gathering with client, designing the requirement and estimation
- Actively involved in building test classes
- Worked on Process Builder, apex triggers and batch jobs
- Implemented SOAP API with ESB and SAP systems
- Involved in performing technical code reviews to enhance the quality of code
- Implemented security module as a part of the project
- Involved in data loading activity using apex data loader and dataloader.io
- Worked on salesforce mobile application SF1



Languages

- English
- Hindi
- Marathi



Hobbies

- Playing Table tennis
- Chess
- Reading Novels
- Writing Blogs
- Cooking



Personal Details

- Date of Birth – 24th April 1992
- Nationality - Indian
- Permanent Address – B-403, Shivam Enclave Bajrang Nagar, Kota, Rajasthan, 324001